

"77"

FOR COLDS, INFLUENZA,
COUGHS, SORE THROAT

GRIP

Humphreys' "Seventy-seven" for Grip, Coughs, Colds, Influenza, Catarrh and Sore Throat, let me send you a free copy of Dr. Humphreys' Manual of all diseases, giving the treatment and care of the sick, with his system of medicine.

A new edition just published in celebration of sixty years. The picture on the cover is of Noah's Ark, indicates the wide use of "Remedies for every living thing."

Humphreys' Homeo. Medicine Co., 156 N. 4th Street, New York. —(Adv.)

ALCO CLOTHES

ote this trade-mark. It is the way to bettering, better-fitting and for men and young men

mark are produced each rule in men's wear. quality standard in making that is inspiring and particular people.

and the exclusive sale of Atlanta, so that we can customers the best possible

show you the exception-give you in an "Alco"

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and study. May we
y, for evening clothes,

Harmon, Inc.
Floor Peck Bldg.



**SONGS"
PON
NTED BY
ER TO YOU**

IT ALMOST FREE

...above, bearing consecutive lines, together
...for whichever style of building you prefer.

ANTA JOURNAL
April 19th

\$2.50 Volume

are the **\$2.50** Volume
stamped in gold, artistic inlay design, with
the most famous singers, and complete
are the **\$1.50** Volume
English Cloth, but without the por-
famous singers.
ADD 10c EXTRA FOR POSTAGE
The song book with a soul: 1,400 of the
song-treasures of the world in one volume
lovers. Four years to complete the book.

The True Value of Precious Stones

The value to the buyer rests not upon what a thing costs, but upon what it is worth.

No specific rule can be made for the buyer's guidance in the purchase of Precious Stone Jewelry.

The least shade of color, touch of imperfection or lack of proportion influence the value so greatly that only an expert can fix the value. The fundamental feature of the Harry L. Dix, Inc., business, as we have outlined it, and which we steadfastly maintain is this:

That a man need not to be able to know a good piece of goods from a poor one, or a genuine stone from an imitation, that he shall be offered choice only from the best at a plainly marked price of real value.

That he shall have the unreserved warranty of the Dix Corporation with any purchase he may make, that his decision shall be made easy by confining it—if the purchaser so desires—to style and design—matters of taste not requiring technical knowledge.

HARRY L. DIX, Inc.
Diamond Merchants and Mfg. Jewelers
208-9-10 Candler Bldg., Atlanta, Ga.

GEORGIANS GREET CONQUEST OF WORST OF MAN'S TROUBLES

Lives Redeemed for Southerners and Fortunes in Health Are Recovered

Most of the problems of health-originate in the stomach. Most of these ailments can be cured. Thousands of people right in the state of Georgia are suffering from stomach troubles, while thousands of others have found health by the use of *Mary's Wonderful Stomach Remedy*.

The first dose of this remarkable remedy is proof. There are the words of two Georgians who have used it:

I took one bottle of *Mary's Wonderful Stomach Remedy* and it did so much good I must continue the treatment.

R. DUNCAN,
15 W. Peachtree St., Atlanta, Ga.
I have taken your remedy for two weeks. I feel like I hardly

know my strength—my appetite is fine.

SALVETA THOMAS,
157 1/2 Peachtree St., Atlanta, Ga.

Letters awaiting the remedy life came from hundreds upon hundreds of people in all parts of the United States.

Mary's Wonderful Stomach Remedy clears the digestive tract of morbid actions and poisonous matter. It brings swift relief to sufferers from stomach ailments, liver and intestinal disorders. Many declare that it has saved them from dangerous operations. Many are sure it has saved their lives.

Because of the remarkable success of this remedy there are many imitations. Go to *Jacobs' drug store* and ask about so be cautious. Be sure the *MARY'S* remarkable results it has accomplished—send to Geo. H. May, Mfg. Chemist, 154-156 Whiting St., Chicago, Ill. for free book on stomach ailments and many letters from grateful people who have been restored. Any druggist can tell you of its wonderful effects.—(ADV.)

DR. GEORGE BROWN AGAIN PRESIDENT ATLANTA CLUB

Re-elected at Annual Meeting Tuesday—Board of Governors Is Increased

Dr. George Brown again heads the Atlanta club. He was unanimously re-elected at the annual meeting of the club members last Tuesday evening and the reports of the various officials showed that during Dr. Brown's administration the club had largely increased its membership; that it was quite prosperous and that many new features had been added.

Three new members of the board of governors were elected at the annual meeting. They were Gus Ware, Howard McCutcheon and Hugh Cardozo. Mr. Cardozo, who was serving an unexpired term on the board, was elected to a full term. In connection with the election a most enjoyable dinner dance was given at the club.

Several months ago the club took a lease on the entire top floor of the Forsyth building as well as the spacious roof of the building. A corps of workmen are now engaged in the construction of a commodious and elaborate roof garden which will have an open air cafe and a large space for dancing.

SEWER AND SIDEWALK ORDINANCES VETOED

Mayor Sends Them Back Because of Council's "Slipshod" Business Methods

Mayor Woodward has returned to council without his approval a number of ordinances to construct sewers and a number of ordinances requiring property owners to lay curb and sidewalks.

In his veto message, which is a lengthy document criticizing council for its "slipshod" method of transacting the city's business, the Mayor states that his reason for disapproving the sewer ordinance is that the specific streets have no water, and his reason for disapproving the sidewalk ordinance is that they were not signed by all the members of the street committee, to show that the committee had investigated and recommended them.

Two or three of the sidewalk ordinances have the inscription, "Report as favorably by Street Committee—James H. Lee."

The Mayor says Councilman Lee is an important figure in the city government, or at least seems to think he is, but hasn't quite reached the point where he can sign for the whole street committee.

Heads Atlanta Club

South Georgia Hams To Be Sent Consumer Direct by Parcel Post

As a part of the campaign being conducted by Postmaster Jones to bring the country producer and the city consumer together in direct marketing of farm produce by parcel post, an experimental shipment of southern Georgia hams will be made as soon as orders for fifty of these hams can be obtained. The principal idea of this experimental shipment is to demonstrate to both the producer and the consumer that the marketing of cured meats, as well as poultry products, vegetables and all farm produce ready for consumption, is both feasible and economical.

For this purpose fifty hams from plant grown, fed, butchered and cured under the direction of the United States department of agriculture, capable in charge of both pig and ham in Georgia have been secured and will be disposed to the first comers at regular retail prices. The hams average about eight or nine pounds and, though not a fancy product as far as cutting and packing goes, they have been specially selected and smoked with cooled highly smoke of exceptional quality, color and sweetness. Any one not finding the meat as good as represented is requested to return it at the sender's expense and have their money refunded. Those desiring to have one or more of these hams shipped by parcel post to their homes, should immediately send in the written order to Postmaster Bellinger H. Jones and the hams will be delivered as soon as the orders are placed.

LOCAL ARTISTS EXHIBIT CARTOONS AT LIBRARY

Books on Cartooning Ready for Reference—Much Interest in Opera

The art of the cartoon will be featured in the Carnegie library during the week beginning April 27, and the three well known cartoonists on the local newspaper have co-operated with Miss Katharine Wortman, the librarian, in arranging a fine exhibit for that week.

Alfred W. Brewster, of the Journal; P. A. Carter, of the Georgian; and Lewis Gregg, of the Constitution, have contributed drawings to the exhibit, which will be held in the committee room on the first floor.

The library's collection of books on cartoons, caricature and drawing will be featured at the exhibit.

The opera is now "the thing" at the library. Books on the opera, synopsis of the opera, stories on the opera, interpretations of the opera—all are needed to enable Atlanta to understand the music of grand opera. The books are secured at the library at any time. Copies of libretto may be secured for reading and for reference.

At the story hour for children at the Anne Wallace branch on Wednesday and Friday afternoons, stories of the opera will be told to the children. The story hour begins at 3:30 o'clock.

Miss Ethel Brewster, who has been added to the Atlanta library after a year in the New York city library, will have charge of the Uncle Remus and Oakland City library heretofore, and Miss Mary Browne will be transferred to the main library.

BIBLE CLASS WILL GIVE ANNUAL MINSTREL SHOW

The Bible class of the Church of the Incarnation in West End is holding rehearsals for its annual minstrel show which will be given in the parish house on the evening of Friday, May 8.

C. E. Pollard is directing the first half of the program and the remainder is under the direction of R. W. Williams. An admission fee of 50 cents will be charged, and the proceeds will go to the church improvement fund.

SAVANNAH AND RETURN \$9.05

Account National Savings congress Central of Georgia will sell round trip tickets Atlanta to Savannah \$9.05. Proportionately low. Tickets from other points, tickets to be sold April 20, 21 and 22 and for train to be scheduled to arrive Savannah before noon April 22.

Travelers will be able to take the Savannah and Florida Railroad and Market Car almost rivaling the Grand Central United States. Cruisers and Touring boats will be in port and open for public inspection. Make advance car reservations now.

W. H. Post, District Passenger Agent, Central of Georgia Railway, corner Postoffice and Main streets, Atlanta 187.

NATIONAL DRAINAGE CONGRESS

On account of the late season, the Southern Railway announces greatly reduced round-trip fares to Savannah, Ga., tickets to be sold April 20, 21, 22 and 23, with final return limit April 25th, 1914.—(ADV.)

Doctor Fined \$1,550

NEW YORK, April 13.—Dr. Maurice A. Sturm today was adjudged guilty of contempt and fined \$1,550 for disobeying an injunction forbidding him to use or sell vaccine invented by Dr. Friedrich F. Friedman. For the cure of tuberculosis, Sturm was one of Friedman's assistants during the latter's stay in America, but they quarreled and separated. Sturm contended that the vaccine he administered was his own.

Phillips & Crew Co.

Extraordinary Values

REMOVAL SALE OF

NEW AND REBUILT

PIANOS

and

PLAYER-PIANOS

From Our MACON STORE

Which Establishment for Obvious Reasons Has Been Discontinued. This Stock Represents the Best Makes in America

Steinway, Haines Bros., Sohmer, Chickering, Knabe, Hardman, Fischer and the Aeolian Line of Players

The great volume of business done from the

PHILLIPS & CREW WAREHOUSES

Through the popularity of the Steinway, Knabe & Aeolian products, brings many excellent exchange instruments to our workshops.

All Have Been Remade by Our Experienced Workmen and We Will Sell Them at the

Lowest Terms Ever Offered

Many are in better Tone, Touch and Case condition than when they were new, owing to the careful adjustment given them by largest and best piano refinishing department in the South.

The following partial list of Pianos shows some of the big bargains:

BAY STATE W. \$140 Upright, Mahogany Good condition.	SOHMER W. \$195 Upright, Rosewood Excellent condition.	PRICE & TEEPLE W. \$275 Upright, Mahogany
HINZE W. \$90 Upright, Oak Fine condition.	KIMBALL W. \$210 Upright, Mahogany Large size, hard carved.	JESSE FRENCH W. \$275 Upright, Mahogany
KNABE W. \$155 Upright, Rosewood New action, thoroughly hauled in our shop.	MERRILL W. \$135 Upright, Mahogany	STERLING W. \$325 Upright, Mahogany
KIMBALL W. \$100 Upright, Ebony Excellent condition.	H. M. CABLE W. \$160 Upright, Mahogany	PHILLIPS & CREW W. \$175 Upright, Oak
SCHAEFFER W. \$110 Upright, Ebony Excellent condition.	HAINES BROS. W. \$275 Upright, Mahogany	WELLINGTON W. \$125 Upright, Oak
STERLING W. \$95 Upright, Ebony This piano is in good condition.	LAWSON W. \$325 Upright, Mahogany	FOSTER & CO. W. \$275 Upright, Mahogany
J. M. STARR W. \$100 Upright, Oak	VOSE & SONS W. \$115 Upright, Ebony In good condition.	Marshall & Wendell W. \$290 Upright, Mahogany
PIEDMONT W. \$87 Upright, Oak	M'PHAIL W. \$300 Upright, Mahogany This is really the best bargain.	Chickering Grand W. \$275 This piano was originally \$750.

\$5 WILL SEND ANY OF THE ABOVE HOME

A Limited Number of BRAND NEW PIANOS and PLAYER-PIANOS

Several NEW PLAYER PIANOS of reliable make, the equal of those selling elsewhere, including 12 music rolls, for \$550. Tomorrow, only...

\$10 down, \$10 monthly

\$5 down, \$5 monthly

We also offer one group of NEW PIANOS of a make we recommend, fully guaranteed and which are selling at other stores for \$250 to \$300. Tomorrow, only...

A Limited Number of New Instruments from our Macon Store

HARDMAN Style "E" \$450.
Upright Style "F" \$500.
About 14 Style "G" \$550.

FISCHER GRAND This piano is absolutely new, although has been on our Macon floor for about a year, and for a quick sale and as a special bargain \$500—was \$550—right now.

STEINWAY Brand new, A discontinued case style, store, not shown in the present Steinway catalog. This piano was \$575. We offer it in this sale for \$575.

2 CLARENDON Magnificent value—during Upright, Mahogany this special sale price—\$250 or, cash.

KNABE Small Grand, \$700.

Convenient Terms of Purchase

Each Instrument Carries the PHILLIPS & CREW GUARANTEE LIBERAL ALLOWANCE FOR PIANOS TAKEN IN EXCHANGE

We invite comparison. You do yourself an injustice if you do not first permit us to demonstrate our line of pianos and player-pianos before purchasing.

PHILLIPS & CREW CO.

82-84-86 N. Pryor St. Established 1865 Atlanta

Victor-Victrolas and Records

"SCHLOSS-Baltimore" Clothes

are recognized wherever you see some particularly well-dressed fellows; these clothes are hand-tailored, perfect-fitting, exclusive looking—and really better than anything the custom-man can do.

Short or Stout men are specially provided for in plain and fancy Models for the Young Man or conservative styles for the man of mature years.

They are known everywhere as the best-made and most correctly-styled clothes that money can buy. Moderately priced,—but far superior to the average made-to-measure kind. Quality, fit and satisfaction guaranteed.

Tall or Slim men also have Special Models that are so cleverly designed that they give grace and character to the outward appearance.

On Sale in Atlanta at

HIRSCH BROS.

44 WHITEHALL STREET

PLAN SCHOOL HOUSE FOR PEACHTREE HEIGHTS PARK

Committee Has Been Appointed to Select Two-Acre Tract for Site

Plans are being made for the erection in Peachtree Heights park of a handsome school house in keeping with the rapid residence development in that section and which will furnish school facilities to the many families already living in North Atlanta.

A committee composed of Clark How, E. Lee Wortham, Robert F. Madison, Walter P. Andrews and Shelby Smith has been appointed to select a two-acre tract in Peachtree Heights park for school purposes. This school is to be for residence purposes, would cost for something like \$15,000 or \$20,000, will be given to the county free of cost. Negotiations are already under way with the school authorities looking to the erection on the lot of a suitable building.

It is proposed to build a modern, brick eight-grade school house and to equip it with the best teachers that can be secured. It is designed to have with the school and the lot and playground in thorough keeping with the splendid residence development going on in that section.

SLATON FORMALLY ENTERS CAMPAIGN TO SUCCEED BACON

(Continued From Page 1.)

community should govern itself so far compatible with the public interests.

BACON'S COMMITTEE. The principle of general government have endeavored to illustrate in both moral and political capacity, and only recently used upon the state executive committee of our party the primary importance of preserving the full political rights of even the smallest county. And am pleased to note that in the rules adopted for determining the contest in which I shall be engaged such is done in conformity to the platform upon which I was nominated for governor.

"I still plant my faith in the doctrines of Jefferson, who did not believe the multiplicity of laws and recognized that legislative acts may be instrumental to enslave as well as to free the people."

"True progress is essential to every state, but it can be achieved on the broad foundations laid by our forefathers. The wise legislator must distinguish between mere change and permanent advancement. Novelty has its charms, but abandonment of the lessons of history may lead to disaster. My record rests in the established principles of Democracy."

"I have, both as legislator and executive, especially stressed the practical wisdom of an economical administration of government and am gratified by the reflection that during my administration time in many years the expenditures of the state of Georgia have been reduced."

"Indecent to extravagance in the administration of public funds is a subject more apparently compelling and the tendency to extravagance in the administration of national affairs has been appalling."

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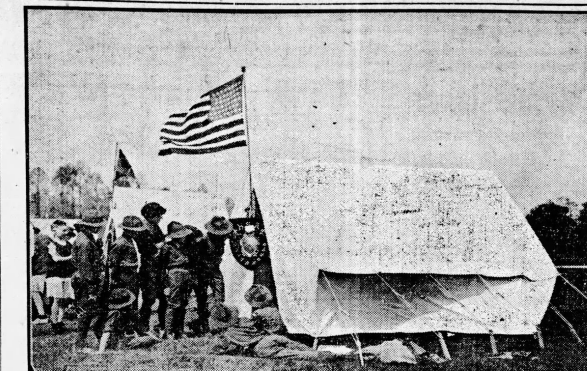
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ATLANTA BOY SCOUTS IN FIELD MEET



REMOVAL PIANO SALE AT PHILLIPS & CREW CO.

Large Stock From Closed Macdon Store to Be Sold Here Monday

Because of the closing of their Macdon store, Phillips & Crew company, the oldest piano house in Atlanta, will hold a special removal sale Monday of the stock brought to Atlanta from Macdon.

Many of these pianos are new, and some are rebuilt ones. The rebuilt instruments according to many musicians, are better than new ones, because of the improved tone and touch gained by playing and adjustment in the Phillips & Crew shops.

The pianos included in the sale are those carried by Phillips & Crew—Stewart, Haines Brothers, Somer, Chickering, Knabe, Hardman, Fischer and the Aeolian player pianos.

The terms of this sale are the lowest for which Phillips & Crew have ever put pianos on the market. Although the Macdon stock is large, it is expected to go quickly at the terms asked.

lowest other industries; and I shall favor such rural credit systems as will enable them to do this.

"All just measures which promise to lighten the burdens upon the toiling thousands in the various trades, and all other measures which tend to the uplift and advancement of humanity, shall receive my earnest support."

"If it shall be the will of the people of my state that I become one of their representatives in the United States senate, I shall diligently strive to avail myself of every opportunity to develop every interest of Georgia, and equipped with the knowledge and experience born of years of public service, shall undertake to impress upon the nation the boundless possibilities existing within her domain."

"Until the election I shall be occupied in caring for the public interests entrusted to me as governor. Being prevented from engaging in an active personal canvass, I submit my candidacy, in all confidence, to the people of Georgia."

JOHN M. SLATON.



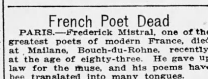
Mrs. W. N. Lemaster Dies

forty-two years old, died at a private sanitarium Saturday afternoon, at 1 o'clock. The body was taken to Harry G. Pool's chapel, from which it will be sent to Mayville Sunday morning at 4:15 o'clock, where the funeral and interment will take place. Mrs. Lemaster is survived by her husband and several children.



SCENES AT PEDESTAL MEET

At top are some of the Boy Scouts who participated in the annual track meet at Piedmont Park Saturday afternoon gathered around the foot where was kept the trophy presented to the winning troop. At bottom, Howard Johnson, of Kirkwood Troop No. 10, winner of the one-mile race breathing the tape.



French Poet Dead

PARIS—Prefecture of France, died at Marseilles, Bouches-du-Rhône, recently, at the age of eighty-three. He gave up law for the music, and his poems have been translated into many tongues.

If Coffee Don't Agree

Much of today's nervousness, indigestion, languor, kidney and liver trouble, come from indiscretions in eating and drinking, so commonplace that they are seldom considered till Nature pulls one up with a sharp jerk.

More often than is suspected, coffee is the cause of these troubles.

A simple, easy way to discover the real cause and relieve one's self of a lot of discomfort is to quit coffee for ten days and try

POSTUM

This beverage contains none of the coffee drugs (caffeine, tannin, etc.) which are responsible for many human ailments, big and little. Postum is a food-drink made from prime wheat and a bit of molasses. It is pure and contains only the wholesome goodness of the grain.

Postum comes in two forms:

Regular Postum—must be boiled. 15c and 25c packages.

Instant Postum—a soluble form. A teaspoonful stirred in a cup of hot water dissolves quickly and makes a most delightful beverage, with cream and sugar added to taste. 30c and 50c tins.

The cost per cup of both kinds is about the same.

Thousands who have changed from coffee to Postum know

"There's a Reason"

Grocers everywhere sell Postum.

"TOWSER LONDON" WINS HIGHEST HONOR IN SHOW

Carries Off Banner Prize in Atlanta Kennel Club's Exhibition

The Atlanta Kennel club held a most successful private exhibition of blooded on the lawn of J. H. Nunnally's residence at Brookwood Saturday afternoon. Nearly 200 persons, members of the club and invited guests, were present.

"Towler London," Winslow Nunnally's champion English bulldog, was awarded the prize as the finest dog in the entire exhibition.

The other awards were Boston terriers—puppies under six months: L. F. Shelver's "Idlewood Billy," first; C. S. Northern, Jr., "Jake," second.

Female class, Boston terriers, over twelve pounds: L. F. Shelver's "Idlewood Leading Lady," first; Ed Adams "Toby," second.

Toy Boston terriers: Mrs. Paul Beck's "Chiquita IV," first; L. F. Shelver's "Idlewood Paddy," second. "Idlewood Paddy" won also the ribbon for the best all around dog of the Boston class.

Collies: D. O. Chestnut's "Wellbourne Maxie," first; Females, J. L. Baldwin's "Booby," first; D. O. Chestnut's "Wellbourne Daisy," second. In the puppy class the dogs of Dr. Anna Sawyer and of Mrs. L. Pratt won first and second.

English bulldogs: Male: Winslow Nunnally's "Towler London," first; Winslow Nunnally's "Red Ort," second; Female: Hunter Cooper's "Quapaw Queen," first; J. L. Haralson's "Booby," second; Courtney Ross "Mickey," third.

Toy terriers: Mrs. W. L. Peal's "Midget," first; M. May's "Tiny," second. French bulldogs: Mrs. John Hill's "Cyclone," first.

Daughters: Miss Marjorie Wellborne's

"Coco," first. Maltese terriers: Miss Willie Caldwell's "Tiger," first; Miss Theodora Gordon's "Baby," first. Bavarian pointer: Miss Arline Scully's "Rex," first. English setters: Mrs. Henry Meinert's

"Prince Hunter," first; Julian McOllis's "Rex," second. Fox terriers: G. R. Stafford's "Beau," first. Mrs. J. M. Moody's Welsh terrier, "Rags," nineteen years old, the oldest dog in the show, was given a special prize.

Remedy Used By Three Generations

Mothers Who Took It When Children Were Infants to Their Children.

There must be genuine merit to an article that has stood the test of two generations of users.

In the field of medicine none has had greater success, nor retained that success to a greater degree, than Dr. Caldwell's Syrup Pepsin, which is now being used by three generations of people. Its use in families is constantly becoming more general. The reason, primarily, is that it has merit. It is what it represents itself to be, a laxative, tonic; it does not make exaggerated claims nor use coarse language to set forth its virtues.

It is a medicine, but so mild and gentle a medicine, that thousands of mothers give it to tiny infants, and yet, in a slightly larger dose, it is equally effective for grown-ups. It is for any disorder of the stomach, liver or bowels, for constipation no matter how chronic, for dyspepsia no matter how severe, for biliousness, sour stomach, gas on the stomach, headache, drowsiness after eating and similar complaints arising from a clogged-up condition of the bowels. It is pleasant to the taste and does not gripe. It can be used with safety and good results by anyone at any age or in any condition of health, and that person's health will improve. Every druggist sells it, and the price is only fifty cents and under a bottle.

Thousands of families throughout the country are never without Syrup Pepsin.



Mrs. ROSWELL TAYLOR.

In the house, among them Mrs. W. A. Taylor, 317 Lincoln Ave., Detroit, who has five children and gives Dr. Caldwell's Syrup Pepsin to all of them as needed. Little William used to cry half the night with cramps and pain, but since being given Syrup Pepsin he does so no longer. The use of this remedy will teach you to avoid cathartics, salts, purgatives and physics generally, as they are entirely too harsh. Syrup Pepsin cures gradually, but the cure is comfortable, safe and permanent.

Families wishing to try a free sample bottle can obtain it postpaid by address Dr. W. B. Caldwell, 419 Washington St., Monticello, Ill. A postal card with your name and address on it will do.

Overland \$950

\$1075 With electric starter and generator
Price, f. o. b. Toledo

The Mechanical Construction of This—
The World's Greatest Motor Car Value—
Could Not be a Bit Finer

THE Overland motor is the same in principle, design, action and fundamental construction as the motor used in the \$3000, \$4000 and \$5000 cars!

The Overland frame is of open-heart steel, identical with that used in the \$3000, \$4000 and \$5000 cars!

The Overland steering knuckle bolt is of 3 3/8% nickel steel, just the same as those used in the \$3000, \$4000 and \$5000 cars!

The Overland drive pinion is of 3 3/8% nickel steel, the same as used in the \$3000, \$4000 and \$5000 cars!

The Overland live axle, which is the driving shaft of the rear axle, is of Chrome nickel steel, the same as used in the \$3000, \$4000 and \$5000 cars!

The Overland front axle, a one-piece drop-forging, is the same as used in the \$3000, \$4000 and \$5000 cars!

The Overland steering knuckle is the same as that used in the \$3000, \$4000 and \$5000 cars!

The Overland radiator in quality is the same as used in one of the most prominent \$4000 cars!

The Overland fenders, in quality and material, are the same as used on the \$3000, \$4000 and \$5000 cars!

We use more aluminum, on larger and more important parts, than any other manufacturer in the world. Where others often makers of \$5000 cars, use cast iron at 3 cents per pound we use aluminum at 28c per pound!

Each separate Overland test and inspection for quality of material and accuracy of machining is far more thorough than the methods used by manufacturers of \$3000, \$4000 and \$5000 cars!

The significance of these facts should mean much to those who expect to buy a car. A practical demonstration will mean a great deal more.

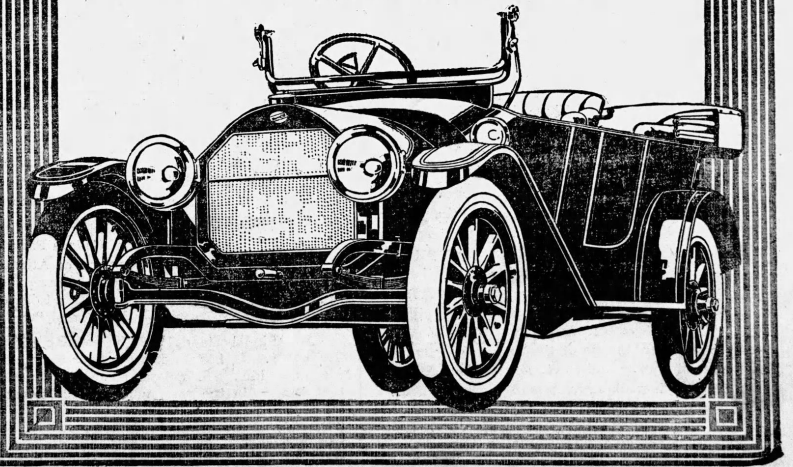
Telephone the Overland dealer and make your appointments early as possible.

Overland Southern Auto Co., Distributors, 232 Peachtree St.

The Willys-Overland Company, Toledo, Ohio

Manufacturers of the famous Garford, and Willys-Utility Trucks and Overland Delivery Wagons.

Full information on request.



Buy a Correctly Graded Diamond Engagement Ring

All of our mounted diamonds bear tags on which is marked in plain English all we know about them.

The exact weight, quality and our lowest net price is shown. The weight and grade are guaranteed.

For the same quality of diamonds, we are confident our prices cannot be equalled anywhere.

Selections sent prepaid to reliable people anywhere—all express charges paid.

Attractive deferred payments allowed to those who prefer to buy that way.

Our diamond booklet and catalogue illustrates and quotes prices on stones of all sizes and grades. These books tell all about our attractive selling plans.

Write for them.

MAIER & BECKE, Inc.,
Diamond Merchants
31 Whitehall St.
Established 1887

Fulton County Candidates Outline The

C. W. MANGUM

Candidate for Re-election for
Sheriff of Fulton County
Subject to Democratic Primary, May 5, 1914



Faithful and Efficient Deputies
Business Administration of a
Business Office

Your Vote and Influence Appreciated

SAMUEL D. HEWLETT,
Campaign Manager

DEPUTIES

J. H. OWEN,
Chief Deputy
G. H. BRODNAX
W. L. HAYGOOD
J. W. CHAMBERS
J. L. POINDEXTER
J. T. GOLDEN
J. M. SUTTLES

WALTER KNIGHT
W. B. ROBERTS
E. T. STANLEY
PLENNIE MINER
DREW LIDDELL
T. A. BURDETT
R. B. DEAVORS
F. L. HUNTER

For County Commissioner



To the Citizens of Fulton County:

The entries have closed! The voters now know who are seeking their suffrage for the responsible position of County Commissioner, there being three to be elected. One as a County member and two from the County at large.

I HAVE ANNOUNCED MY CANDIDACY FOR THE COUNTY PLACE UPON A PROGRESSIVE PLATFORM, AND AM READY TO MEET THE ISSUE.

It is April 1914, and so far as I can see, not a tick has been struck on ROAD or STREET PAVING yet. If I were a Commissioner I would insist on pushing vigorously this very important part of the annual program.

My platform is not made merely to get in on, but when I am elected I shall stand for the PRINCIPLES OUTLINED.

I favor a reduction of the Tax Rate, which can be done by proper business methods without decreasing any public improvement.

I shall insist that all the sewer work agreed to under the "BOND ISSUE" be completed without further haggling or excuse.

I favor the use of improved machinery, which, my own experience has demonstrated, is both economical and efficient. By the use of such modern equipment much more work can be done at a less expense than at present.

I favor firm discipline, but humane treatment of prisoners, and under proper care and fair treatment they will be able to do a full day's work—believing that any human being will respond to humane treatment and proper care.

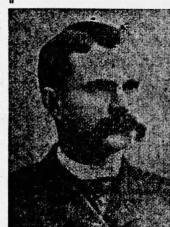
I shall favor the working of all main Roads and Streets before attention is given to less important "JOBS."

Although I am making the race from the County as the member from the County Districts, yet I want it distinctly understood that I shall give fair treatment to the public improvements in the cities. Atlanta, East Point, College Park and Hapeville are entitled to just recognition and proper treatment in the work of development, and I shall always see that they receive their just and proper share of County work.

I will appreciate your vote and influence.

Oscar Mills

Charles I. Branan Offers \$500 If A. P. Stewart Will Defend Himself Successfully



DEPUTY TAX COLLECTOR.
(Office Force)

CHAS. I. BRANAN
JAMES E. GARRISON
CHARLES ROBERTA
C. T. TERRELL
Deputy for Special Taxes:
J. M. BARNWELL

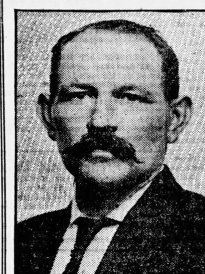
Now, the simple truth is, that Mr. A. P. Stewart has TRAMPLED on the BANNER of DEMOCRACY and failed to SALUTE the flag of DEMOCRACY by going into the courts and fighting the will of the people, in the courts and he thought he had placed the Banner of Democracy beneath the rubbish, but Democracy has arisen in her might in 1914, and on the 5th day of May the people are going to say to Mr. Stewart: "I will not allow you to be my guardian in reference to my vote, for the 'salary system,' and I will stand by the man who is in favor of the rule of the people, and not vote for one man's rule."

I am making a terrific effort to get the intelligent voters of Fulton to THINK and read the facts and get at the TRUTH.

Now to WAKE up the voters of Fulton County, I make this proposition: I will give \$500 to any charitable institution of Fulton County if Mr. A. P. Stewart (or his clever friend who spoke last night) can make me a successful defense of his action in fighting the will of the people in the courts in reference to the defeating the Salary System, from a loyal Democratic standpoint, and if I am successful in sustaining my position, he, Mr. Stewart, will donate only one hundred dollars to any charitable institution. We will mutually leave it to a jury of any number of gentlemen, who love Democracy better than they do the rule of one man. I make this offer in a most pleasant way, and our debate will be on the same line.

Again urging my friends who believe that I am making their fight for the RULE of DEMOCRACY, i. e., RULE of THE PEOPLE, in Fulton County, to inform their friends as to my position, I am, Yours very truly,

CHARLES I. BRANAN,
Candidate for Tax Collector of Fulton County.



TULL C. WATERS
Candidate for County Commissioner

TULL C. WATERS

If elected, I will use every effort and will insure the lowest possible Tax Rate.

I believe that special attention should be given to the health of citizens may be protected.

I believe that in road work the most traveled thoroughfares from the city should be paved as rapidly as possible.

If elected, I will act on each day. There are only two candidates for County Commissioner. I will appreciate your influence and vote.

South Side Citizens Appeal for Commissioner.

GEO. B. FINDLAY, of College Park,
Is Selected as Suitable Man
for County Board.



GEO. B. FINDLAY.

The citizens of College Park, East Point, Hapeville, Ben Hill, Battle Hill, every Ward on the south side of Atlanta, in fact every voting precinct of Fulton county on the south side, both out and in the city of Atlanta, make an appeal to the voters of Fulton county to give them representation on the board of commissioners this year. These citizens do not appeal to the prejudices of any section of the county, or to any political clique, or clan, but base their plea on a basis of fairness.

These citizens have selected Mr. George B. Findlay, of College Park, as their candidate in the primary election in May, as a candidate from the county at large. They ask the support of Mr. Findlay on the following principles: the equalization of taxation and the conservation of the county's revenues, as far as necessary improvement and progressiveness will permit. The employment of citizens of Fulton county only in the departments of the county; the just distribution of county and road work; giving attention to the outlying districts, where work is needed, before taking on new work; the reduction of tax rate as far as is in keeping with a safe and sane management of the county's affairs; the giving of

special attention to each of the departments of the county, so that there will be no ignorance of existing conditions; the awarding of all county positions on a basis of merit instead of political patronage; the maintenance of discipline in convict camps as prescribed by law; that each and every taxpayer be accorded equal courtesy and consideration at all times, and that the actions of the commissioners shall be open to the public, they being public servants and their records and minutes being the property of the people, and the auditing of the books and making public the auditor's report.

The above are the basic principles on which Mr. Findlay has launched his campaign for county commissioner, on the ticket as candidate at large.

In launching this campaign the citizens supporting him, nor Mr. Findlay, make no appeal to any political ring, but on a basis of fairness to all the voters of the county.

Mr. Findlay is a resident of College Park. He is connected with the Crane Company of Atlanta. By profession he is a civil and mechanical engineer, and as such, if elected, will be in a position to give these departments of the county valuable assistance.

Mr. Findlay is universally popular throughout the county. He has the hearty endorsement of those who know him. He opposes no particular candidate that is now in the race, nor is he supporting any other, but puts his candidacy in the hands of his friends, and with these appeals to all the voters of the county.



CHAS. G. TURNER, Candidate for County Commissioner

I will not remain in ignorance of what is going on in our County Camps, and I will do my duty to all sections of the County in the same fair and impartial way.
I am in favor of good roads.
Your vote will be appreciated.

N. A. C. S.

For
Com

North Atlanta has a commissioner in the person of N. A. C. S. who represents that section of the county in the Atlanta Board of Commissioners. He has elected a strong man to place of all sections of the county.

Mr. Chastain is known in the county, having been in office for twelve years, and for four or five years as

In entering the county does so at the expense of the county throughout the county reduction in the tax rate administration of the county above all a fair and other public interest.

Mr. Chastain's former Chastain will serve every section of the county and will solicit the support of every particular faction or

Your
N. A. C. S.

Platforms and Ask Support of Voters

FOR SHERIFF RIGHT

Running a
Means a
Office

the Finish
Campaign Manager
Secretary

IES

A. M. Copeland
J. Todd Harwell
John W. McMurtrey
G. P. Oliver
J. D. Whaley
Dick Reid
F. M. Leathers
J. S. (South Bend)

For Sheriff

Candidate for County Commissioner from the Country Subject to Democratic Primary, May 5th.

to conduct the affairs of the county in such a manner that
consistent with the needs of the county.
on should be given to extending the trunk sewers in order that
the attention should be given to the maintenance of the heav-
er of the city to the county line, and that all graded roads
any matter coming before me on its merit alone.
county commissioner from the country, Mr. Oscar Mills and myself.

TULL G. WATERS

CASTAIN

County
Commissioner

has a man for county com-
missioner. A. Chastain. The citi-
zens are entitled to rep-
resent the county and have se-
lected him and ask the citizens
to support their support.
is known throughout the
county with the sheriff's of-
fice. This connection some
times has been a source of
criticism. Chastain states that he
has no connection with his friends
in the county. He is a con-
servative and sensi-
ble man, and the
distribution of road building
money is a matter of
importance.

North Atlanta, for-
warded that if elected he
would run the county impar-
tially, and not
for the citizens and no par-

Solicited
CASTAIN

William S. Wier CANDIDATE FOR COMMISSIONER OF FULTON COUNTY, FOR COUNTY-AT-LARGE.

Subject to Democratic Primary of
May 5, 1914.

Indorsed by Working Men,
Merchants, Farmers, Physi-
cians and Many of Other
Professions and Callings

He believes in an economical
administration as to the spend-
ing of County's money and a
progressive policy as to distrib-
uting improvements inside the
city and towns and in the coun-
try districts.

He believes home labor, home
factory and shop products, and
home merchants should be given
first consideration by the County,
consistent with good business
practice as to quality, efficiency
and cost.

He believes that all employees of the County—the rank and file
throughout—should be paid living wages.

He believes the convicts should be properly clothed, fed and
housed; the sick and diseased separated from the well; that all
should have hours of recreation for improvement of mind and body,
but that they should be required to work according to mental and
physical capacity.

William S. Wier is not running against any particular candidate.
His attitude is "Good will to all and malice toward none." There
are three places and he aspires to one of them.

Jerome Jones, Editor of the Journal of Labor, aptly expresses
the attitude of Mr. Wier and his friends as follows:

The working class has been liberal in bestowing their franchises, on
candidates for office from walks of life other than their own; this
action in the main they have not regretted. With them competency
is the main issue; they have no desire to draw lines between citizens,
but all have an ambition to elevate one of the industrial class to the
position of county commissioner, and in placing Mr. Wier we know we
are presenting to all of the people of Fulton county a man competent
and capable of discharging the duties of the office, and most respect-
fully ask all the voters of Fulton county, regardless of occupation or
calling, to give Mr. Wier their support, and in the doing will give an
expression of confidence and esteem to a class who will appreciate the
honor.

A vote for William S. Wier is a vote for all the People
and all Sections of the County—City, Country and Towns.



My Stewardship

To the Voters of Fulton County:

The county Democratic primary is but a few weeks off,
when the registered voters shall say who are to look after their
business for the next two years. The public offices of this
county belong to no one man or set of men, and it is for you,
and you alone, to say who shall fill them. I am before you for
the office of Tax Collector, and, while thanking you for the
kindness you have shown me in the past, I respectfully solicit
your support at this time.

If I, as a public servant, have measured up to your expec-
tations and have merited your confidence, I ask you to give me
your indorsement by your vote. If you believe I am efficient
as an official and my experience is of value to you, then it is
within your province to retain me in office. My record is
known to you and speaks for itself.

In regard to the test that was made of the law touching
fees and salaries, I have only to say that the law was tested
in behalf of the taxpayers of the county. It was incumbent on
officials under bonds of twenty years' duration to ascertain
whether or not the law was constitutional and valid. No one
moved in the matter for the purpose of preventing the substi-
tution of salaries for fees. The test simply had to be made,
just as an issue of bonds is formally tested in courts to establish
their validity. The Supreme Court unanimously declared the
law null and void, and that decree, resulting from the test,
showed that those who acted in the matter did so wisely, for
the county was doubtless saved future litigations which might
have proven costly to the taxpayers. Test cases are made of
all bond issues; a test case is now being made of the law creat-
ing the new Municipal Court; so a test case of the salary-fee
system law was absolutely necessary, not to defeat the salar-
ies, but to establish beyond a doubt the validity of the law,
and when that was done a valuable service was rendered every
taxpayer in Fulton County.

About myself personally I have little to say. I believe I
am well enough known throughout the county, both as a citi-
zen and as an official, to come before you and solicit your votes
without any canvassing or distribution of campaign literature.
Those who have called at my office on business can best tes-
tify as to what consideration and courtesy were extended them
by myself and associates in office. I will leave that matter
with the people who pay their taxes.

The public offices, as I have said, belong to you. If you
wish to retain in office a man of experience and with a thor-
ough knowledge of your business, I leave it to you whether or
not I deserve your further confidence and your vote. An elec-
tion, after all, is purely a matter of business and not a question
of pleasing this or that man. Politics might be a dominant
factor in some elective offices, but when it comes to making
a choice for the handling of your tax money, the men who pay
the toll should, I believe, look at the situation solely from a
business standpoint.

Thanking those who are giving me their hearty and
earnest support, and saying to all that I will appreciate their
votes and will promise them to faithfully discharge my duty
as a public official, I beg to remain,

Very sincerely yours,

A. P. Stewart.

For Sheriff of Fulton County CAPT. W. M. MAYO

Chief Deputy

J. W. WHITAKER

Subject to County Democratic Primary, May 5, 1914.
F. B. Florence, Chairman Campaign Committee.

DEPUTIES

A. A. Antre W. C. Allen
W. H. Burroughs J. B. Allen
J. W. Coleman W. C. Cheney
R. L. Corley T. A. Conger
J. G. Hardy F. B. Florence
L. L. Hildebrand H. B. Hicks
All Ivey Charles C. House
A. J. McBride, Jr. O. B. Langford
J. C. McKenzie M. S. McGee
Charles F. Poole S. J. Mitchell
J. S. Sewell Charles A. Robinson
G. P. Yancey D. M. Wittingham
H. J. Young



To the Voters of Fulton County:
I am a candidate for Sheriff of Fulton County, subject to
the white Democratic primary of May 5, 1914. Should you
elect me as your High Sheriff I pledge to make the following
reforms in the administration of the Sheriff's office:

Impartial enforcement of the law.
Active protection of life and property.
Businesslike administration of the Sheriff's office.
Active, intelligent and courteous discharge of duty.
Equal protection of the people in all sections of the county.
Efficient and faithful service of the people.
Segregation of prisoners in color and sex all the time.
Humane but impartial treatment of prisoners.
Condition of the county jail to be made sanitary.
Equal justice to all.

My life and record, both as a citizen of this county and a
servant of the people, is an open book, and I invite the closest
inspection of it. I am not allied with any political faction and
am free to serve the people as the law of the State requires,
without partiality or the semblance thereof.

The deputies on my ticket are all gentlemen of the highest
personal integrity, representing honorable positions in the com-
mercial, industrial and professional walks of life.
Your vote and support will be gratefully appreciated.

Respectfully,

W. M. MAYO

ECONOMY—To the Voters of Fulton County:

In my announcement for the position of County Commissioner, made some time since, I stated my belief
that by proper use of modern methods in equipment and work there need be no cessation of paving work at
any time during the year.

I reaffirm that statement at this time, and pledge the people of this county my word that if I am elected
County Commissioner I shall see that there is such a reorganization of the equipment of the public works
department as will secure greater efficiency and guarantee more work in grading, and at the same time keep
the paving squads at work all the year round and increase the number of miles of paved roads annually com-
pleted at least 20 per cent.

I believe the tax rate can be reduced without injury to the public improvements of the county, and shall
advocate such reduction. I believe in being progressive, and at the same time economical.

I am familiar with all sections of the county, having had occasion to visit all sections in the course of my
duty in the past, and I shall favor a completion of the main thoroughfares to the county lines on all sides and
in all directions, and shall advocate a just and proper distribution of the improvements of the county in such
way as to bring development into all sections together, giving to those sections which have been neglected
first consideration.

I shall never plead ignorance of conditions as a justification of my course when criticisms are offered by
the public of the official conduct of the board.

My own experience has proven that modern methods and modern equipment will be the means of secur-
ing a large increase in the efficiency of the county forces, and at the same time will afford the means of lighter
work for the convicts.

The convicts should do the work required of them. They should be accorded humane treatment. They
should live in sanitary and wholesome surroundings, and their physical welfare should in no case be neg-
lected. No cruelties will be permitted.

The public forces should work for the public. I shall oppose the use of county convicts or other facilities
of the county to improve any private property. There should be a fair distribution of the work of the
county forces so that no section will be neglected, but all will receive fair treatment and every community
will be allowed to grow with all others.

I shall advocate a system of co-operation by the county board with the municipal authorities of the
cities of Atlanta, East Point, Hapeville and College Park, to the end that these cities shall be treated with
fairness in the carrying on of public improvements.

I favor the completion of the sewer work now under way without the endless delay that has been at-
tending its execution since it was agreed upon.

I have no private interests to serve. My age and my experience have been diversified enough to justify
me in the belief that I can render efficient and satisfactory service to my fellow citizens, and that I can
assist in safeguarding the public money as well as in carrying on the public work.

If elected, I promise the people of this county faithful and intelligent service. I will be always on the
job for them, and will keep informed as to all things that are needed and all things that are being done.

I shall advocate the dissemination of information so that all the citizens and taxpayers may know what
is being done with their money by their servants.

Respectfully,

J. W. MADDOX

T. J. HIGHTOWER, Jr.

**Announces Platform on Which He
Runs for County Commissioner**

As it will be impossible for me to see all my
friends and voters in person in so short a time,
I take this means of advising you, and hereby solicit
your support of my candidacy for County Commis-
sioner from the county at large.

I have been a citizen of Atlanta and Fulton
county all my life; well known to most of you in a
business way, and believe, if elected, I can be of
service to the people.

I favor as low taxation as possible in the inter-
ests of our people, and the upbuilding of our county
as well as provisions for liberal facilities for educa-
tion in our country districts, and an equal distribu-
tion of public improvements of both roads and trunk
sewers.

Am also in favor of a strict enforcement of sani-
tary laws.

I favor the use of model machinery and improved
methods for the building of more and better roads
for the benefit of the general public and taxpayers,
as well as enforcing business systems and methods
in county affairs, especially in public works depart-
ment.

I will appreciate your support and influence.
Two to be elected.

Yours truly,

T. J. HIGHTOWER, Jr.

NOTICES

GOODS

LIKE APOSTLES OF OLD, YOUNG GIRL IS PREACHING IN NORTH GEORGIA



By Angus Perkerson

THE tent was like a white cup turned down on a green cloth. The hillside, planted in grain, made a carpet beneath the fruit trees.

The wind, breaking off petals from the trees, blew them through the opening of the tent among the waiting people.

Over the hill came a group of five, one leading—a slender figure walking with raised head and clasped hands.

The rows of blossoming fruit trees reached out until their branches touched and made an arbor of blessing over the path to the tent.

The people waiting read from Bibles in their laps, or prayed; some bowed off through the opening in the tent at the fields.

last week's story—to teach the meaning of Christianity.

She takes as her example the Apostles.

"They gave up everything, didn't they?" She asked this abruptly. "Then, why shouldn't I try to live my religion. Perhaps in that I'm different."

But the news item caused a religious stir in North Georgia. There was only casual comment here a moment's wonder at the extent of credulity. But near Mr. Alry, people came eagerly to see the woman preacher worshipped as a divinity.

And the evangelist, who meant to prove Christianity by simple faithful living, became to some a feminine Elijah, the second.

Even the curious had a place with the believers in the small tent on the top of a green hill, circled by fruit trees bearing pink and white blossoms.

shadow gave her face the expression of a religious painting.

She was like a picture of youth and faith—a part of the fresh blossoms, the green plants, the blue sky, the fresh earth.

The curious forgot their curiosity, and listened.

The preacher came nearer to the edge of the platform, half raised her hands toward the people, then let them drop at her sides. She was a very young girl with light hair, blue eyes, and the sweetness of expression that prayer and good deeds produce.

She began to speak, but not to preach. Her voice never reached above conversational tones, and she spoke of how she thought it is wisest to live.

"Faith," she explained, "is best. It makes you feel best, do your best. The doubtful man is the unhappy. I am not unhappy. I know and believe."

Simple Advice

The people were quiet. No one moved or spoke. Their absorption was unbroken.

And yet, they listened merely to simple advice, spoken quietly, in which there was no new religious idea.

Perhaps it was her simple words. She told how she thought, how she felt, what seemed best to her.

Here was an example of simple goodness mixed with commonsense, free from cant, told in a direct half-confessional way, and given emphasis by the personality of the preacher.

Billy Sunday—if you've heard him—engrosses his hearers because he has a manner that would make a text from Revelation, interesting.

Teacher of Christianity

But he also goes his effects partly from rousing music and a spirit of excitement with which he stirs his audience.

The girl preaching at Mr. Alry has no such aid. She speaks in a gentle voice, she avoids themes that would provoke hysteria, and the hymns are simple, often without an organ accompaniment.

It is her unusual faith that stirs her listeners.

Her conversations—not sermons—on how I live, how you should live, have such earnestness that the effect gave rise to the story that she is worshipped.

There Is No Cult

But there is no cult, no strange leader, no queer or foolish belief. Simply a girl of twenty who thinks she has been called like the apostles of old to preach. Yet she has no faith in visions. She says that religion must be practical, and she insists to her congregations:

A few years ago she was the one daughter in a well-to-do family in Baltimore. Her brother was cashier in a bank. Then, both decided that preaching was the thing for which they were intended, and both left home and people to teach the truths they consider the secret of happiness.

This is how she told of it: Her words to the people meeting in the tent had become faster. Her earnestness had increased, her voice had grown the least bit louder. Then, abruptly, she ended.

"That is all I have to say."

The Green Country

The people, by groups and twos, followed a path over which the fruit trees, reaching out their branches, made an arbor of peach blossoms.

Beneath the trees was the deep, perfect green of the growing plants. The path wound down a hillside and then upward.

begins, all blossom in pink and white.

The road was like a path through a garden. But abruptly it ended at the weather-beaten, brown, age-worn house. There was nothing about the house suggesting spring except the straggling flowers in the yard.

A woman who was bent and whose hair was gray opened the door.

"Come in. Sit in there. They'll be glad to see you," she added turning back from the door. "There's nothing to hide. The other chair's more comfortable."

The bed spread was worked in raised circular figures, and on the walls were lithographs. The floor was bare, but there was not a spot of dust in the room.

Then, again, the door opened. The preacher and the others entered. There were not chairs enough for everyone and some stood up. She sat waiting for the questions that were to be asked.

Continued on Page Nine

merica in Peru

(Copyrighted, 1914, by Frank G. Carpenter.)
Lima, Peru.

Just now some of the biggest things in Peru are owned by Americans, and the machinery and supplies imported in them are a trade of the American market, and also the sale of the American trade. Take the mines of the Cerro de Pasco, the officials of which are spending millions of dollars a year in bringing in and distributing supplies. They have great stores at La Fundacion, on the very edge of the Andes, where they carry everything in the shape of mining and smelting machinery, as well as all sorts of supplies for the natives. There is a company store at which the natives can get American goods

McCune has now a number of railroads interested. It has planned several extensions from the tops of the mountains to the valleys. The McCune scheme is known as the McCune scheme and requires only the signature of the president to bring it into existence. The road to be built from Ferro to the valley is to be called the Ferro road. It is a little more than 200 miles long. I am told that it will cost something like eleven million dollars to build. The McCune scheme is a very good one for American capital to undertake and work as soon as the concessions are completed. There are, however, no relations between the president and McCune, and that is the reason why McCune has refused to sign the papers, and

The is a big opening here for chain of American banks and W. R. Grace & Co. of New York has just put in the contract to clean up Guayaquil at a cost of \$10,000,000, which may lead to other public works in that country with extensions on Peru. Peru is a big market for American farm on the west coast is Mexico. W. R. Grace & Co. It has been open for 10 years and has been a big market and now has great houses in London and New York, with branches in Peru, Bolivia and Chile. The business is very large and the company is very successful. W. R. Grace and it is said to have suited in very large profits. It is a very large company and it is said to be a very large company. Individual package goods to the

But I started to write of how the bill was paid. I spoke the night before to the clerk, telling him I expected to leave early this morning, and to please have the bill ready when I came to the office he had to do nothing but get the bookkeepers to work and they went through three different cash books and ledgers and figured and figured. As they figured, they made memorandum, and when they had completed the bill bookkeeper took the sheets to the cashier and in Spanish, with one finger of one hand, clicked off the items. He then took the typewriter copy to an old-fashioned

By H. P. Burton

NEW YORK, April 18.—I am just back from a five-mile walk and a four-mile run, the greatest feat of a man of America"—the great, wise John Burroughs, a naturalist and lover of life, who died yesterday, celebrating his seventy-seventh milestone.

John Burroughs, at seventy-seven, said John Burroughs, "because I have practiced the art of careful living, I have had reason for my body."

My life I have avoided stimulants, because I have wanted to be a natural human being. I have not used stimulants, because I am cheered and exhilarated drinking a glass of pure water. My life I have lived in the open air. I do not know what a sleepless night means. I do not worry about tomorrow.

"If I were to speak to all men as friends I would tell them that I believe this is the true secret of happiness—I would tell them that the greatest crime is to overtax nature and that the greatest sin is to overwork, not to overeat and not to overlive."

New life

Discover

AN AMERICAN LUMBER YARD ON THE TOP OF THE ANDES

Edison's New Life Discovery

By H. P. Burton

[illegible]

"I have just returned from a vacation in Florida with Thomas Edison and Henry Ford. We lived at the great estate of Mr. Ford about the country and studied nature, particularly bird life. Edison has never been so happy and greatest in this country, and he has been studying philosophy. Ford revels in outdoor sports. He is a patron saint of wild birds.

"We talked a great deal about the mystic, and I am inclined to hold to the theory that the body is made up of atoms by a separation of a number of atoms that have been joined together as one living being.

"For instance, the body of man is made up of millions of separate atoms, each being a little person who lives his own life. The community of little bodies adds up to make a big body. It is our duty together to make you what you are. Edison has made a vast discovery there."

"Ford told me something about his co-od with the other men. The real reason for profit-sharing plan is to obtain the best of the workmen in any industry anywhere."

"Ford is a good business man and

[illegible]

MR. DOOLEY ON AGITATORS

BY FINLEY PETER DUNNE



"Fellow slaves," he says, "as I gaze into this sea iv upturned faces—" and Limpin' Leary gets up an' toddles over to th' orator.

A detachment iv cav'lry under Loutinair Grayball was havin' a desprit encounter with an angry Red be the name iv Geesepny Nienty, age Nine.

"I must be hard wurruk bein' an agyator," said Mr. Dooley.

"I'd like th' job," said Mr. Hennessy.

"You?" cried Mr. Dooley. "What wud ye be doin' in a job like that? Besides bein' nex' dure to a deef mute ye often wurruk fr' a livin' an' sometimes get it. A fine agyator ye'd be, standin' on th' back iv a thray makin' a few delectory gestures, splutterin' with rage, an' then jumpin' into th' street an' hittin' th' first policeman ye met with a shovel. No, sir; an agyator must start with th' power iv speech, he must never agyate himself, an' he shudn't iver come in contact with th' polis. Why, th' agyators an' th' polis ought to be th' best iv frinds. Wan cud har'ly exist without th' other, an' they furnish each other with a good deal iv conjugal emplyment in th' course iv th' year. If it wasn't fr' th' agyator th' polis wud be lousy defendin' property, an' if it wasn't fr' th' polis th' agyator wud be at home complainin' to his wife about th' cook."

"Ye see, it's this way. It is three o'clock in th' afternoon an' th' agyator is dawdlin' over his breakfast an' wonderin' whether th' struggle is worth th' cost. He had a hard night th' night before. A lady down in Mitchigan avnoo who runs a saloon—"

"What ar-re ye talkin' about?" said Mr. Hennessy. "A lady run a saloon? I niver heard th' like."

"Here it is in th' pa-per," said Mr. Dooley. "Las' night at Mrs. Ballyvard's—no, it's spelled salon. Well, it's th' same thing, only th' drinks ar' free. Anyhow, our hero had had a tough time. He was interrupted again an' again, an' whin he got back to th' club he had a quarrel with th' cabman over th' fare. He was sore at heart. Here he had labored fr' his cause iver since he left college, only to have wan iv his protieges compel him to pay a dollar fr' th' ride whin th' legal fare is ninety-eight cents or have his intellect knocked out fr'im under his stovepipe hat. He reluctantly chose th' former, although th' sacrifice iv principal cost him dear. But he soon shook off this moment iv gloom, fr' his eye lighted on a small paragraph down fr' his left hand corner iv th' basement iv th' sheet that reported a professor at Harvard as sayin' that there were two million unemployed in th' city iv Chicago. 'What,' says he, 'all these people without a morsel iv wurruk?' he says. 'Call a cab,' he says, an' is soon speedin' to the Lake Front."

"Manetime things is goin' badly with his frinds th' polis. Th' Society fr' th' Previntion iv Noise has complained iv th' clutter iv th' little ball in th' wheel; desk sergeants has been discovered sellin' opium pipes over th' desk, an' several burglars has wrote to th' pa-pers complainin' that there must be graft in th' engravin' department iv th' central office because th' ink rubs off their licenses to steal. Th' iver vigilant press with th' wandrin' eye has demanded that th' chief iv polis be beheld, a massmeetin' has been called to hang th' inspectors, an' th' gran' jury has net an' indicted Patrolman Schmidt fr' gran' larceny in takin' a coffee bean out iv a

barl in front iv a grocery store. At a combined meetin' iv th' Commercail club, th' Boord iv Thrade, th' Stock Exchange, th' Methodist ministers, an' th' naytional bank presidnts resolutions ar-re passed sayin' things about th' polis force that if I said thim I'd get a good headache an' callin' upon th' mayor to abolish th' department as th' most useless, scandalous, thievish band iv cowardly, threacherous, blackmailin' dramet embezzlers on th' face iv th' globe. There is consternation at headquarters. Th' gambin' houses ar-re compelled to pull down their blinds, wire tappers ar-re no longer permitted to use th' coorhouse steps in their business, an' inspectors refuse to accept checks fr' their services an' ar-re put to th' expinse iv

th' hated tyranny remains," he says. "Here comes wan iv th' jamesaries iv power," he says, as a policeman walks down th' street. "Hurl ye'ersilf on him," he says. "Here, taxi!" he says. "Drive me to th' Reform club an' be quick about it or I'll have ye fired," he says. An' whin he gets to th' club th' other annylists desert their game iv dominoes an' ask him what has happened. "Th' revolution has begun," is all he will say. An' he sets with folded arms in a corner waitin' fr' th' pa-pers to come out.

"Inspector Flatfuit is settin' in th' station house breathin' on his dimon' ring an' wondherin' whin th' wave iv industril depression in th' polis department will blow over. At that minyit th' iditor iv th' Daily Fluff calls him up



Our correspondent at Wan Hundherd and Ninety-eight street reported at midnight that Officer Mulcahy was Gainin' on Limpin' Leary.

sendin' on to Wash'nton to th' treasury department fr' experts to examine their fees fr' identification marks.

"But th' agyator soon sinds sunshine into th' hearts iv th' proticitors iv our property an' our privileges. He gets up in th' park all be himsilf an' says he: "Fellow slaves," he says, "as I gaze into this sea iv upturned faces," he says in a voice that rings with passyon. Limpin' Leary, who has been asleep on a bench, dreams that he has been stabbed in th' ear, mutters "Go away," an' thim whin th' pain don't stop wakes up, looks around, an' toddles over to th' orator. Other slumberin' forms rise an' do th' same. Th' vast multichood is increased be a number iv angry proletarians that has been playin' ball or rollin' hoops. They gather around this here Rubespere an' laugh at his funny faces. A couple iv Eytalian laborers on their way home stop to look an' wondher what it's all about. An' Misher Chairman an' Fellow Bondsman, says th' ballyhoos, "that day so long postponed now has arrived. Th' hour is here. Strike," he says, "at th' mermaids iv capital," he says. "March up th' avnoo," he says, "in serried ranks. Smash in th' windows, burn, pillage, slay, tip over fruit stands, destroy, till not a vestige iv

be tilyphone an' tells him there's an annyrist rite in th' park. What happens after that I'll read ye out iv th' pa-pers. Here it is:

"ARNYCHISTS ROUTED.

"Turr'ble Battle Between Angry Reds an' Polis.

"Many Wounded.

"Officers iv th' Law Act with Great Gallantry an' Disperse Enormous Mob Bent on Destruction iv Life an' Property.

"At three o'clock yisterdath afternoon a frenzied mob iv annyichists, mostly furniners, led be th' notorious Limpin' Leary an' inflamed be th' incendiary utterances iv Percy Flub, gathered in th' park an' were about to march up th' avnoo cryin' "Hooray fr' anarchy." "Death to capital." "Down with th' assistant scretary iv th' department iv commerce an' labor." "Git off me fut." "Stop pushin'." "O, look at Paddy McGuire's father ridin' a horse," an' other revolutionary cries, whin they were attacked be a force iv polis under th' gallant Inspector Flatfuit. A turr'ble battle insooed which attratched

thousan's iv pleasure seekers fr'm th' neighborin' hotels an' barrooms. As we go to press th' issue iv th' bloody conflict is still in doubt. Th' polis unquestionably won most iv th' sprints, but th' rivoluchinists claim to be victors in all th' long distance ivints, although our correspondent at Wan Hundherd an' Ninety-eight street reported at midnight that Officer Mulcahy was gainin' on Limpin' Leary. Th' plan iv th' rivoluchinists was to march north along th' avnoo, smash in th' club windows, sack th' grocery stores, carry away th' cigar signs, burn th' wather wuruks, an' set up an independint government in th' park, causin' gr-rear injury to th' geeeranyum beds.

"But polis spies had been at wurruk an' th' military plans iv th' polis were laid accordingly. Wan brigade guarded th' avnoo. A second threatened th' line iv retreat, while th' first iv th' corps, under th' personal direction iv Inspector Flatfuit himsilf, attacked th' rivoluchinary army. A scene iv gr-rear carnage ensued. Th' angry reds fought despritly. Under th' leadership iv Polliacci Polenty, an Eytalian fanatic who said afterward that he was thyrin' to get home to his family, they charged repeatedly. But this is not th' first time Inspector Flatfuit has had to meet charges an' he hurled thim back with gr-rear loss. Th' mounted polis acted with th' gr-rearest gallantry, again an' again ridin' down th' angry Reds. So th' tide iv battle moved to an' fro, an' to th' interest of spectators it seemed that it wud niver end. But after five minyits iv incessant conflict th' polis held th' field an' were stackin' th' mutilated prisners iv war in th' patrol wagons an' cartin' thim off to th' polis station or tellin' thim to get along out iv here.

"While th' main body was engaged with th' rivoluchinary army a detachment iv cav'lry under Loutinair Grabbal was havin' a desprit encounter with an angry Red be th' name iv Geesepny Nienty, age nine, who was discovered chalkin' th' wurruks "Down with government" on a fence. Th' miscreant wud've escaped if he hadn't got stuck on th' wurrudd government—such is th' irony iv th' position iv these people who wud destroy what they cannot spell. Again an' again he was charged be th' mounted polis, but he stood with his back again th' fence an' they cud not reach him without hurtin' their horses' noses. Fin'ly Patrolman Multigan iv th' thrassic squad dismounted fr'm his steed an' at gr-rear risk to his life rushed th' angry Red an' after findin' out where he lived, led him captive to th' corner an' sint him home, a fate which he richly deserved. Th' list iv casualties follows:

"SEERIOUSLY INJURED.

"May McGinnis, aged seven; was wheelin' her infant brother in a baby carriage whin caught in th' maelstrom iv th' last desprit charge; is not known to be reglarly affiliated with anny rivoluchinary or-ganization.

"Man suspected iv bein' organizer iv Rooshyan Nihilists; cards in pocket show him to be Prof. T. Arbutus, author iv "How to Tell th' Wild Flowers"; says he was inquiren' th' way to Pinnsylvania deapo an' officer thought he said "Down with th' Pinnsylvania railroad."

"Officer Witzinski, Sixth precinct; stubbed his toe against th' backbone iv an angry Red.

"Inspector Flatfuit; lost goold an' dimon' studded watch, inscribed "Fr'm th' Benivolan Order iv Poolroom Keepers iv America."

"SLIGHTLY INJURED.

"Sleepy Silas; fined tin thousan' dollars an' sintined to nine years in th' wurruk house."

"In th' same pa-per, Hinmissy, I find that an emergency meetin' iv th' Commercail club, th' Stock Exchange, th' Boord iv Thrade, th' Methodist ministers, an' th' naytional bank presidnts was called. After a prayer be th' Rev'rend Misher Stiggus thankin' th' God iv battle fr' this gr-rear victory over th' forces iv disorder a resolution was adopted with much enthusiasm applaudin' th' polis fr' their services, ricom-mendin' th' promotion iv Inspector Flatfuit, an' votin' him a silver service marked "To th' Presarver iv Our City," an' a subscription was taken up in wan hundherd thousan' dollars to be distributed among th' men. On th' iditorial page I find a piece headed "Our Noble Polis" an' tellin' that th' iditor feels that aven if Inspector Flatfuit does take a piece iv change now an' then what's a little picaility like that compared with his heroic conduct in dalin' with th' foras iv revolution. Th' gran' jury flees th' city in disguise an' th' state's attorney announces that he view iv th' recent magnificent definte iv property be th' polis fr'm now on he will confine his prosec-utions to civilian larceny.

"An' that night th' city becomes a gay capital again. Th' shades are up in all th' palaces iv chance, th' ball floats cheerily into the single th' on th' green, th' cards leap two at a time fr'm th' dalin' box, th' voice iv peddlers sellin' cocaine fr'm wagons is heard on th' street, th' firm iv Hooken, Skinnem an' Comp'ny, dalers in green goods an' goold bricks, announce they have taken a store at State an' Madison large enough to accommodate their local thrade as well as their mail order business, an' th' Riv'ind Deprissyon iv Sinfat Gately, is run in on a charge iv vagrancy, carryin' concealed weapons, an' assistin' an officer.

"So ye see, Hinmissy, these rivoluchins do some good. It may not seem so to a man who is on his way to catch th' five-five with a bag iv garden seed under wan ar-arm iv a package iv phonograph records under th' other an' suddnly finds himsilf th' ob'ject iv a cavalry charge. They give a good deal iv healthful out iv duty exercise to th' bums in th' park, they defate, Hogan says, th' agyators who wud bust out th' wise, an' they reform th' polis department, turnin' thim fr'm villians into a body iv men that wud make th' ar-army iv th' Pottymack look like a mob iv porthrooms without changin' their habits. I think th' least Inspector Flatfuit cud do wud be to send Percy something fr' Christmas."

"Sure, the'd niver live a revolution in this country," said Mr. Hennessy.

"Not while there's any other news fr' th' pa-pers," said Mr. Dooley.

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home. She went off to school in the morning as usual and was not seen again by any one who knew her. She had had to cross a vacant lot on her way to school, and there was a stable where a lot of rather rosy men were employed on the edge of the lot. They were at once suspected, investigated, the police set on their track, the papers filled with accounts and descriptions and pictures of the missing girl. Her family was wild with anxiety, ugly threats were made to the men who were supposed to know the secret of her disappearance; in a less well regulated community there might have been lynchings at least rough handling.

And suddenly the girl was found. She had left home in a fit of pique, had taken a place as a nurse-girl in a neighboring town, where she apparently had no difficulty in securing assistance. Without references, with only the vaguest account to give herself, the mother of two young children had engaged this wanderer and put her in charge of the nursery. It would have been bad enough if the girl had been given the work of cooking or of other branches of the household, but to make her nurse, to confide to her the care of little children, seemed to me nothing short of madness.

When this sort of thing is possible why should the uneducated girl strive to better herself in any way? She knows she can always get a situation, whether she is competent or not, even if she has no references to declare her honest or decent.

I do not deny that there are many conscientious girls in service. Yet how many of them feel that they are not fitted to do the work for which they are engaged? They can do it, after their fashion, if the mistress of the house is a nurse and a doctor, but to be satisfied, so much the worse for her—not for the maid, who can get another place without difficulty.

In all my experience as housekeeper, extending now over a period of more than half a century, I think I could number up

There would not be a shining success in the present conditions.

And still we cannot help feeling that there is a demand for improvement in our household forces. I speak as one on a platform because I have had an exceptionally fortunate in my domestic help and I have seen others who have been working method there as in other relations of life. This does not blind me to the fact that they cry out with the rest of the world continually and continuously heard through the land; that they are not in order. Our housekeepers are gathered together lament over the shortcomings and sins of their household is one of the commonest conversation upon which every woman has something to say. It is the crying need of the day by the establishment of such homes as our Cornette suggests it seems a pity that it should not be met. It is not in order. It is only but in cities and towns all over the country.

Those who wish to acquire thorough knowledge of the topic there are schools of domestic science in the cities and departments in colleges and elsewhere, but they are not attended by the women who come to do our household work. They have not the money to spend on the tuition, they have not the time to attend, they have not the training of mind which would enable them to do so. It is the crying need of the women who take these courses do not come from them to their kitchens. They may study them in the classroom, but they do not enter fitted to run their own homes; they do not follow the same line as the professional teachers in the same line as a means of self-support; they do not take the work in connection with their studies to do domestic service in the houses of others.

There can be no doubt in our minds that there is not only room for such a study course as our Cornette suggests, but there is also a crying need for it. Unfortunately the people who feel the need are not the people who would give the impetus.

[illegible]

the bottom. A teaspoonful of cornstarch or "corn" of any kind, dissolved in water, even and then stirred, will prevent the salt from packing in the saltcraze.

There are two things to be remembered which if followed will always insure success. One is to stir in flour until the spoon stands in it. The other is to stir in the dough and let it stand overnight in a cold place. The dough will almost like pie crust without mixing in any more flour.

POWDERY MOLASSES COOKIES.—One cup molasses, one-third cup hot water, two tablespoons lard, one teaspoon each salt, soda and cream of tartar, one egg, one finger. Stir in flour until the spoon will stand in it, dough without falling over and leave the dough until it will place all itself. Do not roll thin or mix in more flour on the outward the surface of the dough. Bake in greased or oiled cookies. Lay each cookie in a saucer of sugar and place in the baking pan sugar side up.

"POOR MAN'S SUGAR COOKIES."—One cup sugar, one cup sour milk or buttermilk, one cup lard, half a cup molasses, one cup soda, one teaspoon vanilla; proceed with flour and directions as in the preceding recipe. These cookies are really delicious and are varied by using different flavorings—raspberry seeds, coconut or raisins. Roll thin, as they rise up thick.

GOOD FINGERBREAD.—One cup molasses, half cup sugar, one cup flour, half cup lard, one teaspoon each soda and cream of tartar, half a cup butter, one egg, one finger, four tablespoons lard and same of ginger, four tablespoons sugar.

"LAYER CAKE WITHOUT EGGS."—One cup sugar, buttermilk, one cup flour, one cup sour milk, half teaspoon soda dissolved in the milk, two cups flour, level full two spoons, one cup lard, one cup cream, one cup baking powder, one teaspoon vanilla, two level tablespoons cornstarch mixed with the flour. Beat the butter with the sugar, then turn in the milk and soda, but do not stir. Then add the flour, then beat thoroughly. Bake in three layers.

FILLING.—One cup sugar, two tablespoons saturated cream, one cup lard, one cup, three tablespoons milk of water. Mix together, then heat until it boils, stirring constantly; remove from the fire, and add to it vanilla, beat well, and spread on the cake while quite warm.

I Indeed you may and you will find your welcome waiting for you! In these days of high prices for eggs and butter, I think it holds a possibility without going to too heavy expense in order to do it most gratefully received. I hope you will find it so. I will try the recipes at once and report to you of their success. I will also send to my own list and I shall hope soon to find it.

Mrs. A. G. T. knocking at the office door.

"H.W.I. A \$20 A WEEK CLERK, A MAN MAKING A FORTUNE ON A FARM"

At 35, I Realized I Was "Against the Wall." I Earned Hardly Enough for My Wife and Baby; and Had Little Chance of Getting More. Then Came the Thought of Farming

By W. M. J.

(Editor's Note.—The following story by W. M. J. is one of the best farm stories for city people ever written. It is the peer of William Carleton's "One Way Out." The writer was once a clerk in the city and is now a successful farmer. He withholds his name and address because he has not the time to answer an avalanche of letters.)

TEN years ago, at 35, I found myself "against the wall." I was earning \$1,200 a year as a clerk, and, barring miracles, didn't look as if I would ever earn much more.

There was a wife—reared in a city home—she had made sacrifices enough already. And there was baby Tom, four years old. Mary and I could stand it, but we kept thinking of Tom and his future.

I was tired of the grind myself, and why worry life away in a flat house, when there was land within a day's ride waiting to give us a natural happy living for our work? We answered the question first. Across the breakfast table one morning she said, "Let's take the bank account, Frank, and buy a little farm."

I had wanted her to say that for months. It opened the way for a little plan that had been growing in my mind for a long time. "Let's rent an acre of land out at Downer's Grove," I amended, and get a year or two of experience with chickens and vegetables and walking cultivators and such things first. We'll learn a lot of soil tricks and mean-while, I'll add a little to the bank account while we're looking up the best bargain in the little farm."

We found the kind of place we wanted within reach of my work. A modern house, an acre of ground with a dozen apple and cherry trees, for \$15 a month. We moved out when the March sun was swelling the buds and the blue-birds had come back to help the mud puddles declare the coming of spring.

It was glorious, not alone the beauty of the cramped flat and noisy streets, but we had started a great thing. I bought lumber and building paper and worked early and late at a chicken house. Together we planned the crops for our little farm, feeling that we had already gained a year's experience. I could look out into a golden future. Even baby Tom seemed to catch the enthusiasm. He would toddle about in the mud with a hoe twice his length, gloriously transplanting radishes and dandelions.

Two dozen Rhode Island Red pullets, six mother hens, and a hen to hatch as many settings of eggs cost \$8. The eggs cost \$15 more, and the house about \$20 for material. Preparing the acre of land for planting, and the cost about \$10. And if we had never gone any farther with our plan, the investment paid big.

My first cash eggs and some of my friends in town at considerably better than market prices. It wasn't long before I was willing to pay for my eggs as well as quantity. The first summer our winter income from this source was \$150 above the cost of feed. The second year it was \$200.

The garden and poultry cut down the grocer's and butcher's bill most gratifyingly. It required stringent economy to save \$2 a month before we moved on the little farm. The first year I drew a third of my salary; the second, when the hens had grown up to 200, nearly half of it was saved.

The garden occupied only about a fourth of an acre. Half as much more was planted to strawberries the first year, on the ground occupied by the first year's garden. Half as much more was planted to corn for the hens. Along the fence and in every vacant spot we planted sunflowers. We were loaded with vegetables, and we were better for meeting hens.

So seasons we stayed in Downer's Grove. At the end of that time we could handle hens and a garden, and we were successful. Mary, when we got out on our farm, had inherited from her father's papers and had inherited from her father's papers and had inherited from her father's papers.

At the best, it was full of untold riches. And we understood that we were equal to the task we had cut out.

Farm Is Bought

Of the farm locality we had considered, we finally decided on what we called the "little farm." It was a forty-acre tract of land, two miles from the city. Thirty acres of it was a well-drained, level plain. Ten acres was uncleared. There was a barn, a house, and a well on the place. The owner would take \$2,400 and walk away with his household goods. That left us a team of horses, four calves, and a large sort of farm machinery and about 100 scrub hens.

Second Step. Downer's Grove, created our mortgage and moved to the new place. We had \$2,400 and gave a mortgage for the balance. We had \$200 left. That was to be made a payment of \$200 on the mortgage. In October of 1913, we made another payment of \$500. In 1914, that meant getting busy. About two acres of the best land on the farm was taken up by an orchard, garden and buildings. Six acres in pasture and ten acres



Comin' Thro' the Rye

in hay land. The remaining eighteen acres had been cropped with small grain for a number of years.

I hauled out a year's accumulation of manure and spread it on about three acres of this land, fixed fences and painted and repaired tools and machinery until it was time to plow. Mary set hens on some choice eggs and bought a few more. We planned the extension department of the State University for farmers' bulletins. These scientific studies of local problems proved to be of immense value.

One night a neighbor dropped in. A big cherry individual who owned the finest farm within a hundred miles. "What are ye going to do with that egg stubble?" he asked. "I told him I hadn't decided. Never farmed much, did ye?"

"Thought not," he said. "Only one thing to do with that rye field. Plow it shallow and sow oats. Deep plow, no good in the spring. You'll want some corn for feed—but that on the end you've manured. Ought to be put that manure under a piece of old mow and turned it under for

the hay crop down half, and badly damaged the oats. "Keep safe corn and potatoes together," our neighbor said. "Saves the moisture. Don't go too deep on you'll do more harm than good."

We were up before 8 o'clock in the morning. I did the milking, fed the horses and harnessed them. Mary got breakfast and fed the chickens. I walked away feeling—well, you can guess how. Why hadn't I sprayed those potatoes with Bordeaux mixture in one late March day and found me hitching the team.

I told him I was not to plow the field. "Notice your potatoes lately?" the cheerful neighbor demanded. "What's the matter with them?" I asked. "Bright. They always get that kind of black-green color when it strikes them. Sometimes we spent a Sunday after the little labor near by. Twice we went to plow."

By degrees I learned to drive the horses in something like a straight line. But the way I marked off the rows for the corn that first spring was a neighborhood joke yet. I learned to operate a grain drill, and set potatoes, prune trees, initiate calves into the mystery of drinking out of a pail and "doctor" sore shoulders on the horses.

By degrees the ache went out of my back and arms. A mile and a half the hay crop down half, and badly damaged the oats. "Keep safe corn and potatoes together," our neighbor said. "Saves the moisture. Don't go too deep on you'll do more harm than good."

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as I hadn't done in ten years. The work was hard, but it took us a wonderful, new world and sometimes we were just happy children, care free and intoxicated with the joy of it.

The hens started to lay and between the proceeds from the eggs and cream and the garden, we were able to live very well. There was no monthly rent to pay, store bills and clothing bills were reduced to a minimum. Mary had doctored five years for nervous trouble, suddenly found that she didn't need any more.

June started out promisingly. Then it turned hot. Hot winds and three rainless weeks burned the pasture, cut

the hay crop down half, and badly damaged the oats. "Keep safe corn and potatoes together," our neighbor said. "Saves the moisture. Don't go too deep on you'll do more harm than good."

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We were up before 8 o'clock in the morning. I did the milking, fed the horses and harnessed them. Mary got breakfast and fed the chickens. I walked away feeling—well, you can guess how. Why hadn't I sprayed those potatoes with Bordeaux mixture in one late March day and found me hitching the team.

I told him I was not to plow the field. "Notice your potatoes lately?" the cheerful neighbor demanded. "What's the matter with them?" I asked. "Bright. They always get that kind of black-green color when it strikes them. Sometimes we spent a Sunday after the little labor near by. Twice we went to plow."

By degrees I learned to drive the horses in something like a straight line. But the way I marked off the rows for the corn that first spring was a neighborhood joke yet. I learned to operate a grain drill, and set potatoes, prune trees, initiate calves into the mystery of drinking out of a pail and "doctor" sore shoulders on the horses.

The chickens did well. We sold \$75 worth of poultry and had 100 young pullets for winter laying. That \$75 we put in the bank—there were taxes to pay in January and interest to pay in March.

I cut eight tons of hay, which, with the corn and oats, would put the stock through the winter. The oats yielded about 200 bushels. The clover seeding was a failure. Things didn't look so bad in the fall as they had in the summer.

The corn on the three acres that was manured yielded a good crop—

ing her troubles. We had drawn on the \$100 in bank for an incubator. The first hatch was a failure, caused by the oil tank getting empty and the lamp going out. The second hatch was better, only by seventeen chicks—not enough ventilation and moisture. The last hatch from eggs we bought came off fine, but the chicks began to drop when two or three days old and died.

"White Diarrhea," the neighbor's wife said, "give them sour milk to drink, fumigate the incubator by placing cloths in it wet with formaldehyde before hatching again, and be sure

it a couple more good years you'll probably come out all right."

After Three Years

The three years that followed were filled with hard work, and at times the struggle was discouraging. We lost a fine heifer by frost from turning her on clover when it was wet with dew. Twice weasels got into the coops and killed a lot of fine pullets.

One June the first killed the corn, and a second planting failed to ripen. I bought some multifluted seed wheat and the crop was practically ruined. I discovered afterward that treating the seed with formaldehyde would have saved the crop.

Two weeks of rain ruined a fine hay crop. We lost a cow from milk fever before we learned to feed grain lightly the week before calving.

By rigid economy we made the second payment. Three acres of potatoes contributed \$20 toward it. Our herd of cows had increased to seven, and the quality of the younger stock was improved by breeding to better sires.

One of the sows farrowed eight pigs. These were kept on clover and rape pasture all summer, fattened on corn and tankage in the early winter, and in January six of them sold for \$100. Deducting cost of tankage, market value of corn and land rent, a profit of \$30 was left.

In other words, we got \$50 a ton for clover and 90 cents a bushel for corn fed to the hogs when hay was worth only \$12 and corn 60 cents on the market. I decided to raise more pork.

Our cows were returning \$2.40 for every dollar's worth of feed they got. The chickens did as well.

Clearly, live stock farming was the most profitable. It was a great deal of necessity in the building up of the soil.

The first two or three years I couldn't do much of that.

There were many things to meet, and that meant something to sell. We couldn't produce enough live stock products, so it had to be sold in the form of hams, sausage, and other products. Potatoes were a good crop, and they removed the least fertility. For the first, thorough tillage, rotating crops

With good weather the spring work moved along satisfactorily. I had decided to raise more pork. The farmer who really wanted to raise seven inches, an inch deeper than it had been plowed. Deeper than it had been plowed. Deeper than it had been plowed. Deeper than it had been plowed.

I saved wheat on the three acres that had been in potatoes the year before and seeded it with clover. Six acres of corn land was sowed to oats, and the three acres which had been manured was seeded with clover also.

Seven acres of the twelve which had been in oats was sowed to a mixture of peas and oats for hay. "Cut it when the oats are just in the milk. Makes mighty fine feed for cows," my neighbor said, and the cream of the next winter bore out his words.

I drew \$50 of our emergency fund, invested it in a nitrogen and phosphate fertilizer, and drilled it into the remaining five acres. I planted that to corn.

The six-acre pasture was plowed the fall before. Three acres I planted to corn and three to potatoes, first hauling manure on it and disking it in. The remainder of the manure went under the corn and orchard.

The seven acres of meadow was used for pasture, and in July I fenced off and plowed an acre of it for white turnips. I bought \$200. We sowed \$50 worth of apples and two of the spring steers for \$75 more.

That made the \$200 payment and left enough to pay the taxes in January. With the cows and 300 chicks to feed, I felt certain of being able to pay the interest in March. There was food enough for the hogs and porkers. The \$50 invested in fertilizer came back in the corn crop with big interest on our success.

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at the box of ground feed kept in the stable. Not even the prompt administration of linseed oil could save him. The other horse was getting pretty old. It meant a new team—\$500 to pay in the fall.

The little farm did well that year, but we couldn't quite make the cost of the team and the last payment of \$500 without selling more of the stock than we cared to. So we carried \$200 over to the next year.

The next summer was dry and hot and a lot of crops failed all around us, but we paid the last \$500 and put \$300 in the bank toward the new house. Deep plowing and turning under "lots of green stuff and manure" was beginning to tell. When we first went on the farm that dry weather would have spelled disaster.

"Getting yer barn in a pretty good shape," the cheerful neighbor said. "Spine you'll want to buy that forty 'joining you now? Hev it for \$2,000." That evening Mary and I talked it over.

"Will we buy that forty and give a mortgage on the 'home nest?'" I asked Mary. "A few good seasons and a little more hustling would pay for it."

"And if the seasons are not good?" Mary said. "Of course, there's the children. A bigger farm would be better. But let's wait a little before we decide."

Doubling the Income

Tom was getting along splendidly in school. In two years it would be school, then agriculture college. Baby Frances crowded and laughed at us as we talked the question over—she was getting to be left out of our plans, either. And we counted the cost of education for her.

The modern system, with water works and a good lighting system, an up-to-date dairy barn, silos—and the electricity—would be a great deal to increase our earnings somehow. Would we try it by buying more land? The cheerful neighbor, dropped in. "Go in to buy that forty?" he asked.

"You're right, as well as I am now, how much would it add to our income—if we paid for it all right?"

"Well, it's a good deal better than the average—\$1,600 a year, maybe."

"What's your plan?"

"My acre, cows, hogs and poultry. A silo this fall for winter feeding and crops to grow for the cows in the summer instead of pasturing them. Next year another silo for summer feed. I'll plant corn in the fresh eggs and fancy butter and after awhile in well-bred live stock."

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The third year I began the work of soil building in earnest. Ten acres of the old pasture was plowed the fall before. Three acres I planted to corn and three to potatoes, first hauling manure on it and disking it in. The remainder of the manure went under the corn and orchard.

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WHY IS DIVORCE SUCH A FREQUENT FACT?

By William Garrard

HAPPY looking, prettier crowd of women never signed their way into an office than the busy of divorcees who filed daily into Judge Ellis' court room last week. The first day they packed the elevator for many trips. In their gay and new spring dresses they came and the court with an Easter-like air.

One by one, however, at the rate of twenty a day, they filed out smiling more than ever. For each was now a free woman—no longer an accommodating jury and each of these women, most of whom looked as if they never had a care in their lives, would tell her tale to the witness stand.

Well, she said, I was married to a man who, dressed in a soft pink coat, with dark eyes and a wide smile, told in a thrilling way how he loved his wife. He set fire to her dress with a match, in a fit of passion, and he told her to burn.

Another related how her husband had choked her and had, like a dog, played at her little child. Another, who naively admitted having married her husband twice—having been divorced from him once—said she just had to marry him the second time because she was afraid not to.

All spoke in low tones to the jury.

All Get Divorces.

And practically all of them were divorced. For, since the divorce law was amended, no matter how absurd some of these appeared, were legal reasons why they should be divorced. Desertion, infidelity and adultery were common grounds.

A person unfamiliar with legal procedure would be amazed at the ease with which the jury was asked to believe that the defendant was guilty of the crime charged. The jury was asked to believe that the defendant was guilty of the crime charged. The jury was asked to believe that the defendant was guilty of the crime charged.

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and the person on the stand was

trying to impress the jury with his or her troubles with their undesirable other half.

Tall and husky men would startle the jury with harrowing tales of cruel treatment. One six-footer confessed that his wife had nearly choked him to death in a fit of rage. Another said his spouse, in tantrums, used haphis on him with terribly painful effect.

It's all very funny, and it furnished a good many interesting "stories" for the daily papers—but it is undoubtedly indicative of the deplorable status of marriage in Georgia.

Judges and clergymen and other prominent Georgians have spoken and railed against divorce. They have given reasons for the prevalence of divorces, and also solutions for the problem.

New divorce laws have been advocated, but the divorce law in the last analysis, judging from the attitude of the people seeking divorces, the trouble is something that no law can remedy.

Judge Ellis Advises.

Judge Ellis, in his last decision, published in The Atlanta Journal of April 9, said that in some cases divorces ought undoubtedly to be granted to non-gentlemanly men who are violent and cruel.

He said, no virtuous woman to a brute—but, he continued, there ought to be much greater restrictions placed around divorces than at present.

Then Judge Ellis advocated the establishment of the office of a public attorney to take one side of the undivided divorce cases in an effort to get at the truth in the matter.

He also advocated that testimony be required of persons other than the couple seeking divorce. "This would stop juries from being forced to believe the tales of woe presented by one party in the case, even if the jury does not believe it," he said.

If the sworn testimony of the party seeking the divorce is all you have in your hands, it is all you have in your hands.

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these undefended cases, even if you

(the jury) don't believe it, you will have to find your verdict according to it or otherwise there would be grounds for a new trial because the verdict was contrary to the evidence."

Judge Ellis also advocated a law requiring that six months or year should pass after the divorce before either party can marry again. At present, a marriage can legally take place five minutes after the divorce is granted.

In speaking of the value of the testimony given by persons seeking divorces, Judge Ellis pointed out that the law of the state who swore on the witness stand that her husband had set her dress on fire after threatening to burn her to death.

Husbands Stay Quiet.

That husband, the next day, branded the wife's sworn statements as false, but said that he did not want to appear in court to fight the case, because he, too, desired the divorce as fervently as his wife did.

In the majority of the cases, the woman seeks the divorce—which does not speak well for men. But to refuse to appear in court to fight the case, because he, too, desired the divorce as fervently as his wife did.

As has been said, no laws can do much to remedy the divorce evil. The only remedy is to change the attitude of the public mind in regard to divorces and divorcees.

The public at present seems to take divorces more as amusing events than as serious problems, and this attitude of the public mind in regard to divorces and divorcees.

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nearly as many cases in proportion

to population. Once, six months ago, in the Chatham county court house, four women whose husbands, in a legal sense, had just been declared no more, danced the tango down the marble corridor on the first floor of the building. They explained they were so happy that they just couldn't help it. Ten years ago such actions would have been branded as "most unbecomingly" and everyone would have been horrified. As it was, all who heard of it thought it quite funny.

"Reno" has appeared in Puck and Life and the "comic" paragraphs more perhaps than any other word in the past two years. Just say "Reno" about anything, and somebody will laugh. Yet it would be a pretty safe bet that there have been enough misery to float a battleship poured out of those thrillingly humorous Reno courts.

And the people of Georgia should not think Reno funny. For the Nevada laws, as revised in 1913, are just about the same as the Georgia divorce laws.

According to the revised Nevada code, the plaintiff or defendant must be a bona fide resident of the state for a year before the suit is filed; according to the Georgia law, the plaintiff must be a bona fide resident for a year.

If both plaintiff and defendant are residents of Nevada for six months, the suit can be brought—and it is true that nothing is brought in the Nevada code about two verdicts being rendered in making the divorce final.

Similar cases are prevalent in Augusta and Savannah. Perhaps if it were possible to find a record of the South Carolina people divorced in Georgia, Tennessee, North Carolina and other divorce-convenient states, the number of the divorces would be a very creditable showing with the number in Georgia.

It is a pity that the divorce problem has been solved by showing that the only way to solve it is to let it alone. The Georgia judges instruct their juries that cruel treatment is pain,

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Days OF "ARABIAN NIGHTS" FOR ATLANTA

Story of the Thousand and One Nights, Which Are to Be Brought Here Bodily, How the Tales Were Translated, How They Became Known to the Western World.

OTIS SKINNER will bring the "Arabian Nights" to the Atlanta theater for four days, beginning Monday.

He doesn't intend simply to give a play. He means to create an atmosphere.

The fantasy, the humor, the tragedy, the rags, and the rich clothes of "The Thousand and One Nights" are to be brought here.

The vehicle is called "Kismet," and as far as plot goes, is made up from three or four of the tales.

For the plot, see the regular theatrical notice. This is the story of the "Arabian Nights" themselves:

Ever since the first translation from the Arabic of the tales which are known collectively as "The Arabian Nights Entertainments," "The Thousand and One Nights" and other titles, these stories have been read the world over; have been enjoyed by persons of every race and creed, and have served as inspiration for a very large share of the narratives of intrigue and adventure that have appeared during the past two centuries.

It was in 1704 that literary Europe was surprised, amused and delighted by the appearance of the first volume of Antoine Galland's "The Thousand and One Nights, Arabian Stories, Translated Into French." This extraordinary work comprised twelve volumes and the publication was not completed until 1717. The general public received the stories with the greatest possible enthusiasm. An absolutely new note had been struck in the making of fiction. As the volumes appeared one after another they were translated into almost every written language—and the whole world laughed.

Certain Oriental scholars, however, laughed in derision, for, said they, "This Antoine Galland has perpetrated the greatest of literary hoaxes. The tales are not translations from the Arabic, but are from the imagination of Galland himself." The translator had no small difficulty in proving that the stories were not original; but the fact was eventually established, of course, and since his time a number of editions of the original Arabic text have been published and many adaptations have been made directly from them.

Romance of the Translators.
Beside the romance surrounding the origin of the stories themselves, there has been romance connected with their translators and adapters from Antoine Galland to Edward Knoblauch, whose new drama, "Kismet," is a splendid paraphrase of Oriental literature as well as a perfect acting play. The tales, indeed, seem to possess a strange and mysterious power that casts a spell over the fortune of those who translate them. To some the book has brought fame; to others fortune, and all of its translators it has brought curious experiences and adventures.

To Galland, to Edward William Lane and to Sir Richard Burton came enduring fame for their labors in translating the stories, and to Mr. Knoblauch—though he has but used "The Arabian Nights" tales as a foundation for his play—wealth and honor have come quickly and in full measure. It is less than two years since "Kismet" was first produced in London. Since then it has been presented in nearly every country in Europe as well as in America and Australia, and Mr. Knoblauch finds himself suddenly elevated to the position of the most widely celebrated of the younger American dramatists, with a

flood of golden royalties steadily streaming into his hands.

Authors Are Unknown.
Of the original author, or authors, of the tales contained in "The Arabian Nights" nothing whatever is definitely known. It is probable that some of the tales date back to the very beginning of the art of storytelling, and passed from lip to ear for generations before they were ever set down on paper. One theory is that the most fanciful of them came from India; the sentimental tales originated in Persia, and the stories of intrigue and humor sprung from Arabia.

Baron de Sacy held the opinion that the tales were first gathered together in Syria and that the work of transcribing them was the work of a number of men who in succession added to and improved the collection. A picturesque and romantic company these ancient scribes must have been—men whose own lives were as interesting as the tales that they set down. No doubt the stories are enriched here and there with accounts of the personal adventures of these writers. But their names are unknown. They were, after all, only re-tellers of the old tales. The men who really originated the stories may have related them to their fellows, and laughed and wept over them, long before history began.

Some authorities have ventured the conjecture that the tales were written down for the first time in the third or fourth centuries, but the first definite date in the long history of the stories is the comparatively recent one of 1704, when Galland's first volume was published.

Antoine Galland himself was a picturesque figure, whose career made him worthy of the romantic company of tale-tellers in whose footsteps he walked. He was born in France in 1646, and despite the handicap of bitter poverty he obtained a thorough education, and through his brilliant attainments as a scholar he secured an appointment as attaché to the French embassy at Constantinople, while still a very young man. There he devoted himself to the study of Oriental literature, and being master of many languages and dialects, he went deeper into the subject than any man of his time. He travelled far and saw much, and he recorded what he had seen and heard in a number of volumes that are now lost through the entire series, which is in strict accordance with the Arabic original. But when the first edition of "Mille et Une Nuits"

in Galland's translation of "The Nights" the earlier stories are introduced by a request for a narrative by the sister of Scheherazade. It was Galland's intention to carry this form through the entire series, which is in strict accordance with the Arabic original. But when the first edition of "Mille et Une Nuits"

was being issued the French readers of the work found these repetitions insufferably tedious, and the translator was criticised for employing them. He insisted upon using the form, however, until the criticism was made in a very practical and incisive manner.

One night, in midwinter, the scholar was called from his bed by a crowd of students gathered in front of his balcony. Galland demanded the reason for the disturbance. A young man bowed with extravagant politeness and said: "Monsieur Galland, if you are not asleep, I pray you, while the day is about to break, that you will tell us one of those pleasant stories which you so well know." The savant took the hint and in none of the subsequent

volumes did the tiresome formula made a profound study of Arabian life and literature. Mr. Lane, however, excluded from his book much that appeared in the original, which was denounced by him unfit for personal by the general public. Other English versions of the tales, with copious notes descriptive of Oriental manners and customs. This work was of great value, since the author had lived long in Egypt and had

garments of respectability. This mutilation at the behest of prudery, aroused the ire of that splendid scholar, poet and adventurer, Richard Francis Burton, and spurred him on to the task of making the magnificent translation which is now and must remain for all time the standard English version of the tales.

Richard Burton's Work.

Sir Richard Burton was born in 1832 and was graduated from Oxford in 1848. He proceeded at once to India, where he served first under Sir Charles Napier, and then as a member of the Bombay engineers in making a survey of the remote regions of the empire. In 1853 he was sent by the Royal Geographical society to explore Arabia. His travels there were followed by exploring expeditions in North and South America, Asia and Africa—each journey resulting in a book of the utmost interest and value. And during thirty years of his adventurous life he devoted a part of each day to his huge labor of love, the translation of "The Arabian Nights." He has been called "the equal in daring of Raleigh and Drake, the peer of all adventurous souls since a new world was given

Castile and Leon," and when he died at Trieste, in 1890—Algeciras Charles Swinburne wrote, in his memory, the fine poem of eulogy in which occur the lines:

"A soul whose eyes were keener than the sun,
A soul whose whys were wider than the world."

The exquisite beauty as well as the immense value of Burton's translation of the tales of Scheherazade lies in the absolute accuracy with which not only the spirit but the form of the Arabic text is retained. So thoroughly did Burton understand the language and the hearts of the Arabs that the most delicate and elusive shades of meaning were perceptible to him, and with the most infinite pains he sought for and found English words to reveal these meanings exactly.

More than that, he followed not only the meter of the original prose, and he used rhyming when rhyming words appeared in the Arabic text. This trick of introducing a series of rhymes in the midst of metrical prose—a trick which a distinctly Oriental—has been caught by Mr. Knoblauch and is used by him with striking effect in "Kismet." It is evident that the dramatist saturated himself with the writings of Burton, as well as studied the Arab at first hand during his stay in Tunis, before undertaking his work. The spirit and manner of the play accord perfectly with the spirit and manner of Burton's translation of "The Arabian Nights."

Otis Skinner in "Kismet," at the Atlanta Theater, Beginning Monday. Grace Hampton is the Central Figure. The Play Will Have the Richness, the Change, the Mixture of Comedy and Tragedy, the Rich Clothes and the Rags of the "Thousand and One Nights."

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Sound Real Estate Buying Starts from Reading Journal Ads

FOR SALE—REAL ESTATE

CAMP OUT

AT EAST LAKE, for the summer, boats are for rent for comfort and convenience. Have a camping and stay at the 30th St. NE sell bungalow lots, heavily wooded, facing the club grounds on West Lake avenue, at 500 a lot, one-third cash, 1 and 2 years.

A Fine Subdivision Opportunity

Near the residence of Mr. W. T. Gentry, a tract of 11 acres with nearly 300 feet frontage on West Lake, only three blocks from the East Lake club grounds. This unoccupied home site has a frontage of over 500 feet on Boulder Lake, which is the most beautiful lake in the South. It is a good investment under way that will make a fine subdivision. The tract is situated in the best section of the West Lake and the East Lake section. We know all about it as it is a country home tract that can equal this property. Price, \$10,000, on reasonable terms.

Will Sell or Trade

211 feet on East Lake drive for north side income property. This property is only 300 feet from North Decatur car line, runs through to another street, having a depth of 350 feet. For subdivision purposes this can't be beat. Price \$15 per foot.

FORREST & GEORGE ADAIR

FUNDS ON HAND FOR IMMEDIATE DISPOSAL.

PROMINENT NORTH SIDE street, on an east front corner lot, 2 acres of the best first eight room, two-story brick veneer residence to be sold in Atlanta for the month. Asked for \$10,000 and the best material used throughout. Large living room, music room, dining room, kitchen on first floor. The stairs three bed rooms and a sleeping porch (2nd fl.). Two baths. Cannot be beat with furnace, and hard board. Let me show you this.

SEVEN ROOM BUNGALOW, north side corner lot, a beauty. It is a \$9,000 home. My price is \$5,250. On easy terms. Has hardwood floors and is furnace heated.

JOHN S. SCOTT

80 Peters Bldg. REAL ESTATE. Phone M. 2061

REAL ESTATE BARGAINS

1 elegant home, 8 bedrooms, 2 bathrooms, 2nd floor, 1000 sq. ft. Bargains for quick sale. Give location, price and terms. We also want lots, houses and farms for sale and exchange. We have the buyers if you have the property. Call to see Mr. Gillett. Address: 1000 Peters Bldg. Main 2061. At 2750.

IF YOU have a bungalow, Inman Park, near 10th and 11th, or larger home, call it over with Mr. Gillett.

448-50 WHITEHALL, lot 60x125, the price at \$10,000. This lot has a beautiful home on it. IF INTERESTED in income property let me show you a ten-room, two-story apartment building 1 1/2, per cent, well located, practically new white property.

UNION REALTY CO.

306 Candler Bldg. IVY 5021

WANTED—REAL ESTATE

WANTED AT ONCE, rent paying in lots or suburbs. Most desirable anywhere in Atlanta or suburbs. Must be bargains for quick sale. Give location, price and terms. We also want lots, houses and farms for sale and exchange. We have the buyers if you have the property. Call to see Mr. Gillett. Address: 1000 Peters Bldg. Main 2061. At 2750.

IF YOU have a bungalow, Inman Park, near 10th and 11th, or larger home, call it over with Mr. Gillett.

448-50 WHITEHALL, lot 60x125, the price at \$10,000. This lot has a beautiful home on it. IF INTERESTED in income property let me show you a ten-room, two-story apartment building 1 1/2, per cent, well located, practically new white property.

WANTED VACANT LOT ANY SECTION

WANTED in exchange for one bungalow in College Park for good vacant lot ready to build on in any section, must be in good location, any value or equity considered. See owner at 1000 Peters Bldg. IVY 5021.

SEE us about property threatened with foreclosure or the above giving you the most money; cash or unencumbered property for your money. An. L. Co. 420 Empire Bldg. IVY 5021.

LIST your home or vacant lot with us for sale or exchange. We have the buyers for small income properties. Everett & Everett, 215 Evans-Blandford Bldg. IVY 5021.

SIX or seven room bungalow, on north side, or front hill section. Must have all conveniences, large lot. By Mr. J. Address: Home, Box 55, care Journal.

I HAVE a customer that will exchange a well located piece of semi-circular property for some Peachtree road frontage. Address: Agent, Box 7, care Journal.

WANTED—To rent on street from corner, a well located piece of semi-circular property for some Peachtree road frontage. Address: Agent, Box 7, care Journal.

PRICE property right and give me a short exclusive listing. I'll sell it. "Volunteer," 800 Candler Bldg.

WANTED—Modern priced home, must be cheap, easy terms. Address: B. Box 20, care Journal.

OWNER—I want investment property; will pay cash. Mr. Stanford. Bell phone M. 3662.

OWNERS—List your property with Green Realty Co. Empire Bldg. IVY 5021.

FOR SALE—Timber Lands

FOR SALE—REAL ESTATE

For Sale By FOSTER & ROBSON 11 EDGEWOOD AVENUE

ON NORTH HOWARD street, in Kirkwood, a 2-story, 8-room new home. Near North Decatur car line. Price only \$4,750. See Mr. Cohen.

ON M'DONOUGH ST., a 7-room cottage on lot 70x145. Price \$1,200. Rents for \$15 per month. A good investment. See Mr. Abbott.

BEAUTIFUL elevated lot 150x300, with a house on it, near Mozley Park, West End. City water accessible. Only \$1,600. See Mr. White.

WE HAVE for sale a 6-room bungalow, built for a home. Furnace heat. North Side corner. Owner has moved to distant state. \$2,500 loan at 6 per cent, 5 years. Balance \$1,500. Now rents for \$35 per month. Lot 70x75. Quick sale. See Mr. Eve.

WEST END. No. 50 Beecher street. A good 5-room house, on large lot 50x200. Only \$3,000 on easy terms, or will trade for automobile or vacant lot. See Mr. Bradshaw.

IN INMAN PARK section on a fine street, a beautiful bungalow. Party wants to sell. Price \$5,000. See Mr. Cohen.

FIVE ACRES just seven miles from the city, near Mason and Turner's Ferry road. Running water. \$1,600. See Mr. White.

IN BEAUTIFUL, WEST END PARK, on nice street, we have a new home of eight rooms, with every modern convenience. Price \$6,000. Easy terms. \$3,000 loan to assume. See Mr. Radford or Mr. Bradshaw.

A GOOD 8-room house with all the modern conveniences with garage. This is on Angier avenue, one block of North Boulevard. Sacrifice price of \$5,100. See Mr. White.

A CLOSE-IN piece of property on Auburn avenue, between Ivy and Courtland. Owner will make a close price and make terms. See Mr. Cohen.

ON JEFFERSON PLACE, one of the very best streets in Decatur, a new 6-room bungalow on good lot, 50x200; one-half block from North Decatur car. Only \$4,350. Easy terms. See Mr. Bradshaw.

THE CHEAPEST LOT in North Atlanta, 50x200, on Greenwood avenue. This is worth looking into. \$1,500. See Mr. White.

A BARGAIN—Eight-room, 2-story house on the South Side. In fine condition. On car line. Worth \$4,000. For quick sale will sell for \$3,100; \$200 cash and \$20 per month. Rents for \$25 per month. See Mr. Abbott.

BURDETT REALTY CO.

413-14 EMPIRE BLDG. IVY 5161; ATL. 2099.

MYRTLE STREET. New two-story brick veneer house, modern in every particular. Level shade lot elevated about four feet above street. Eight large rooms with sleeping porch. Beautiful home in high-class residence section, and one of the best buys in the city at \$8,500. Terms.

ST. CHARLES AVENUE. New 6-room bungalow that cannot be surpassed in material, beauty or design. Level lot 50x185 feet, with plenty of shade. This place will please the most artistic, and will stand the closest inspection. A bargain if sold at once.

PEACHTREE ROAD. 53 acres fronting 1830 feet on Peachtree road, within one-half mile of Oglethorpe University site. Beautiful tract of land with some improvements, including one of the best springs of North Georgia. Price \$500 per acre. Terms can be arranged.

\$6,000 WILL buy a new North Side 8-room home located, near North Boulevard. Owner must close out, and will sell at great sacrifice if taken at once. Let us show you this Monday.

WHITEHALL STREET. We have one of the best buys on this thoroughfare. You can double your money at the price we have, besides the present rental pays a good per cent on the investment. Will sell on terms to acceptable party.

JUST OFF PEACHTREE, 700 feet frontage on 50-foot street, with a depth of 200 feet. This property is 500 feet east of Peachtree road, on north side of Fulton avenue. Can be bought for \$10,000, or about \$14 per front foot.

PEACHTREE ROAD, in Peachtree Heights sub-division, 100x400 feet located West Side of Peachtree road, between Wesley and Mayson avenue. Car line, water, sewer and tile sidewalk. Price \$8,000. Terms.

STONE MOUNTAIN CAR LINE. 24 acres for \$9,000. Good 6-room cottage with large porches. This house has private water system, lighting plant and bath. Beautiful frontage and oak grove. Car stops in front of door.

COLLINS BROS. & DAVIES

PHONE IVY 7196. REAL ESTATE 714-715 EMPIRE BLDG.

EAST NINTH STREET—Overlooking Piedmont Park. Six-room house on a large lot. Price \$5,250. \$250 cash and balance very easy.

NORTH BOULEVARD—9-room house on nice, level lot 50x187, with a 20-foot alley. Paved in front with blocks. We have a selling price on this and can make good terms.

GREENWOOD AVENUE—Between North Boulevard and Jackson street. Six-room furnace heated bungalow on a nice, level lot, 75 feet front. Price \$5,250. Terms can be arranged.

ANSLEY PARK—Beautiful 2-story, 8-room house on a large lot. This has everything needed for an ideal home, and we have a price of \$9,500. This is an exceptionally good home and worth investigating.

WEST ONTARIO AVENUE—Vacant lots. More building on this street right now than anywhere in town. Our signs are on the lots.

DILLIN-MORRIS COMPANY

609-10 Atlanta National Bank Building. Both Phones 4234.

WE HAVE several batches of purchase money notes to sell at a good discount. Owner has asked us to get estimates on them.

INMAN PARK 7-room bungalow at bargain price of \$4,250, on account of owner making a change in business. Good terms.

WE HAVE a 6-room bungalow bargain for the man who has a small cash payment. It has furnace, pretty electric fixtures, beamed ceilings, paneled walls, bookcases built in, and all such like. Price \$3,500.

SEVERAL new, up-to-date houses on West Ontario avenue, in West End Park.

WE ARE starting several new homes on the north side of town. See us for a home anywhere.

FOR SALE—REAL ESTATE

W. E. WORLEY REAL ESTATE

415-16 EMPIRE BUILDING

GET IN YOUR AUTO

TAKE a 15 minutes' ride out to Woodland Hills by way of Peachtree, Fifteenth, Piedmont avenue, Cheshire road, into Woodland Hills; find just beautiful property at \$12.50 per foot. \$250 to \$300 cash; balance easy for four years.

GET IN YOUR AUTO

RIDE OUT the Williams Mill road by Druid Hills to Wallace station, on Seaboard. Look at 2 1/2 acres. It will take you twenty minutes to make the trip, and a nice ride. 1,218 feet front, 1,200 feet deep. \$12.50 per foot.

GET IN YOUR AUTO

RIDE OUT on Virginia avenue, at the end of Highland avenue car line; look at the finest building lots for the least money. They are near Piedmont park. We have one big corner lot, 120 feet front on Virginia, at \$3,500. Room for a fine apartment house.

GET IN YOUR AUTO

RIDE OUT Capitol avenue to Atlanta avenue. Look at 119 Atlanta avenue, a dandy 6-room house at \$3,750; \$350 cash, \$25 month. It will take you just six minutes to get to the house, at \$800; \$100 cash, \$15 per month. Three new houses going up Monday out there. Fall in line.

NONE BETTER

THE BEST apartment site in Atlanta; Piedmont avenue and Twelfth street, north-east corner; 134 feet on Piedmont avenue, 180 feet on Twelfth street, 120 feet on the park. Room for two big apartments. Come on; let's two or four of us take this over. Only takes \$4,000 cash. We have a party who says put him down for \$1,000. Who are the other three? List your names.

VIRGINIA AVENUE

WE SOLD a lot on Virginia avenue the past week. A new shale brick goes up, starting Monday. Another new house nearly completed. This makes ten fine homes on Virginia avenue in 1,000 feet of Highland avenue. We have some lots that are below the market. Two at a real sacrifice. Come and join the home building crowd. Everything new and up to the minute.

W. E. WORLEY

FOR SALE—REAL ESTATE

TURMAN & CALHOUN SECOND FLOOR EMPIRE BUILDING

AN ATTRACTIVE NORTH SIDE HOME

CLOSE to the junction of West Peachtree and Peachtree Place, we have an attractive 2-story, 8-room house, on a nice level lot, slightly elevated; house has furnace and all modern conveniences. Price only \$7,500, on terms.

A BEAUTIFUL PEACHTREE RESIDENCE

BETWEEN Fourteenth and Eighteenth street, on a beautiful large, elevated lot, we have a fine up-to-date home. Home has two baths, sleeping porch, steam heat and all modern conveniences. Price reasonable. Call at office for particulars.

THREE SPECIAL BARGAINS

IT WILL PAY you to investigate—

1. A Spring street corner, for \$4,750.
2. A close-in apartment site; \$5,000 profit in it.
3. A 7-room North Side bungalow. Ask us about it.

FARM FOR SALE

WE HAVE just had listed with us a farm consisting of 300 acres of land in 10 miles of the center of Atlanta. This farm lies well and is good strong land, suitable for truck, straight or dairy farming. This farm is worth \$65 per acre of anyone's money, but for the next ten days we can sell for \$35 per acre. A pickup. Somebody is going to make a lot of money here.

ACREAGE

CHAMBLEE ROAD—Just off the Roswell road and eleven miles from the center of the city, we offer 105 acres of land with about 4,000 feet of road frontage on Chamblee road, at \$125 per acre. This price has not been raised, even after the paying of Chamblee road began. Inquire about the entire lot or half of land lot No. 69. No other piece of land around it is priced so cheap.

TURMAN & CALHOUN SECOND FLOOR, EMPIRE BUILDING

SOMETHING BIG WILL HAPPEN

On Peachtree Street

IN A SHORT time, owing to this it is hard to get a close price at

PEACHTREE STREET PROPERTY

WE HAVE an option on a lot on Peachtree street south of Currie street, which enables us to sell below the market price, on terms of

\$5,000 Cash

THIS IS YOUR last opportunity to get Peachtree street property at so low a price.

\$5,000 to \$10,000 Profit

will be made on this property within 12 months. Act quick.

W. L. & JOHN O. DuPREE

REAL ESTATE. PHONE IVY 10. EMPIRE BUILDING

OGLETHORPE PARK

TO MY FELLOW MEMBERS OF THE CAPITAL CITY CLUB:

Drive out tomorrow and look over the club site offered by me to the Capital City Club. Turn in at Mr. Stovall's house, and follow the temporary road until you see the signs placed on this hill. I am sure you will agree with me that it is an ideal location for a club house.

EDWIN P. ANSLEY

REALTY TRUST BLDG.

HARRIS G. WHITE SPECIAL BARGAIN

ON NORTH AVENUE, close to Williams street, we have a good 8-room house on a lot 50x150 for \$6,250. The house is good for \$35 per month and stays rented all the time. There are good prospects for enhancement here. Only three blocks from Peachtree, reasonable terms but no trade in this. Owner wants the money and for this reason has made this very low price.

HARRIS G. WHITE

323-329 Grant Building. Phone IVY 4331

FOR SALE—REAL ESTATE

WEST END LOTS
ATWOOD street lots at \$1,900 each; Lu-
ette avenue, \$1,300 to \$1,500; Holder-
ness street, \$1,500 to \$1,800; Hopkins
street, \$1,000. All city improvements.
Location and surroundings considered,
these are the cheapest lots in Atlanta.

FOR SALE—REAL ESTATE

West End Bungalow
ON CANADIAN place a modern 6-room
bungalow, thoroughly modern and up-
to-date. All conveniences. A bargain,
price \$4,250 on easy terms.

FOR SALE—REAL ESTATE

Druid Hills Section
A BRAND new 6-room bungalow, on
large elevated lot, hardwood floors;
furnace and all the conveniences nec-
essary to the comforts of a modern
home. Price \$5,000 on easy terms.

FOR SALE—REAL ESTATE

Close to Peachtree Road
A SPLENDID 6-room bungalow, large
lot, garage, servants' house and all
modern conveniences. Price \$6,500 on
easy terms.

FOR SALE—REAL ESTATE

Fifth Street Home
BETWEEN Peachtree and Piedmont av-
enues; a modern 16-room, 2-story
house with all modern conveniences.
This is a well constructed house and was
built for a home. Less than two blocks
from Peachtree street and ad-
joining three car lines. Price \$5,000
on reasonable terms.

FOR SALE—REAL ESTATE

B. M. GRANT & CO.
Grant Bldg.

FOR SALE—REAL ESTATE

**FOURTH WARD NEGRO
PROPERTY**
WE HAVE six vacant lots, close in,
facing three streets that we can
sell the whole for \$2,500. Terms.
WE HAVE some negro houses on
corner lot, rented for \$3.05 a year
sell the whole for \$2,500. Terms.
ON WEST 12th street, between the
Peachtree, have a seven-room,
furnace heated bungalow with sleep-
ing porch for, \$6,000. \$500
cash balance monthly.
ON CORNER street, close to Geor-
gia avenue, have a good five-room
cottage for \$1,650, about one half
acre.
ABOUT ONE quarter of a mile of
the city limits and car line and
facing a street and good country
road, have 10 acres that lies beauti-
fully and has a stream running
through it. Will sell this for \$1,700.
About one half cash.
ON MORELAND avenue, we have
a modern, furnace heated house
with hardwood floors and two baths,
on nice elevated lot 55x160 for
\$5,000 on easy terms or will trade
for other good property.
ON LINCOLN avenue, near Ponce de
Leon, we have a good level lot on
the corner of a 20-foot alley for
\$1,500. This street is cherted.
Terms.
ON DREWRY ST. within one
block of Highland avenue, we
have a beautiful one and a half
acre bungalow with eight rooms
and two sleeping porches on large
lot with plenty of shade. Price
\$6,500. Any kind of reasonable
terms.
I HAVE without a doubt the very
best piece of acreage either for
truck farming or any other kind
of property. This is 3 miles and
a quarter from the city limits with
nearly a thousand feet of car line
and cherted road frontage and run-
ning back to and facing a large
stream of water. There are about
25 acres in this and is absolutely
level. Price \$5,000 on terms. If
you will buy this and build a nice
cottage on it, I will make you a
couple of thousand dollars on it.

FOR SALE—REAL ESTATE

M. HATCH COOK
501 Fourth Nat'l Bank Bldg.
Main 4613.

FOR SALE—REAL ESTATE

WARE & HARPER
1212 ATLANTA NATIONAL BANK BLDG.
\$1,500—Very desirable 20 foot front
lot, 100 feet deep, on street, with
house on it. Home or to build on.
All modern conveniences. A bargain.
Terms.
\$2,500—Six-room cottage and a dandy, new
car, garage and porch. All modern
conveniences. A bargain.
Terms.
\$5,000—Splendid vacant lot, 40x120 to alley,
all street improvements and white ac-
res. Not too far to walk. Terms.
\$2,500—Gravel 4-room house, West End, Main
street, all street improvements.
All places in the city \$500 cash bal-
ance \$50 per month.
\$5,000—Close to Ponce de Leon avenue we offer
a good 6-room house with outhouse.
Furnace, bath, etc. \$500 cash bal-
ance \$50 per month, \$1,000 cash.
\$5,000—ONE of the best and prettiest 7-room
bungalows in the city.
On East, on car line, principal
street, has furnace, all street im-
provements, all places in the city \$500 cash bal-
ance \$50 per month.
For a bargain in homes, it will pay
you to see one of our salesmen for
plans to show you.
We always have something to offer.

FOR SALE—REAL ESTATE

**DON'T FAIL TO READ
THE JOURNAL'S REAL
ESTATE COLUMNS.
EITHER BUYER OR
SELLER SHOULD CON-
SULT THEM DAILY.**

FOR SALE—FARMS

**TWENTY ACRES NORTH
SIDE ACREAGE**
LYING between Peachtree Road and Decatur, 9
miles from the center of the City on County
road, one three-room house and barn, orchard, 13
acres under cultivation / springs. Can all be put
under cultivation. Titles perfect. \$1,500.

FOR SALE—FARMS

**212 ACRES NEAR PEACH-
TREE ROAD**
ALMOST adjoining Peachtree Road, 17 miles from
the city and near railroad station on a good
road. One 6-room house, one four-room house;
two barns. Seventy acres under cultivation. Some
fine timber. Small creek through the center of the
property. This is one of the best offers of the sea-
son. It will double in value in a short time. Price
\$50 per acre. Terms.

FOR SALE—FARMS

**FIFTY-NINE ACRES
NEAR PEACHTREE ROAD**
JUST 16 miles from the center of the city on good
county road. One 4-room house; 1 barn; 15
acres under fence. Splendid truck, dairy or poul-
try farm. \$60 per acre. Terms.

FOR SALE—FARMS

SMALL TRACTS
NEAR CHAMBLEE, on Peachtree road. 10, 12
and 15 acre tracts.

FOR SALE—FARMS

EDWIN P. ANSLEY
Land Department
REALTY TRUST BUILDING
Ivy 1600

FOR SALE—FARMS

**THE GREATEST BARGAIN
EVER OFFERED IN GEORGIA
BELMONT FARM
36 ACRES**
THE BEST and most up-to-date modern farm in Georgia, 15
miles of Atlanta at Belmont Station, on Marietta car line.
Depot and W. & A. side track in front of farm; 30 minutes' ride
in automobile on fine road from Atlanta. Twenty acres of well
sodded alfalfa, 5 acres in garden truck under overhead irrigation,
3 fish ponds stocked with goldfish, 3 nice streams on place; a
new modern 14-room brick residence; hot water heat, electric
lights, all modern conveniences; a complete waterworks system
on place; two servants' houses; a barn for thirty cows and horses,
poultry buildings to accommodate 5,000 fowls; hog houses and
yards, in fact everything to make a modern farm complete; the
sale of hay and vegetables will net \$4,000 annually and pay for
place in five years. Will sell the place stocked for \$30,000,
half cash, or for farm alone \$20,000, 1-3 cash, or will sell half in-
terest to be operated in connection with a large alfalfa seed and
stock farm. For further particulars apply to

FOR SALE—FARMS

LORING BROWN, Owner
SMYRNA, GA.

FOR SALE—FARMS

ALSO near by
10 ACRES with two small barns and branch for . . . \$1,500
8 ACRES, one-half cleared, other nice grove . . . \$1,500
4 ACRES, 3 1-2 acres in well sodded alfalfa . . . \$1,500
1 ACRE with 3-room house . . . \$500
THREE nice lots in Smyrna . . . \$600
ONE-THIRD cash, balance on terms on either of these five places.

FOR SALE—REAL ESTATE

**Two High-Class Building Lots and
One Apartment House**
INVESTMENT
A PEACHTREE CIRCLE lot 75x320, at \$100 per foot.
A PONCE DE LEON avenue lot in Druid Hills, 200x235, at \$85
per foot.
FIVE APARTMENTS, four brick and one frame, that are
rented for \$2,220 per year (with no operating expense), for
\$15,500. Terms on all of these.

FOR SALE—REAL ESTATE

HAAS & MacINTYRE,
308 ATLANTA NATIONAL BANK BLDG.
PHONE M. 1235.
HOMER A. McAFEE, Sales Manager.

FOR SALE—REAL ESTATE

BARGAIN FOR SOMEBODY
\$2,250 WILL BUY 6-room cottage in East Point. Electric lights and water.
Fronts on Semmes ave.; 2 blocks of car line. Phone Jct. 15517 to
alley. Has nice bearing peach trees, grapes and pines. Beautifully shaded.
Good barn and outhouses. Back lot 200x200. Good Bermuda pasture.
Fine place to raise chickens. Well fenced. \$500 down. \$20 per month. This
is cheap.

FOR SALE—REAL ESTATE

SAM THOMPSON
BELL PHONE E. P. 286

FOR SALE—REAL ESTATE

**WILL YOU ACCEPT
THIS INVITATION?**
I will call for you at your home or place of business, at any
convenient hour that suits you, and drive you out Peachtree
street, this fast transforming thoroughfare, to the magnificent
Georgian Terrace Hotel and Ponce de Leon Apartments, which
represent an expenditure of over a million dollars.
From there we will drive out Ponce de Leon avenue that
splendid boulevard of beautiful homes, to the Ball Park and
Ponce de Leon Amusement Park, which, just a few years ago, was
the end of everything. We will then continue on through a
maze of wonderful development, handsome homes of beautiful
architecture and design.
IT WILL BE A TREAT FOR YOU, AN ENJOYABLE TRIP.
At Moreland avenue we will enter the famous Druid Hills
where the drive spreads to the North and to the South of the
Park and the street car enters into its private right-of-way.
On the left is Judge Candler's lovely home, "Green Gables"
the home of Mr. Albert Dunn, Judge Powell's new home, Mr.
Forrest Adair's commanding residence and many, many others.
We are now in the finest and most select residence section in the
entire South where the homes have been planned and built ac-
cording to the likes and dislikes of the owners, regardless of the
cost. We will pass Mr. Sam Venable's \$200,000 stone castle built
of Stone Mountain granite, the palatial mansion of Mr. George
Adair across from which is the beautiful home of Mr. Beaumont
Davison. Here the car line has just been extended another mile
along the reserved right-of-way to Decatur.

FOR SALE—REAL ESTATE

CHELSEA LAND CO.
Ivy 5478-3125; Atl. 187. 501 Empire Life Building.

FOR SALE—REAL ESTATE

CHEATHAM BROS.
8 1-2 LUCKIE ST. Atlanta 3487
Ivy 2689
CORNER LOT, six-room modern bungalow, on car line. \$500
cash, \$25 month. This is in excellent section, and you can
build another house on the cherted side street. Price \$3,000.
See Mr. Morrison.
WEST END HOMES. Mr. Evans lives in West End and knows
all the good homes for sale. If you have any idea of buying
a home in West End, don't make the mistake of not consulting
Mr. Evans.
SOUTH PRYOR INVESTMENT, big lot, 8-room house close in
and right at wholesale section. Only \$6,750. (The bargain
of Pryor street.) Good terms. See Mr. Patterson.
PEACHTREE. We have the right property for you to buy to
make your fortune. The terms are extraordinary. We
might accept other desirable property as part payment. See
R. C. Cheatham.
GILMER STREET, close to Grady hospital, the Auditorium and
the Hurt building, we have a good property, well-
rented, two houses, for \$6,750. Attractive terms. See Tom Cheatham.

FOR SALE—REAL ESTATE

IVY STREET BARGAIN
BETWEEN Auburn and Houston we have a 3-story
brick apartment house on a lot 40x130 feet, rented
for \$150 per month. This house is in the best of re-
pair, and rented to one party. Property in this neigh-
borhood sells around \$1,000 a front foot, without any
improvements. If you have the cash money we can
sell you this place at a sacrifice price. Call us up,
and we will give you the particulars.

FOR SALE—REAL ESTATE

ARTHUR M. REID
1017 Third National Bank Bldg.
Ivy 6224.

FOR SALE—REAL ESTATE

PONCE DE LEON HOME
IT IS SELDOM that you can buy a high-class modern Ponce de Leon
home on very easy terms. We have for exclusive sale an 8-
room house on a lot 50x200 that is absolutely one of the handsomest
homes on the interior that we have seen. Home is about a year old,
hardwood floors, screens, cement driveway, garage, flowers. Owner
is going to give up the home right away, and to a good party, will
make a sacrifice on terms. Five hundred dollars cash, balance eighty
dollars a month.
M. C. KISER REAL ESTATE CO.
25 INMAN BLDG. M. 1024.
A. B. & A. RAILROAD FRONTAGE
RIGHT OPPOSITE the site selected by the new Ice and Coal Corporation we have
several acres at \$1,000 per acre.
The A. B. & A. line, through the center of this tract, giving double railroad frontage.
This is going to be the best place for the new industry going
under way.
WE CAN arrange for you to see the place.

FOR SALE—REAL ESTATE

OTIS & HOLLIDAY
14 PEACHTREE ST. PHONE M. 314.

FOR SALE—REAL ESTATE

**WHAT DO I GET WITH
A BROOKHAVEN LOT?**
YOU GET a highly refined finished product.
YOU GET a home site at the hub of the south's most
splendid suburban community. The Capital City
Country Club insures around its borders, a community of
people, to whom the highest standards of living strongly
appeal.
YOU GET a lot planned, in conjunction with the magni-
ficent club grounds which it faces, by the country's
most eminent landscape artists.
YOU GET below you an unsurpassed scenic view of a
crystal lake and 18 holes of beautiful rolling golf
greens.
YOU GET a front yard of 150 acres for golf, tennis,
bathing, boating and dancing.
YOU GET an investment that can not be duplicated else-
where—it is the history of every large city that prop-
erty surrounding high-class country clubs is almost un-
buyable. You get an investment that is in the recog-
nized center of the city's most active section.
YOU GET the first opportunity to purchase lots front-
ing Brookhaven Drive East, which is now being
opened up and paved.
YOU WILL NOT GET the opportunity to secure a Brook-
haven lot in the near future at the present price—at
best it is physically possible for only a limited number
of lots to face the Club grounds. When these are gone,
they are gone.
WHERE can you get more at \$14.00 to \$30.00 per foot?

FOR SALE—REAL ESTATE

**CHAS. P. GLOVER
REALTY CO.**
2 1-2 Walton St.

FOR SALE—REAL ESTATE

**\$7,000 CENTRAL BUSINESS
INVESTMENT**
FOUR BLOCKS Five Points at \$200 foot, lot 35x130. Most un-
heard of bargain offered for quick sale. Cash or terms.
House rented for \$27.50. Improved with business building will
pay 20 per cent.

FOR SALE—REAL ESTATE

CRESCENT AVENUE \$7,500
ONE BLOCK of Peachtree and Peachtree Place. Nine-room house
and sleeping porch, furnace, hardwood. Beautiful modern
home. Easy terms.

FOR SALE—REAL ESTATE

EXTRAORDINARY BARGAIN
\$4,750 WILL BUY one of the best north side 6-room bungalows;
has furnace heat, hardwood floors, built-in bookcases, tiled
bath; in fact, best material throughout. Sold to present owner
for \$5,500. Large lot, near car line and only short distance
from Ponce de Leon avenue. Easy terms. See Mr. Armstrong.

FOR SALE—REAL ESTATE

PORTER & SWIFT
1304 1/2 PEACHTREE ST. PHONE IVY 1297.

FOR SALE—REAL ESTATE

GEO. P. MOORE
Real Estate and Renting
10 Auburn Avenue

FOR SALE—REAL ESTATE

PEACHTREE RESIDENCE
IN THE prettiest block on the street between Fourteenth street
and the junction of West Peachtree, we offer one of the hand-
somest homes on this beautiful thoroughfare. It is a hands-
ome high-grade pressed brick with tiled roof, consists of library, re-
ception hall, living room, butler's pantry and kitchen on first
floor, hardwood floors, beamed ceilings and woodwork hard
wood, tiled floor porch. Upstairs, four bed rooms perfectly lighted
and finished in elegant manner; three porches; steam heat; two
servants' rooms down stairs. Lot 72x350 feet to another street.
House was built at cost of \$15,500. The lot is worth \$17,500 on
market. Owner moving out of town and will sell for \$30,000
for quick sale.

FOR SALE—REAL ESTATE

MR. OR MRS. HOMESEAKER
HERE is an unusually good opportunity to secure a high-class home
on the North Side in Atlanta's most exclusive residence sec-
tion at a great sacrifice. This 7-room bungalow was built for a
home, and was artistically finished and decorated by W. E. Brown.
Will consider in exchange as part payment vacant lot or a small
house on the South Side, or in any desirable locality. What
have you to offer? If interested call Ivy 6892-J from 6 to 8:30
a. m. or after 7 p. m. Would like to have a cash offer.

FOR SALE—REAL ESTATE

THE JOURNAL WANTS reflect the needs of the
business world. They tell of the call for workers.
They show the activity of various lines of trade.

REAL ESTATE FOR SALE READ EVERY WORD

FOR SALE—REAL ESTATE

FOR SALE—REAL ESTATE

FOR SALE—REAL ESTATE

FOR SALE—REAL ESTATE

NORTH SIDE HOME BARGAINS

- \$5,000—6-ROOM bungalow, lot 50x150 to 10-foot alley. Built-in bookcases, china cabinets, all conveniences. \$750 cash, balance monthly.
- \$6,500—7-ROOM bungalow, corner lot, 61x150. All conveniences. Prettiest bungalow on north side. \$1,000 cash, balance monthly.
- \$6,000—2-STORY, 8-room house. Lot 50x100. All conveniences. \$750 cash, balance monthly.
- \$1,600—EASY terms, corner lot, 40x150 to 10-foot alley. Lies beautifully. Easy terms.

SELECTED HOME LOTS DRUID HILLS SECTION

- Royston Street, 1 lot, 50x133\$1,250
- Elmyra Place, 1 lot, 50x123\$1,400
- Elmyra Place, 1 lot, 50x1231,400
- Candler Street, 1 lot, 50x135\$1,250
- Candler Street, 1 lot, 50x135\$1,250
- Nelms Street, 1 lot, 50x128\$ 500
- Easy terms.

J. R. J. H.

SMITH & EWING

130 PEACHTREE STREET
Phone Ivy 1512.

BEN GRAHAM

301 & 302 Empire Bldg. Ivy 8355

THIRTY ACRES seven miles out on Marietta car line. 800 feet frontage. Owner refused \$10,000 three years ago. Come take it Monday for \$5,000 on terms.

LOT on Battle Hill avenue, in Battle Hill. Owner says sell at sacrifice.

TWO-STORY, 10-room house in West End. Lot 60x175. Worth \$8,000. Come take it for \$4,750, easy terms.

THE KEYSTONE INVESTMENT CO.

PLACES its entire Real Estate holdings on the market, for QUICK SALE, at prices and terms to suit the times.

THREE HOUSES on Vedado way, one block from Boulevard car line, eight rooms, good neighborhood, hardwood floors, furnace and all modern conveniences, \$5,500 each. \$500 cash, balance monthly, interest 7 per cent.

TWO LOTS for \$1,500 each, and three for \$1,600 each, same location as above, elevated and well shaded. Terms, 10 per cent cash and \$500 per month.

ANSLEY PARK

WESTMINSTER DRIVE, two-story, 7-room house, close to car line; furnace, gas and electric lights. \$6,500. Terms \$500 cash. Assume loan of \$2,500, balance monthly.

MADDOX DRIVE, six lots, \$2,500 to \$3,000 each. 10 per cent cash, and \$25 per month.

THE PRADO, two lots, \$4,250 and \$4,500, respectively. Easy terms.

WE MEAN BUSINESS and this property will be sold.

HENRY B. SCOTT

218 EMPIRE BUILDING. PHONE IVY 3717.

CHEAP LOT

A BEAUTIFUL lot 152x175 on the corner of DeKalb avenue and Rocky Ford avenue, in Kirkwood. This is on the main drive to Decatur. This lot is cheap at \$2,250.

LIEBMAN

Real Estate and Renting. 17 Walton St.

J. W. DOBBINS & CO.

512 PETERS BLDG. BELL PHONE M. 2126.

\$1,100—THE BEST bargain on Ponce de Leon avenue. 2-story, 8 rooms with every modern convenience, beautiful shaded lot.

\$4,250—JUST OFF North Boulevard, extra good 6-room bungalow.

\$4,150—INMAN PARK, 6-room bungalow, oak floors, furnace, easy terms.

\$2,150—CLOSE IN, extra good, south side, 6-room cottage. \$500 cash, \$250 per month, new rented for \$25.

\$2,550—DOUBLE STORE, living rooms above, good business corner, all improvements on both streets.

STEWART AVENUE CORNER

SIX-ROOM cottage, on beautiful lot, bordered by growing hedge. Plenty of shade in front and rear yard. House well built and in excellent condition. City water and sewerage on lot. Only two blocks from car line, and half block of city school. With the above corner there is included two vacant lots 50x135 each, one of which is a corner facing two good streets. Titles clear. No loan. Price of both lots and cottage only \$3,500. On easy terms.

THE L. C. GREEN CO.

305 Third National Bank Bldg. Phone Ivy 2943.

HOW MUCH RENT DO YOU PAY?

I AM ERECTING TWENTY-FIVE BUNGALOWS IN ALTOLOMA, FIVE OF WHICH WILL BE COMPLETED READY TO MOVE IN BY MAY FIFTH. I AM SELLING THESE HOMES UPON THE LIBERAL TERMS OF \$2,000 CASH AND \$200 A WEEK. THESE HOMES OCCUPY SOME OF THE FINEST LOTS IN THE ENTIRE PROPERTY. THE BEST MATERIALS AVAILABLE HAVE NEVER BEFORE IN THE HISTORY OF THE CITY OF ATLANTA, BEEN HAD AS ECONOMIZINGLY USED. GO AND SELECT YOUR HOME TODAY.

ONE DOLLAR A WEEK

WILL BUY YOU A LOT IN

ALTOLOMA

ALTOLOMA IS SITUATED JUST BEYOND DECATUR, ON THE STONE MOUNTAIN CAR LINE. THE GEORGIA RAILROAD, THE NEW YORK-ATLANTA HIGHWAY AND THE PROPOSED GRANITE HIGHWAY TO SPAN MOUNTAIN. THERE ARE THREE CHURCHES AND A \$5,000 PUBLIC SCHOOL BUILDING. ALTOLOMA IS CLOSE TO AGNES SCOTT COLLEGE.

FIFTY CENTS A WEEK

WILL BUY YOU A LOT IN

PASCO HEIGHTS

PASCO HEIGHTS JOIN ALTOLOMA AND LIES EAST OF THE STONE MOUNTAIN CAR LINE. THESE LOTS ARE BEING SOLD UPON THE MOST REASONABLE TERMS EVER INCORPORATED IN A CONTRACT FOR SALE.

HOW TO GO

BOARD STONE MOUNTAIN CARS TWENTY-SEVEN MINUTES AFTER THE HOUR AT ALABAMA AND SOUTH PRYOR STREETS. GET OFF AT ALTOLOMA.

W. P. COLE

1408 CANDLER BUILDING
PHONES: IVY 492; ATLANTA 953.

TWO NORTH SIDE HOMES

FOR SALE OR FOR RENT

No. 12 Avery Drive, corner Piedmont avenue, eight-room, two-story, new and modern, clean as a pin. Lot elevated, east front, 75x179. This is an ideal home in Atlanta's exclusive residential section. Beautiful Piedmont Park, and Anselmy Park Golf Links right at you. Price, \$7,800. Assume \$3,600, 6 per cent loan due in four years; balance satisfactorily arranged.

No. 388 Greenwood avenue, corner Frederika, in Druid Hills section, one block from Highland avenue, two blocks from Ponce de Leon car lines; six rooms, modern, lot elevated and level, 50x200. A big bargain at \$4,600.

If this place is not sold by May 1, then you can rent it for \$65 per month. If you ever intend buying a home, and are afraid of your judgment, why not rent this place, and after you have lived in it awhile you can then find the flaws, and if you are not satisfied, continue paying rent until you do find what you want. If you decide the place suits you, then buy. Isn't this fair?

If this place is not sold by May 1, you can rent it for \$35 per month, with same privileges mentioned above.

GEO. L. WORD, Owner

1117 Healey Building Phone Ivy 7711

Bargain in Brick Veneer Home Ansley Park

WE HAVE on one of the best streets in Ansley Park a beautiful two-story, nine-room house, which is brick veneer, and slate roof also, has one of the best vapor heating plants in the city, has large lot 75x280 feet deep, with garage on back of lot large enough for two cars.

The place has downstairs reception room, dining room, music room, breakfast room and kitchen, also lavatory on the first floor; on the second floor it has four large bedrooms, sleeping porch, also two bath rooms. This is around some of the nicest homes in the city, and when you have the opportunity to get a place like this, that was built for a home and has also been used only by owner.

There is a loan of seven thousand dollars at 6 per cent, you can assume, which runs about four years. (Price for a few days, \$14,000 (fourteen thousand dollars). Call Whitten for further information. 164 or 163 Ivy.

M. L. THROWER

BARGAIN IN NEW BUNGALOW

\$100 CASH, \$20 PER MONTH

IN BEAUTIFUL OAKHURST, one block from best street car service going out of Atlanta, away from city smoke we offer for sale low price of \$2,975 new six-room and bath bungalow built for a home on corner lot, all with conveniences, on the unusual terms stated above. This place will sell to the first person who sees it Monday morning, why not be the one to see it first.

HARLEE REALTY CO.

MAIN 4786. 330 Equitable Bldg.

HOME BARGAINS

\$2,000—PEACHTREE STREET HOME and modern brick "rent" with the roof two tile bath rooms, three sleeping porches, three porches, lawn, large car, etc. If you want see it first choice home at right price, take one look at this one, sure.

\$8,000—JUNIPER STREET, a grand old home, 2-story, bungalow effort. You can spend \$100 here and have a lovely home. This place has all conveniences, furnace, etc.

\$2,500—CLOSE TO PEACHTREE, another lovely little home, eight rooms, two bath rooms, furnace, etc. Take \$100—If you want to take this place you will find what you are looking for at the right price.

\$6,750—BUNGALOW, close to Ponce de Leon avenue, six rooms, hardwood floors, beam ceiling, built six months, \$200 cash, \$50 per month.

MARTIN OZBURN REALTY CO.

Third National Bank Bldg. Phone Ivy 1276; ATLANTA 306.

MANUFACTURING SITE

of six acres, on railroad at Fort McPherson.

Electric power and city water on two sides.

THE DIXIE CULVERT & METAL CO.

Owners. Atlanta, Ga.

JOURNAL REAL ESTATE ADS WIN.

The Real Estate Field

Peachtree Circle Residence, Near Peachtree, Is Sold for \$12,000—Barnett Street Bungalow Brings \$6,500. W. P. Cole Is Erecting 25 New Bungalow Homes on Lots Reserved for This Purpose in His Altoloma Subdivision

Two rather important residence sales were featured in yesterday's real estate announcements.

R. L. Turman, of the Turman & Callahan agency, sold for the Thornton estate to W. C. Holleyman, a house and lot near Peachtree circle, near Peachtree street. The lot has a frontage of 68 feet and an average depth of 230 feet. The consideration was \$12,000.

Mr. Turman also sold for T. M. Hartwood to F. M. Boston, No. 148 Barnett street, an eight-room bungalow on a lot 50x175. The price was \$6,500.

ALTOLOMA BUILDING NOTES.

W. P. Cole, who has been conducting the sale of Altoloma, has reserved some of the choicest lots in the property, upon which he is erecting twenty-five bungalow homes. These homes will be sold upon small cash payments and easy weekly or monthly payments.

Five bungalow homes are under construction and will be completed within the next ten days, ready for occupancy on May 1. Mr. Cole states that two of these homes have already been sold, and that he will begin the construction of the remaining twenty within a few days.

This property is situated a short distance from Decatur, on the Stone Mountain electric line, the Georgia Railway and the proposed new Granite Highway to Stone Mountain.

Altoloma originally contained about 100 large, spacious lots, which have been meeting with ready sale, on the easy terms of one dollar a week, without interest or taxes. Mr. Cole has also undertaken the sale of Pasco Heights, which property lies along the east of Stone Mountain car line. Pasco Heights contains 100 large, spacious lots, and are being sold upon the same liberal terms of one dollar a week.

This section shows marvellous growth during the past six months, which vividly illustrates the fact that rapid transit is necessary for the upbuilding of any community.

WEEK'S BUSINESS

Two very important sales were announced during the week. One was the sale of the Chamberlain-Johnson-Dubose corner at 2300 a front foot, the highest front foot consideration ever brought by Atlanta property, and the other was the sale of No. 72 North Broad street for \$2,500 a front foot.

Both these sales created a lot of optimism among traders, and now that weather conditions are settled, there is no reason why general business, such as home and vacant lots and subdivisions, should not go ahead.

In fact, traders are realizing that the supply of vacant lots inside the city, with all improvements, is rapidly diminishing, and is becoming small. This explains the success of suburban subdivisions.

The next census is only six years off, and it is a question whether, at that time before the city will have to begin planning for annexations of more property.

There will be a lot of money made by people who buy property on the outskirts and dispose of it when the city incorporates. This was shown at the time of the last census, when well-acres tracts suddenly became supplied with water and sewer and gas, and land quit the acreage basis and sold by the front foot.

BUILDING GAIN

The steady improvement in building is at present the most reliable indication as to the state of the city of Atlanta.

FOR SALE—REAL ESTATE

FOR SALE—REAL ESTATE

FOR SALE—REAL ESTATE

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FOR SALE—REAL ESTATE

and Sunday school with juvenile department of the church in charge of all the services.

They have arranged an attractive program for the Sunday after next, April 26. The Win-On quartet will sing and Stephen Smith will speak on "The Lost Sheep and the Lost Coin."

The boys will also have charge of the church service on the 26th of the 8 o'clock Gopher Club meeting.

ANIMAL CRUELTY CASE IS IN HANDS OF JURY

PHILADELPHIA, April 18.—An agreement had been reached tonight by the case of Dr. John H. Dwyer, of the medical department of the University of Pennsylvania, charged with cruelty to animals, after a three-day trial. The case was given to the jury for their verdict.

If the jury agrees the verdict will be sealed and handed to the court.

IF BLADDER OR KIDNEYS BOTHER

Try the Favorite Recipe of Old Folks—Buchu and Juniper

Everyone knows that Buchu and Juniper are the best remedies for bladder and kidney troubles. They are the best remedies for bladder and kidney troubles. They are the best remedies for bladder and kidney troubles.

When the urine becomes cloudy, the bladder irritated; when you have a frequent flow of urine, straining, dribbling, or too frequent urination, or when the bladder—your head and back aches. When the urine becomes cloudy, the bladder irritated; when you have a frequent flow of urine, straining, dribbling, or too frequent urination, or when the bladder—your head and back aches.

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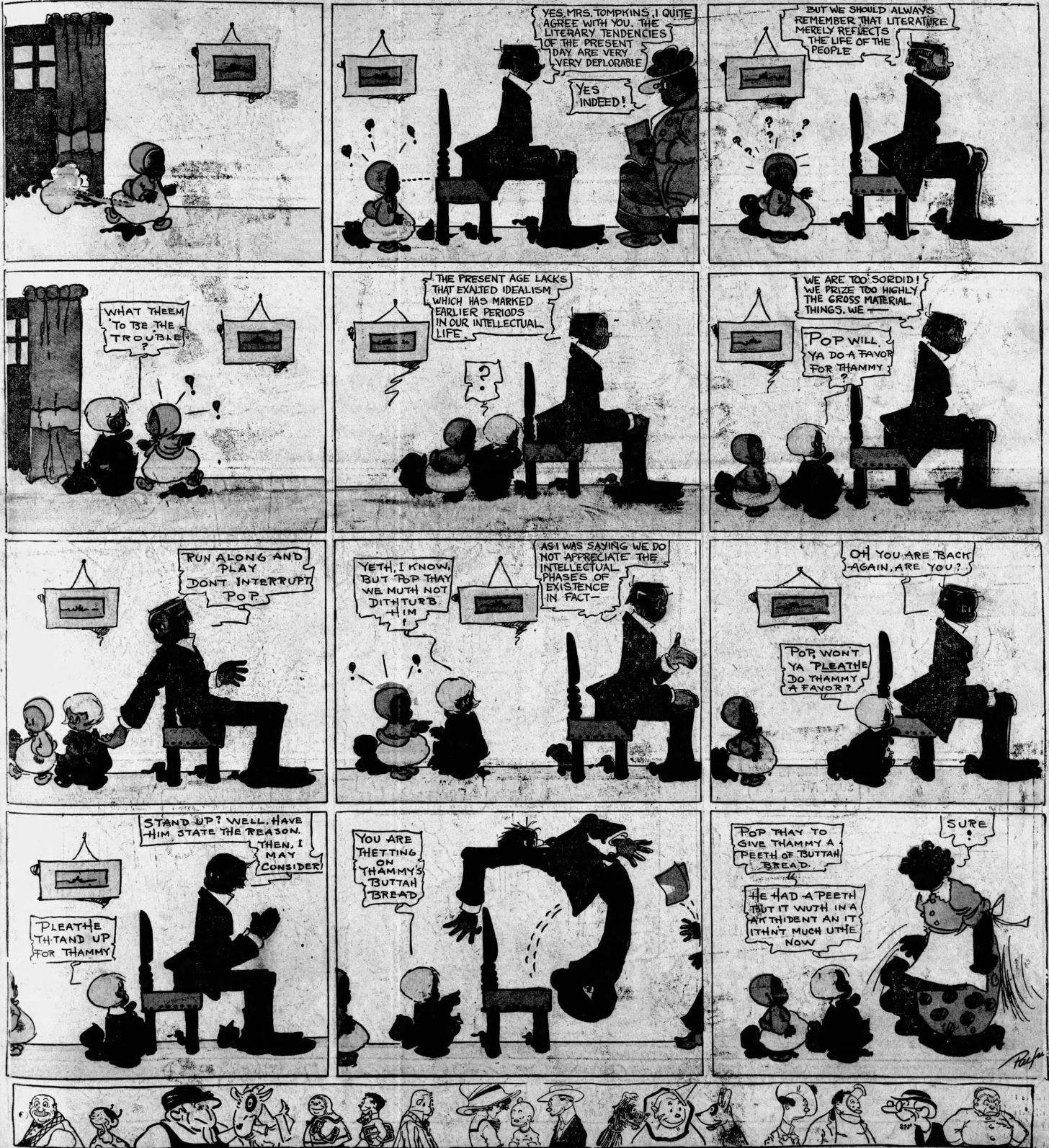
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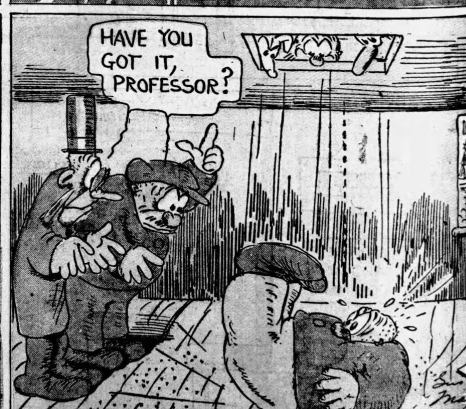
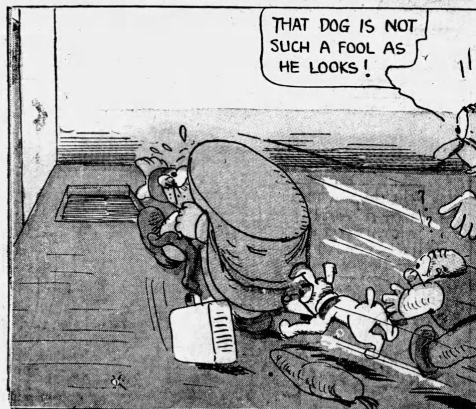
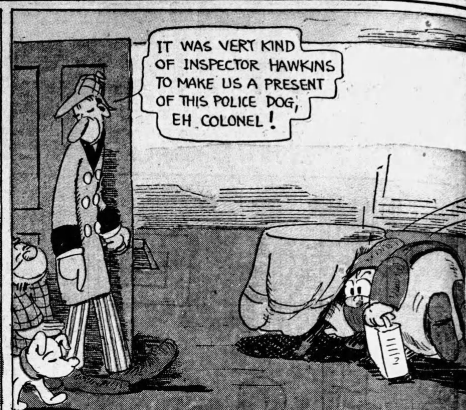
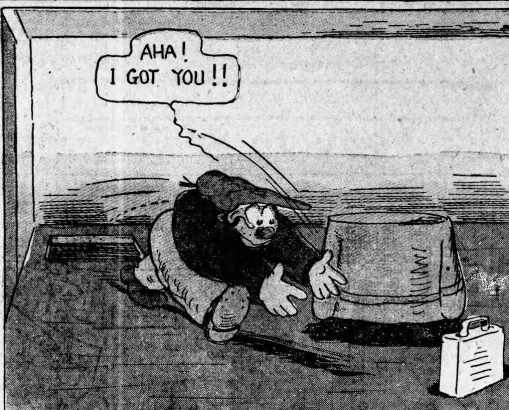
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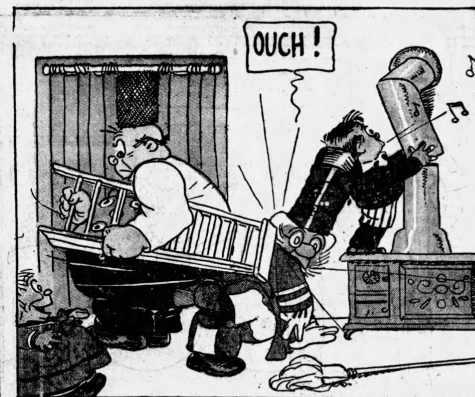
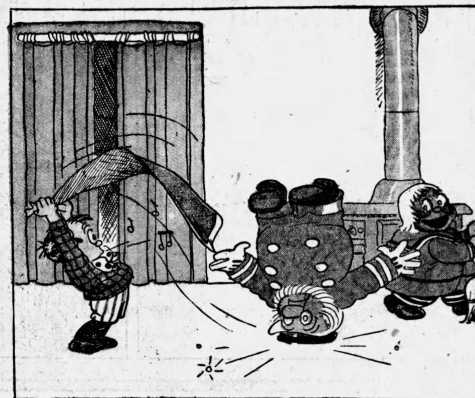
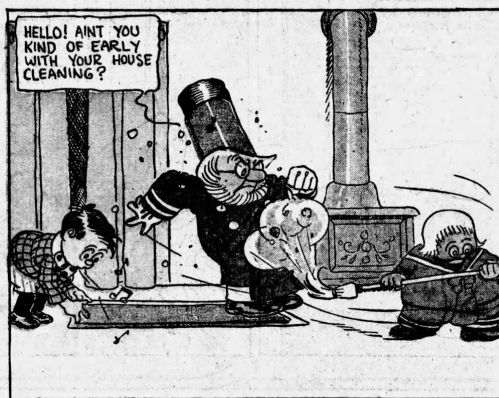
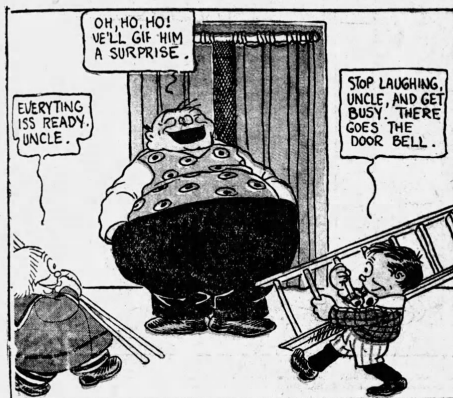
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Nippy's Pop Didn't Mean to Spoil Sammy's Butter-Bread

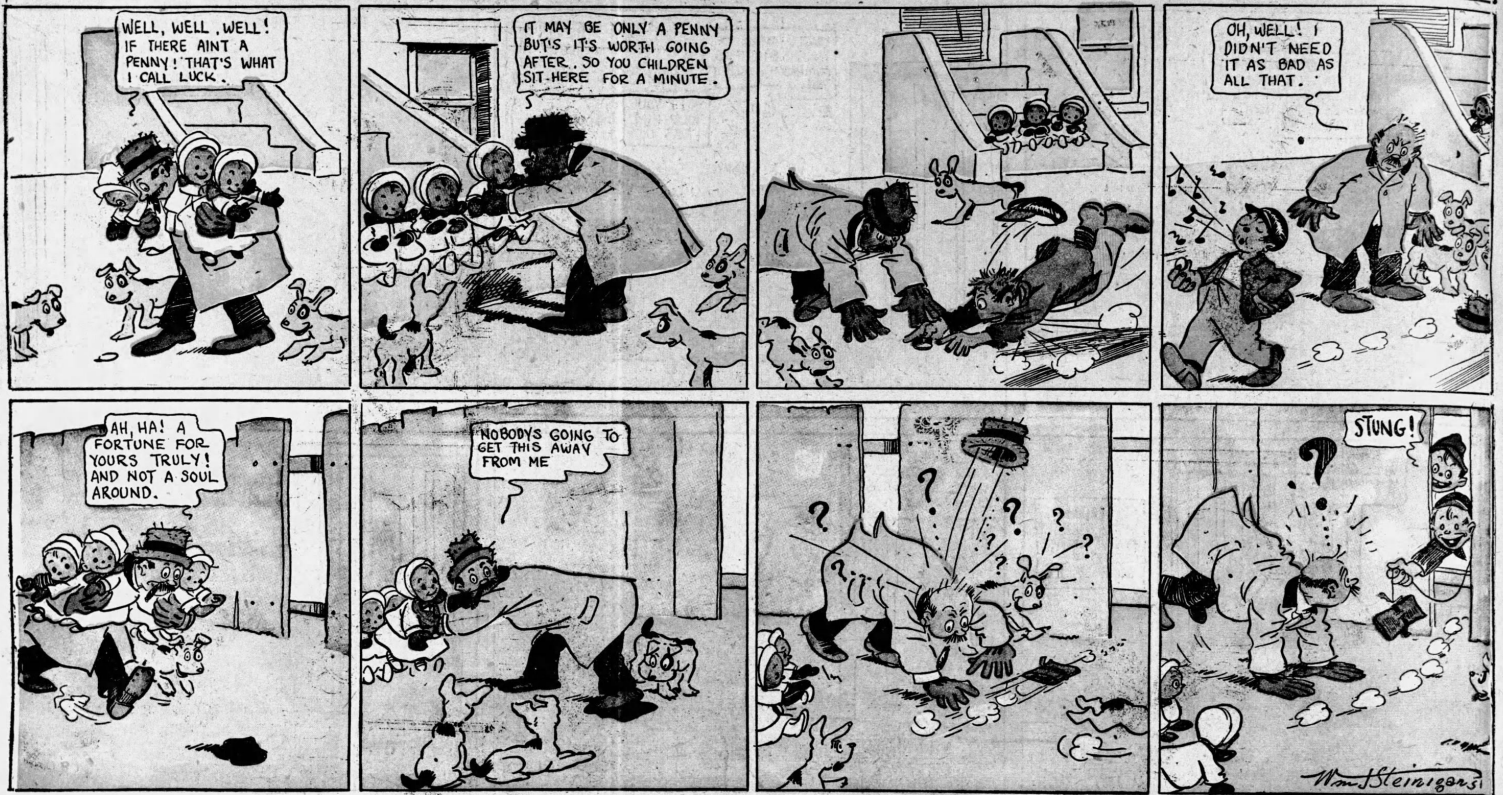


Hawkshaw the Detective---No, the Professor Didn't Get the Ruby!

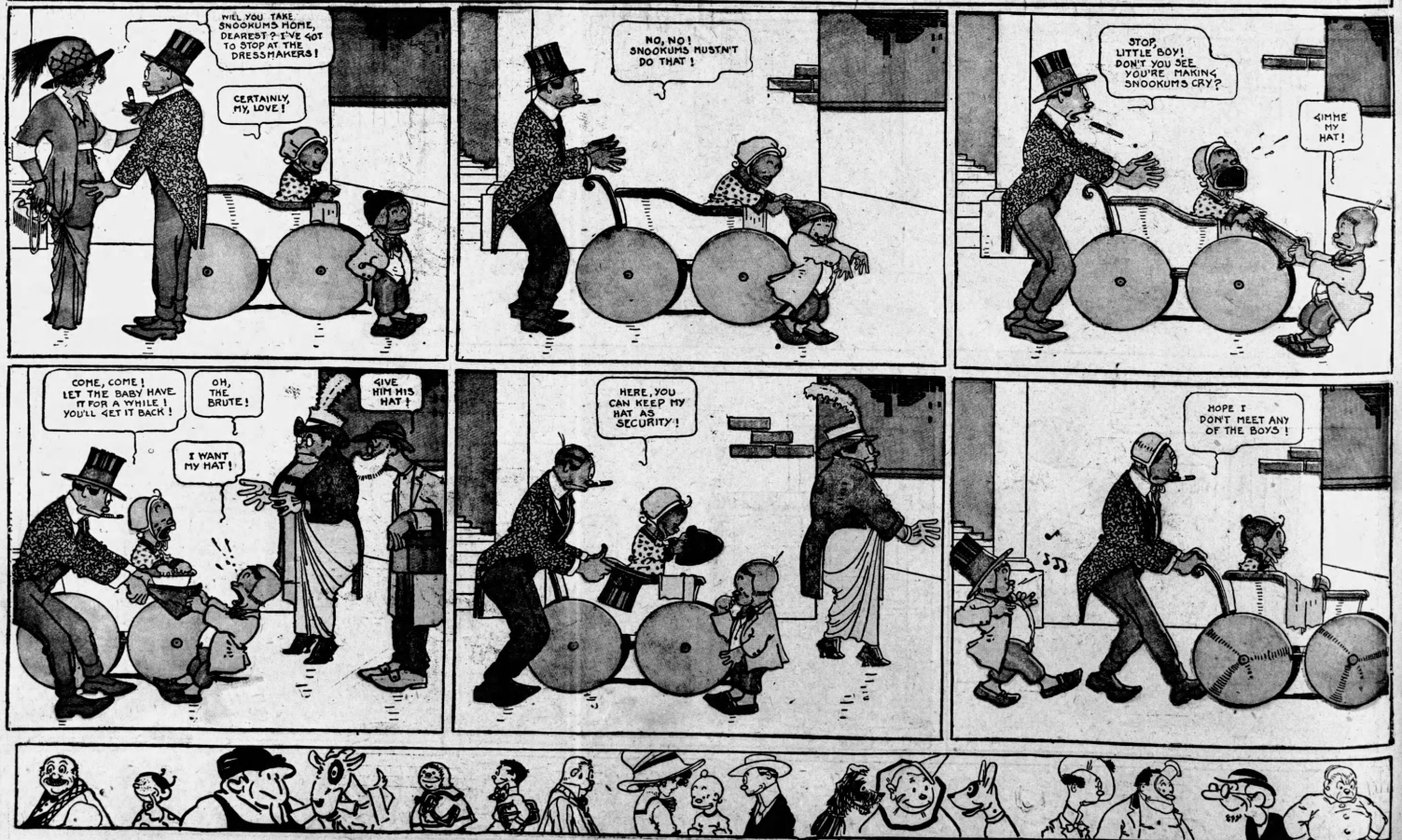




Mr. Hubby—His Wife Is at the Finance Club



The Newlyweds—A Fair Exchange Is Sometimes Embarrassing



SIGNS OF THE TIMES

CORDIAL interest is centering about the national congress of the Daughters of the American Revolution, which will convene Monday in Washington, D. C. The election of the six vice presidents general is attracting much attention, especially in Atlanta as Mrs. William Lawson Peel, who has ably held the office of vice president general for some time past, is a candidate for re-election. At the birthday celebration of the Atlanta chapter during the past week, the candidacy of Mrs. Peel was heartily endorsed by the members of the chapter and resolutions were drawn embodying their hearty commendation. While much official business will be transacted during the meeting, including, besides the election, the revision of the national constitution, the social side will be unusually pleasant. Visitors from all over the United States will be in attendance, and the round of entertainments planned in their honor will fill every available moment between the sessions. Among those from Atlanta in attendance who are prominent in the circles of the D. A. R. are Mrs. S. W. Foster, Mrs. W. O. Wynn, Mrs. A. W. Alfried and Mrs. W. L. Peel.

BECAUSE of the length of the summer season much of the social life of the city centers about the country clubs. Interest in the great out of doors continues to grow, and the attractive club homes are the mecca for every sort of gathering, from the most formal of entertainments to the least formal of spend-the-day parties. The opening of the Druid Hills Golf club on the afternoon of April 29 is being anticipated with interest and pleasure. The attractive new club house, which has only recently been completed offers ideal facilities for golf and its beautiful surroundings make it one of the most picturesque spots in the city. The club will be the scene of many of the parties to be given during opera week, and several of the large entertainments planned for the Shriners and their wives and daughters will be held at the Golf club during the early part of Shrine week in May.

ENGAGEMENTS ANNOUNCED

BLOUNT-CHEATHAM

Mr. and Mrs. Bartow Blount announce the engagement of their daughter, Ida May, to Mr. Elliott Evans Cheatham, the wedding to take place at home, May 20.

BYRD-MURRAH

Mr. and Mrs. George Archibald Byrd announce the engagement of their daughter, Margaret, to Mr. Albert S. Murrah. The wedding to take place at the home of the bride Thursday evening, April 30.

ERMINGER-MALLARY

Mr. and Mrs. Howell B. Erminger, of Macon, announce the engagement of their daughter, Willie Woodson, to Mr. Nelson Daggs Mallary. The wedding to take place in the early fall.

M'AFEE-CLARK

Ex-Senator William Hamilton McAfee and Mrs. McAfee announce the engagement of their daughter, Jessie Bell, to Mr. Arthur Fuschek Clark, of Boston, Mass., the wedding to take place April 29, No cards.

LIDDON-BAILEY

Mrs. C. W. Liddon, of Jacksonville, Fla., announces the engagement of her daughter, Margaret Evelyn, to Mr. Philip Easton Bailey, of Camilla, the wedding to take place in June. No cards.

BROWN-JOHNSON

Mr. and Mrs. Charles A. Tish announce the engagement of their niece, Miss Sarah Elizabeth Brown, to Mr. Charles Walter Johnson, the wedding to take place June 15.

CHRISTIAN-SWIFT

Rev. and Mrs. T. J. Christian, of Elberton, announce the engagement of their daughter, Eugenia Lewis, to Mr. Thomas Madison Swift, Jr., the wedding to take place in June.

BROSNAH-COSGROVE

Mr. and Mrs. Daniel Joseph Brosnah, of Albany, announce the engagement of their daughter, Corinne Isabel, to Mr. Paul Francis Cosgrove, of Augusta, the wedding to take place June 17, at St. Theresa's Catholic church.

RENTZ-RAST

Mr. and Mrs. William Wilkes Graham, of Unadilla, announce the engagement of their sister, Miss Clara Louise Rantz, to Mr. Loy Edmund Rast, of Athens, the wedding to take place in June.

SCOTT-JOHNSON

Mrs. L. B. Scott, of Cordova, announces the engagement of her daughter, Lucille Camilla, to Mr. Allen Simmons Johnson, of Desoto. The marriage will take place at home during the month of June.

M'LAIN-BELFLOWER

Mr. and Mrs. John B. McLain, of Acworth, announce the engagement of their daughter, to Mr. James Arlie Belflower, of Atlanta, the marriage to take place in May.

JENKINS-BEASLEY

Dr. and Mrs. Matthew Kencham Jenkins announce the engagement of their daughter, Gertrude Margaret, to Dr. Benjamin Taylor Beasley, the wedding to take place in June.

MOORE-MALLORY

Dr. and Mrs. R. H. Black announce the engagement of their niece, Miss Cecil Alice Moore, and Mr. Arthur Eugene Mallory, the marriage to take place in early June.

MARKETT-POOLE

Mr. and Mrs. G. W. Markett, of Americus, announce the engagement of their daughter, Louise, to Mr. James Irving Poole, the wedding to take place in June.

BUTT-FITE

Mr. E. W. Butt, of Blairsville, announces the engagement of his daughter, Alma, to Mr. Burgess Beverly Fite, the wedding to take place at an early date. No cards.

SCHNEIDER-GRETTE

Mrs. A. Schneider, of Hawkinsville, announces the engagement of her daughter, Minnie May, and Mr. Martin Amorous Grette, of Savannah, the wedding to take place at home, June 10.

Mrs. Gray to Entertain

Miss Farrar

Mrs. James R. Gray will entertain at breakfast Thursday morning, April 20, at "Greystone" in compliment to Miss Geraldine Farrar. While the occasion will be informal it will also be one of the most delightful of the week, for besides the guest of honor a number of the great singers will be present.

Several beautiful parties will be tendered Miss Farrar, who is a great social favorite, during her stay in Atlanta.

Reception at Druid Hills Golf Club

Invitations have been issued to the reception and opening of the Druid Hills Golf club Wednesday afternoon, April 29, from 4 to 6.

Acting as hosts and hostesses of the occasion will be Mr. and Mrs. H. M. Atkinson, Mr. and Mrs. J. Carroll Payne, Mr. and Mrs. Milton Barnes, Mr. and Mrs. Ernest Woodruff, Mr. and Mrs. Lowry Arnold, Mr. and Mrs. Frank Adair, Mr. and Mrs. Thomas H. Paine, Mr. and Mrs. George W. Adair, Mr. and Mrs. John W. Grant, and Mr. and Mrs. Thomas B. Hinman.

BRIDE OF THE WEEK



—Home Photo by Lennox.

Formerly Miss Irene Lopez, the attractive daughter of Mr. and Mrs. David Hinton Lopez, whose wedding to Mr. McMillan was an event of Thursday evening.



Springtime Apparel

That's Truly Exquisite

---at Frohsin's

Isn't it significant that Atlanta's most smartly gowned belles and matrons are patrons of this store?

Master Designers have put an EXQUISITE touch and GRACEFUL beauty to the Springtime Apparel that's now on view at FROHSIN'S!

Tomorrow is a good day for you to make a visit to FROHSIN'S--and see the very latest arrivals of Dresses, Suits, Coats, Wraps and Blouses!

FROHSIN'S---for Opera Dresses and Wraps!

We Do Not Charge
You for Alterations

FROHSIN'S

FIFTY WHITEHALL

Shriners to Give Ball at Auditorium

The ball given by the Yaarab Patrol at the Auditorium during the early part of the new year was so successful that it has been decided to repeat the interesting event.

Friday night at 8:30 o'clock, at Taff Hall will be the scene of another brilliant ball, the nobles will appear in white full dress uniform and will wear the fee.

A beautiful program of bright dance music has been arranged for the evening, and the auditorium will be decorated with flags and bunting and quantities of glowing plants and spring blossoms will make an attractive background for the dancers.

The reception committee will include Mr. Forrest Adair, Mr. Walter P. Anderson, Mr. John D. Simmons, Mr. George E. Argard, Mr. W. C. Stange, Mr. J. Beaumont, Mr. Hower C. Ashford, Mr. E. Van der Veer, Mr. C. W. Ferguson, Mr. H. H. Wilmer, Mr. John A. Hines, Mr. Charles E. Clark, Mr. John E. Tompkins, Mr. Albert T. Akers.

Mrs. Porter to Entertain Miss Pounds

Mrs. William Lowry Porter will entertain at luncheon Wednesday at 1:30 o'clock at the Piedmont club in honor of Miss Virginia Pounds, who is spending some time with her mother at the Hotel Ansley.

40-Inch Crepes

A fortunate purchase enables us to offer you these new and beautiful cloths in nearly all the best colors, being shown elsewhere, at 50c. 25c

Very special at yard. 98c to \$5.00

Ginghams

We will put on sale Monday morning 2,000 yards of regular 12 1/2-20 fine Dress Ginghams in all the most desirable colors and patterns 10c

Ladies' Hats

A large shipment of the very latest styles in Pattern Dress Hats. These Hats would cost you from \$5.00 to \$6.00 in a regular millinery store. \$2.98

Mill Ends

Another shipment of mill end Chambrays and Ginghams, the goods that sell regularly at 10c and 12 1/2-20: these at 8c

Ladies' Dresses

From 50c to \$5.00. We show perhaps the best lines to be found in the city every one is in the latest model and all-wood materials. 98c to \$5.00

Silks at 25c

Just received 12 pieces of Stash silk and Cotton Mixtures in all the new colors. The Silks are well and unique give better wear than the same quality. 25c

Ladies' Shoes

For the best grades of standard make Shoes we can always show you a saving of 50 cents a pair, and our prices run from \$2.50 to \$3.50

Ladies' Waists

We show some of the best values ever seen in exclusive styles, white, black and colors, at 98c

TAYLOR'S 240 Marietta St.

Perfect Refrigeration At Lowest Ice-Cost

By reason of perfect construction on approved scientific lines, the ALASKA REFRIGERATOR preserves foods perfectly with the use of less ice than any other refrigerator yet built.

Its system of cold DRY air CIRCULATION renders it absolutely odorless.

Alaska Refrigerators are shown here in many styles--opal glass, porcelain, enamel and zinc-lined; priced from \$8.50 up.

Dobbs & Wey Co.

57 N. Pryor Street

M. RICH & BROS. CO.

Queen Quality SHOES

REST EASY

When you put on a pair of Queen Quality shoes and start out to make some calls or to attend a party you do so with assurance.

Your feet are correctly dressed with Queen Quality shoes.

The dear critics cannot "pick you to pieces."

When they see Queen Quality they will have nothing to say except "Good-looking shoes," and that is due all wearers of Queen Quality.



Colonials

of unusual beauty and comfort, all wanted leathers, at prices ranging from \$4.25 to \$6.00.

M. RICH & BROS. CO.

JUNE WEDDINGS

Do not delay longer in placing orders for engraved invitations. Our samples represent the very latest shapes and forms that have been accepted by refined and fashionable society.

WE LEAD in originating artistic effects with fine material. Our prices are the lowest. Send for samples, which will be supplied free of charge. J. P. STEVENS ENGRAVING CO., Wedding Stationery Engravers, 47 Whitehall St., Atlanta, Ga.

Silver For The Bride Elect

The Gift from Haynes carries with it a prestige and a guarantee of excellence which means pleasure to the recipient and satisfaction to the giver.

We have consistently adhered to the policy of maintaining the highest standard in our wares, no matter how small or large the price may be.

Our stock of silverware is almost limitless. In the variety of wedding gift suggestions almost everything, from the small spoon or fork at \$1.50, to the handsomest tea service, is represented in our showing of silverware this season.

Come and see the wonderful collections our cases contain.

Eugene V. Hayes Company
Jewelers 49 Whitehall St.
The Best Silver House in Dixie

TO ATTEND OPERA

Sorely Puzzled
(Dallas News.)
Another thing we don't understand about a grand opera orchestra is why all the fiddlers finish at the same time when they are playing different parts.

quality silver bleached, and full
sk, floral and conventional pat-
satisfactory damask; \$1 a yard.

with border all round, 2 yards
each.
e. \$3.00

Not Hemmed

Ready for Use
Napkins; \$1.35 dozen.
Lamask Napkins; \$1.75 dozen.

with satin band border: \$2.50

tables; \$1.19 each.
ch.

Monday in

Pretty, New Petticoats at \$1

The fashionable bright colors & soft brocaded man-

well; they are new and specially desirable at \$1 each.

Pretty Crepe Kimonos for as Little as \$1

All in pretty, fresh floral effects, every desirable color; well-made Kimonos, of good crepe; choice of them Monday at \$1 each.

New House Dresses
at \$1
They are made to fit and

best of all, are of good materials, fast colors, that look just as well after many tubbings. There are many

Silk Dresses

of various styles, silks of
Dresses formerly priced as
you what their value is. But

from past season's selling;
m, and we believe they are
be glad to buy at \$6.50.

THE MORNING

The morning, that's full of such good green talk;
The morning, that gets you up fresh for a walk;
The morning, that fills you with dew for your eyes
And the beautiful silver and gold of skies
The morning, the morning.
Still humming a tune
Of the green dreams of morn
In the gardens of June.

The morning, that's fresh with such wonder of light;
The morning, that folds back the curtain of night;
That puts on a raiment of silver and dew
And sits by a stream singing gladness to you.
The morning, the morning.
That sees things so clear,
Their laughter and sweetness
And beauty and cheer.

The morning, that's rich with such wisdom of trees,
And infinite playing of pipes of the breeze,
And whirling and drifting of shade and of shine;
The morning, that's full of such beauty of wine.
The morning, the morning.
That makes you believe
There's nothing to sigh for
And nothing to grieve.

Dinner to Visitors

Mr. and Mrs. A. M. Beatty entertained at dinner Tuesday evening for their sister Mrs. Bartels, of Cincinnati, and for Mrs. J. C. Plarson, of Condit, Ohio, the guest of Mrs. A. S. Wilson, who is enroute home after spending the winter at Miami, Fla.
Those present were Mrs. Bartels, Mrs. Plarson, Mr. Clarence Barnes, Miss Mary Bartels, Mr. and Mrs. A. S. Wilson and Mr. and Mrs. A. M. Beatty.

INHERITS FATHER'S SKILL IN HORSEMANSHIP

FRANK INMAN, JR.

Master Inman acquired the plaudits of the large crowd witnessing the recent pony show and gymkhana races held at the Piedmont park, by his clever handling of the tiny pony, which he entered. He is the little son of Mr. and Mrs. Frank Inman.



Allen's Greatest Achievement in Progressive Suit and Dress Selling

Tomorrow morning--just a week in advance of Grand Opera, when everyone will be wanting a new suit or a new dress--we shall begin selling Suits and Dresses--such Suits and Dresses, and at such prices, that no woman may go without for any reason.

Tomorrow we begin a stupendous sale of High-Grade Silk and Wool Suits and Silk Dresses--the greatest it has ever been our privilege to announce.

More Than One Thousand Suits For Your Selection

A very large portion of this number, just arrived, were bought in tremendous lots and at the great price advantage which enables us to give you the equal advantage of the selling price.

Positively, many of these late arrivals are very duplicates of the Suits which we were forced to ask almost double the price for in our earliest spring offerings--for it is in the course of business that the buying price makes the selling--and, this is controlled by the manufacturers--and before that, the weavers.

In accordance with with due consistency, we have REDUCED PRICES ON ALL SUITS IN OUR STOCKS--regardless of the former cost--that they may conform in price as well as quality and style, with these Special Suit Values just arrived.

Gabardines, Prunellas, Serges, Poplins, Taffeta, Moire and Faille Silk Suits

All New Colors and Novelties--Black, Navy Blue, and Black and White Checks in abundance.

All Fine Imported Silk and Novelty Suits Specially Priced for This Sale

\$16.75	\$21.75	\$29.75	\$39.75	\$49.75	\$59.75	\$75.00
\$20.00 and \$22.50 SUITS	\$25, \$27.50, \$30 and \$35 SUITS	\$35, \$40, \$45 and \$50 SUITS	\$47.50, \$50, \$55, \$60, \$65 SUITS	\$55, \$60, \$65 and \$75 SUITS	\$75, \$85, \$87.50 and \$95 SUITS	\$97.50, \$100, \$125 and \$135 SUITS



100 More Silk Dresses in Late Purchase to Sell for \$14.75

Never have women been able to buy silk dresses of fine quality and very ultra styles for the very small sum of \$14.75. The quality is in the silk--the guaranteed quality that you would choose if buying the same by the yard. Styles are the latest confirmed fashions with all the newness of admitted bouffant fancies, and all the grace of accepted draped, flounced and frilled arts.

Soft Crepe Meteors, fine Chiffon Taffetas, Georgette Crepes, plain and flower printed. Many of these dresses are most artistically fashioned, with chiffon draped blouses, or with lace bodices beautifully draped in the evening styles.

Special Preparations for the Dancing Season and Grand Opera

Beautiful evening models--in White Taffeta and evening shades--in soft crepe and meteors. These Dresses have values up to \$35.00

\$14.75

J. P. ALLEN & COMPANY

51-53
Whitehall



Easy to KEEP CLEAN inside and out; no nooks, crevices, cracks or corners to collect grease, dirt or germs.

Leonard Cleanable One-Piece, Porcelain Lined Refrigerator

aids your family to stay healthy. Nobody can properly digest tainted food. Perfect, continuous dry, cold air circulation, keeps the food wholesome.

You need this refrigerator for food purity, cleanliness, health and ice economy.

LEONARD CLEANABLE Refrigerators are lined with one-piece of pure white porcelain, fused on steel. As clean as a piece of snow-white Haviland china.

To learn the difference between a genuine Leonard Cleanable, and an imitation, call at our store. We are also Agents for the Famous Eddy Refrigerators \$12.50 up

How Many Corners in Your Home?

The Wizard Triangle Polish Mop gets in everywhere. No matter how high, low or out of the way. No stooping--just ease and comfort. Keeps every surface and every corner as bright as the center of the floor.

Miss Brownell is demonstrating the Wizard Mop at our store all this week. Be sure and see it.

Prices \$1 and \$1.50

Wizard Oil 25c and 50c

Wizard Dust Cloths 25c

Special Inducement On All Screens Monday Only A Saving of 25c on Each Door

Ours are the Continental Screens, fresh from the factory. Nice, clean, clear goods--free from knot-holes and fleeciness.

15c Doors	...	75c
25c Doors	...	1.00
35c Doors	...	1.25
45c Doors	...	1.50
55c Doors	...	1.75
65c Doors	...	2.00
75c Doors	...	2.25
85c Doors	...	2.50
95c Doors	...	2.75
105c Doors	...	3.00
115c Doors	...	3.25
125c Doors	...	3.50
135c Doors	...	3.75
145c Doors	...	4.00
155c Doors	...	4.25
165c Doors	...	4.50
175c Doors	...	4.75
185c Doors	...	5.00
195c Doors	...	5.25
205c Doors	...	5.50
215c Doors	...	5.75
225c Doors	...	6.00
235c Doors	...	6.25
245c Doors	...	6.50
255c Doors	...	6.75
265c Doors	...	7.00
275c Doors	...	7.25
285c Doors	...	7.50
295c Doors	...	7.75
305c Doors	...	8.00
315c Doors	...	8.25
325c Doors	...	8.50
335c Doors	...	8.75
345c Doors	...	9.00
355c Doors	...	9.25
365c Doors	...	9.50
375c Doors	...	9.75
385c Doors	...	10.00
395c Doors	...	10.25
405c Doors	...	10.50
415c Doors	...	10.75
425c Doors	...	11.00
435c Doors	...	11.25
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465c Doors	...	12.00
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695c Doors	...	17.75
705c Doors	...	18.00
715c Doors	...	18.25
725c Doors	...	18.50
735c Doors	...	18.75
745c Doors	...	19.00
755c Doors	...	19.25
765c Doors	...	19.50
775c Doors	...	19.75
785c Doors	...	20.00
795c Doors	...	20.25
805c Doors	...	20.50
815c Doors	...	20.75
825c Doors	...	21.00
835c Doors	...	21.25
845c Doors	...	21.50
855c Doors	...	21.75
865c Doors	...	22.00
875c Doors	...	22.25
885c Doors	...	22.50
895c Doors	...	22.75
905c Doors	...	23.00
915c Doors	...	23.25
925c Doors	...	23.50
935c Doors	...	23.75
945c Doors	...	24.00
955c Doors	...	24.25
965c Doors	...	24.50
975c Doors	...	24.75
985c Doors	...	25.00
995c Doors	...	25.25
1005c Doors	...	25.50

Screen Accessories

25c Spring Hinges and Screws	...	15c pair
10c Screen Door Pulls	...	50c each
10c Screen Door Springs	...	50c each
10c Screen Door Checks	...	50c each
10c King Fly Killers	...	10c each
10c Wire Dish Covers	...	10c each
10c Black Wire Cloth	...	3c sq. ft.
Galvanized	...	5c sq. foot

"Bull Dog" Rubber Hose

Owing to the recent rains our hose business has been somewhat retarded. We must make up for this lost time.

12 1-2c 6-ply Hose, Monday, foot.	...	12.00
14c 8-ply Hose, Monday, foot.	...	14.00
16c 6-ply Hose, Monday, foot.	...	16.00
18c 7-ply Hose, Monday, foot.	...	18.00
20c 7-ply Hose, Monday, foot.	...	20.00
Rubber Washers free with Hose	...	
Wood, Hose Reels, \$1.25 regular	...	
Steel Hose Reels, \$2.50 regular	...	
Boston Spray Nozzles	...	

How to Use Gas Economically

Never use a large burner when a small one will do the work.

Do not use heavy iron pots and kettles. It takes gas to heat them.

Have articles ready at the range before lighting gas.

Turn flame down to keep flame underneath sauce pan.

Gas is wanted when the flame flares up around side of kettles.

Turn flame low when boiling begins and it will boil with one-half of gas.

Use Shimmer burner for soup, steeping, boiling ham, etc., also for coffee pot.

Plan to have ready several things for the oven at one time, and thus cook a variety of articles in the same oven with same heat that Roasts or Breads meat in lower oven under flame.

Vegetables may "dry" or brown in same pan with meat.

Vegetables may boil on floor of oven while meat cooks in boiler on flame.

Slide racks in bake open at proper height. Set no baking on floor.

Let us show you our superb line of Gas Ranges.

Our terms are reasonable. Our Stoves will save you money in gas.

Prices \$15.00 to \$50.00

Hightower Hardware Co.

90 Whitehall

BRIDE OF THE PAST WEEK



Formerly Miss Addie May Gibson, whose wedding to Dr. Justin Lowe Jackson was a beautiful event of the past week in Savannah. Mrs. Jackson, who graduated during the past May from Cox college, has been the frequent guest of relatives in the city, and has many friends who will be interested in the news of her recent marriage.



In Patent Leather, with gold back, at \$7.00. In Gun Metal with gray suede back at \$6.



In Patent Leather and Gun Metal at \$5.00.

New Styles and Lasts in Shoes at Allen's for Spring

We have many new Pumps, Colonials and Oxfords, in all leathers and fabrics, which have just been received.

The style for this season calls for light soles in Colonials, with the colored backs and with the straps, which we can fit you in without any trouble. One of the new shoes we have received is a Colonial pump with a leather Cuban-French heel, which we are selling at the special price of \$4.00 a pair.

The new "Mary Jane" Pumps we have at \$3.00 and \$4.00 a pair.

These and many other styles from \$4.00 to \$8.00 a pair. Several dancing classes are now going on and you will possibly need ballet slippers. Come in and let us fit you, for we have a pair for everyone.

J. P. ALLEN & CO.

51-53 WHITEHALL



In Patent Leather and Gun Metal, with leather Cuban-French heel at \$4.00.



In Patent Leather at \$3.00 and \$4.00.

WEDDINGS

Branch-Willis

A quiet wedding occurred Thursday afternoon at 4 o'clock when Miss Martha Willis and Mr. Edwin Broughton Branch, of Decatur, Ga., were united in marriage at the home of the bride's mother, Mrs. Mattie Willis.

The house was attractively decorated with a profusion of cut flowers and ferns.

In the hall, where punch was served by Misses Emma Converse and Estelle Raven, were French baskets of bride-maiden roses with pink tulle bows on the handles. The color scheme in the dining room was red and green, with red roses and geraniums were on the mantel, while the buffet held lighted green candles.

The parlor, where the ceremony was performed, was transformed into a garden of green and white. The bride and groom stood under a tower of similar placed directly in front of the mantel, which was banked with ferns; tall silver vases of Easter lilies were at each end and in between lighted green candles twinkled.

The ceremony was performed by Dr. Scruggs of Waynesboro.

Mr. and Mrs. Branch left on the 5 o'clock train for Jacksonville and other points in Florida and on their return will be at home in Decatur.

Windsor-McWhirter

The marriage ceremony of Miss Georgia Anne Windsor and Mr. G. Clifton McWhirter was solemnized by the Rev. G. Kelly, at the residence of the bride's father, Mr. N. A. Windsor.

Only the relatives and most intimate friends were present and the beautiful solemnity and quiet happiness of a home wedding characterized the occasion.

The bride wore her traveling costume of dark blue serge with hat to match, and carried a bouquet of bride roses and lilies of the valley.

Miss Windsor was given away by her father, while Mr. Bayne Gibson acted as best man. Miss Windsor is a beautiful girl of that rare blonde type and is very much admired for her charming personality and womanly traits of character.

The young couple left immediately after the ceremony for a wedding trip in Florida and will be at home to their friends at Vineville, Macon, Ga., after the 25th of April.

Clyatt-Littlefield

Miss Bessie Littlefield and Mr. T. N. Clyatt were united in marriage Wednesday morning, April 8, at the residence of Rev. John E. White.

Upon their return from a wedding trip to Florida Mr. and Mrs. Clyatt will be at home to their friends at 360 Orono street.

Mrs. Robert Alston Describes Tag Day in Atlanta

The following interesting description of "tag day" was written for the women's department of The Journal by Mrs. Robert Alston.

On May 7 the crowds of grand opera will be gone, the streets will have a homelike look and as this will never do "tag day" comes to fill in the gap until the throng of shop thrives come, so let us keep the ball rolling, for Atlanta can't have too much of a good thing! On the morning of Tag day every corner will be bright with maidens fair, ready to greet the passerby with "here's a tag—buy a tag!" Which of you can pass heedlessly by? Only those of you who do not know what a tag purchase means and for those let me give a brief sketch of what that little red tag stands for, and what it has accomplished. Before Tag day Atlanta was blessed with one sheltering Arms day nursery, the only one in a town extending its activities and factories in every direction. Mothers crying for bread had no way of making it for their babies, no place to put their babies, while they earned an honest living in one of the great industries. But thanks to the Atlanta spirit and these tiny tags and

the location of what stand behind us today Atlanta has four day nurseries. These are in mill districts and are conveniently located for working women. While you are sleeping, not dreaming, the doors are opened wide, smiling maids are sitting there with a cheerful greeting for the mothers and clean cribs for the babies. Play rooms and a good breakfast are ready for the little tots. Warm fires and their cheerful greetings, so with a heart free of little troubles, mothers go to their work secure in the knowledge that baby will have no want tonight. You will say, "tag won't you!" It's really lots of fun! Atlanta believes in good investments, big rates of interest are wanted by every man, and here is one sure way of getting it. Go to a day nursery, you will be welcomed and you will see what your dime—your quarter—your dollar or your penny is doing. See the smiles—hear the cooing laugh of childhood, and if you think your returns are good, then Mr. and Mrs. Atlantian—"buy a tag, please!"

Stone Mountain Social News

STONE MOUNTAIN.—Mrs. B. F. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to his home in Atlanta.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

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Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Nashville Social News

NASHVILLE.—Miss Annie Johnson and Mr. John W. McWhirter, who were married Thursday afternoon.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

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Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Williamson Social News

WILLIAMSON.—The Ladies Sewing club was entertained last Thursday by Miss Noel Dinger.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Guyton Social News

GUYTON.—Mrs. J. M. Howell made a short visit to Savannah this week.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

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Miss Anna T. Carter, who has been the guest of Mr. and Mrs. John W. McWhirter, has returned to her home in Atlanta.

Club Entertained

Thursday afternoon the M. P. R. club was entertained by Mrs. A. H. Adams at her home on Leomin avenue.

Mrs. O. P. Hodo won the prize, a hand-embroidered centerpiece.

The next meeting will be held with Mrs. J. T. Cowan, April 26.

Articles in Gold and Silver

We cater especially to a clientele who desire something different—something really and truly artistic—in perfect taste and of strictly the highest Quality—at a reasonable price.

See our beautiful display of Flat Silver, Platters, Tea Sets and Small Ware.

Davis & Freeman
Jewelers

Olives

Another Barrel of the finest, largest Queen Olives grown; per qt. 40c
Stuffed Manzanilla Olives, regular 10c; 45c
Six bottles for 50c
They always come in handy.

C. U. AND P. U.

Everybody's doing it. Doing what? Cleaning up. Getting ready for Grand Opera and the Shrines.

We have the goods and the prices are right.

Brooms

Atlanta made; heavy, fine straw. They're strong, too.

Dainty Dolly, regular 39c; special, each 39c.

Brushes 12c

Brushes 22c

Brushes 22c

Brushes 22c

Brushes 22c

Brushes 22c

Brushes 22c

Brushes 22c

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A Veritable Feast of Specials

At Kamper's

All This Week

20 lbs. Sugar

Pure Granulated Cane

amounting to

\$2.50, excepting

only Flour, Lard

and Sugar.

75c

Kamper's Pound Cake

The Finest on Earth.

Special in the Bakery

Department, this

week, per pound

Duchess Cakes and many

others of our own baking.

21c

Many Foods for the Season

TIME to get ready for Grand Opera. Stock your

pantry shelves now with good things for the

late lunch, as well as for the morning, noon and

evening meals. Take advantage of these special

removal prices to get the best of pure foods. There

are many listed here, but there are others. Come

to the store.

All Our Goods are Guaranteed.

Fruits, Preserves, Jellies, Jams

Gordon & Dilworth's Finest Preserves

The Standard for 57 Years.

In Pint Jars, regular 75c, 64c

In Quart Jars, regular \$1.50 and \$1.75

\$1.32

In Quarts—Blackberries

Raspberries

Strawberries

Apricots

Peaches

Plums

Cherries

Blackberries

Raspberries

Strawberries

Apricots

Peaches

Plums

Cherries

Blackberries

Raspberries

Strawberries

Apricots

Peaches

Plums

Cherries

Blackberries

Raspberries

Strawberries

Apricots

Peaches

Plums

Cherries

Blackberries

Raspberries

Strawberries

Apricots

Peaches

Plums

Cherries

Cherokee Eggs

The freshest, finest, cleanest

Eggs on the market. Good

for boiling; for the invalid's

table and for the well man.

A little higher than every

day eggs, but well worth it.

71c

Vegetables

In Cans

Bedford Beauty Virginia Tomatoes; finest packed, 71c

out to dozen

Not over one dozen cans to a customer.

Naked Beans with Tomato Sauce. Our Own

Brand. We warrant our

beans. No 3 tins reduced to 14c

No 2 tins, cut to 14c

De Club House Tomato Parsnips, for making soup

...and the Good.

EATONTON

—Photo by R. F. Lewis

Crawfordville Social News

Miss Willie Malone was home from Mount St. James college at Mason, Va., for the Easter holidays.

Mrs. L. J. Mount and Mrs. Lawie Webster are visiting in Atlanta, Ga.

Mrs. Verrell, of Swainsboro, is the guest of her daughter, Mrs. Ben Miller.

Mrs. John Hopkins, of Savannah, spent a few days of last week with her sister, Mrs. J. H. Irvine.

Mr. G. S. Parker, of Miller, visited Mr. and Mrs. Gordon Chapman during the past week.

Look For RED CREAM BABY

CRAWFORDVILLE.—Mrs. C. W. Gee ap-
peared Wednesday in Augusta.
Miss Mary Bristow, Miss Carmin Mitchell, Miss
Hazel Milton and Miss Louise Tucker will be
the attractive visitors of Miss Sara Fanning,
Washington, Ga., for the week-end.
Mrs. E. C. Andrews spent a day in
Atlanta this week.
Mrs. Emily Anthony is visiting her son,
Mr. E. C. Anthony, at Ocean Beach, N. J.
Mrs. T. P. ... is making a
visit to her daughter, Mrs. ... in ...

Royston Social News

ROYSTON.—Dr. and Mrs. C. D. Turner, of Hartwell, spent Sunday with Mr. and Mrs. R. L. McWhorter.

Miss Nannette McCrory, who is a student of Chiefton College, Greenville, S. C., spent the Easter holidays with her parents.

The U. D. C. held a very interesting meeting Tuesday, at the home of Mrs. L. N. McWhorter. Mrs. J. O. McCrory was the Edith Olive left for Athens Wednesday for a few days.

The ladies' sewing club was entertained Friday afternoon by Mrs. R. M. Turner.

Miss Louie Hood has returned to Monday, after spending a few days with her parents.

Miss Leach Haward spent the week-end at Hartwell, the guest of Miss Bert Nelms.

*The Andrew Jergent Company
Spring Grove Avenue
Cincinnati, O.*

For Sale by All Dealers
SOUTHERN SPRING BED CO
Atlanta, Ga.

Louisville Varnish Co., Louisville, Ky.

General Passenger Agent. R. E. CAMP,
Ticket Agent.

Advertising in the Journal Sells the Goods

LOVELY YOUNG BRIDE



—Photo by Hirschberg & Phillips.

MRS. EDWIN BROUGHTON BRANCH.

Formerly Miss Martha Willis, of Valdosta, whose wedding to Mr. Branch, of Decatur, was celebrated during the past week at the home of the bride's mother. After a visit of several weeks in Florida, Mr. and Mrs. Branch will be at home to their friends in Decatur.

Locust Grove Social News

LOCUST GROVE.—Mrs. John S. Brown, accompanied by the L. G. hotel at a four-table dinner, next Wednesday afternoon in honor of Mrs. Claude Arnold, of Decatur.

Mrs. Walter E. Hubbard, of Cordele, is the guest of Mr. and Mrs. Bob Williams.

Mrs. J. W. Brown and little son, J. W., Jr., and Charlie, are visiting relatives in Barnesville.

Mrs. Foster Combs' room party was a delightful occasion to Mrs. Walter Hubbard, of Cordele.

Mrs. Annie Combs is in Atlanta, where she

is the guest of her sister, Mrs. Will Nelson.

Mrs. Della Smith has returned from a short visit to her sister, Mrs. Charles Eubanks, in Macon.

Mrs. Lorena Combs gave a delightful 4 o'clock dinner on last Saturday evening. Right friends of the best were present.

Mrs. Canby Eubanks, who has spent the past three months with Mr. and Mrs. M. F. Smith, has returned to her home in Macon.

Mrs. Claude Arnold, who has been the guest of Mrs. E. C. Brown, returned Friday to her home in Barnesville.

Mrs. Foster Combs' room party was a delightful occasion to Mrs. Walter Hubbard, of Cordele.

Mrs. Annie Combs is in Atlanta, where she

Comer Social News

COMER.—A delightful social affair of the week-end was the reception tendered Mr. and Mrs. Thomas Martin Sullivan, by the Women's Missionary society on Wednesday evening at the Katawissa in Comer.

Mediamen W. A. Leach, G. W. Whitehead, J. W. Johnston and Shirley related the story of the large number of guests who called during the evening to attend the social wedding to Mr. Sullivan to her town and express help for a successful career to the young couple.

Mrs. Annie Combs and Robert Lattimer, of Athens, were recent guests of Mrs. Ed Lattimer.

ROME

ROME.—The last of the season's dances was given Tuesday evening at the Cherokee hotel by the members of the Nine o'clock German club. The hall room was elaborately decorated in palms, ferns and Easter lilies. A number of visiting young ladies added to the pleasure of the evening. Among them were Miss Marion Vandryke, of Atlanta; Miss Evelyn Green, of Atlanta; Miss Juliette Davidson, of Annapolis; and Miss Pugh, of Cleveland.

Miss Frances Snell, of Boston, was the honor guest at a large and delightful tea on Tuesday afternoon given at the Country club by her hostess, Mrs. Will Harkin.

Master Wingfield Glover gave an Easter party Monday afternoon.

Mr. and Mrs. Wade Hoyt entertained a congenial group of friends Tuesday evening in compliment to Mrs. Carden Warner, of Washington, who is the guest of her mother, Mrs. Clouston Mitchell. Bridge was played and a delicious course served at the close of the game. Spring blossoms decorated the home.

The club of the Niebelung was entertained Tuesday afternoon by Mrs. William Winston. At her attractive East Home home, Mrs. Charles Pitzer and Miss Elizabeth Norris gave interesting hour followed the program.

Little Miss Kettie Morgan gave a party Wednesday evening.

The Howell-Stimmons wedding was an event of Wednesday evening.

Mrs. Jennings and her pupils gave a performance Friday evening at the Little theater. Miss Jennings has been in the city conducting a dancing class for the past fortnight.

Miss Marion Vandryke came up from Atlanta to attend the Nine o'clock German Tuesday evening.

Mrs. Will Noel, of Cartersville, is visiting Mrs. W. S. Molinary.

Mr. and Mrs. A. M. Weatherly have returned from Florida.

Miss Evelyn Green, of Atlanta, is Miss Emily Arrington's guest.

Mr. and Mrs. T. D. Boyd are in Rockwood, Tenn.

Miss Gertrude Lee, of Birmingham, is visiting her sister, Mrs. A. Averett.

Mrs. Cornelius Terhune was hostess at a reception Thursday afternoon for Mrs. Charles Werner and Miss Frances Snell.

Miss Mary McClain has returned to Bremen.

Mrs. J. P. Thornton and little daughter have returned to Columbus after a visit to Mr. and Mrs. Stange.

Oxford Social News

OXFORD.—The English club of Kappa Alpha fraternity entertained beautifully at their chapter house on Saturday evening. Several out-of-town guests were present for the social.

The Delta Tau Delta fraternity was at home on Monday evening at their chapter house. Among the guests entertained at the evening were Miss Helen Burr and Miss Green, of Atlanta.

Miss Emily Melton gave a delightful luncheon to the reviewers' club on Wednesday, in honor of her guest, Miss Annie Gault, of Macon.

Mrs. J. S. Johnson was hostess on Thursday afternoon, entertaining the Kikare Klub.

Delicious luncheon was served during the afternoon.

Mrs. D. M. Starr, of Calhoun, spent a few days of the week with her sister, Mrs. F. F. Starr.

Miss Annie Gault, who has been the guest of Miss Emily Melton, has returned to her home in Macon.

Miss Margaret Abernethy, of Macon, has returned home, after spending the week-end with Miss Edith McQuinn.

Omaha Social News

OMAHA.—Miss J. C. McQuinn is visiting relatives in Talbot county.

Miss Jennie Atkins, who has been on an extended visit to relatives near Rainbridge, has returned home.

Miss Maude Reel went to Enfield, Ala., last Saturday.

Talbotton Social News

TALBOTTON.—Miss Miss Babson spent the past week with her cousin, Miss Julia Hall, on College street, Macon.

Mr. and Mrs. T. M. Babson left Wednesday for points in Texas.

Mrs. William J. Thornton is in Opelika.

Mr. L. A. McLaughlin left Monday for Jacksonville, called by the desperate floods of the river.

Mrs. John W. Lee, of Covington, will arrive during the week for a visit to Mrs. J. A. Bryan.

Mr. and Mrs. W. H. Traylor, of Atlanta, is visiting Mr. and Mrs. E. H. Hatcher.

Mr. J. J. Adams and Mr. L. Smith, of Howard, are visiting relatives.

Fancy Goods Department
At ALLEN'S

Offer Some Very Exceptional Values

Boudoir Caps

Made of Crepe de Chine, in all colors, trimmed with pretty shadow laces and rose trimming; instead of the usual price, \$1.00, they will be..... **49c**

Sale of Opera Bags

Some of our imported bags which were exclusive in **Half Price** design; at.....

50c Handkerchiefs at 39c

Genuine Armenian Linen, with hand-embroidered initials and real lace edge; instead of the usual 50c price they will be..... **39c**

Kayser's Silk Gloves

Plain, Embroidered, Tucked and Shirred; in all modish colors—**\$1.00 to \$2.50**

Special line of Long and Short Cham-oisettes; in white and natural..... **50c**

Braid Pins, Back Combs, Barrettes for the Opera

We will display tomorrow the most elaborate line of **Jeweled Back Combs, Braid Pins and Barrettes**, in colored and white rhinestone, English Jet and hand-carved Tasmanian Shell Hair Ornaments—**50c to \$15.00**

Camisole Laces

Saturday's express brought us another shipment of pretty Camisole Laces in dainty designs, at—**25c, 39c, 50c**

Pearl Necklaces

Our Spring importation of Pearl Necklaces and Opera Chains has arrived. These are direct from the finest European manufacturers—**\$2.50 to \$50.00**

Spring Hosiery

McCallum's hand-embroidered and lace clocked Hose; up to..... **\$10.00**

Kayser's Italian Silk Hose, in every fashionable color, at..... **\$1.50**

The famous Allen Hose, recognized as the best Hose ever sold at..... **\$1.00**

Black, white, colors.

Guimpes and Blouses

Fancy net and lace-trimmed Guimpes and Blouses; regular 50c value..... **39c**

Sale of Fine Neckwear

Imported hand-embroidered and fancy Neckwear; values up to \$3.50..... **\$1.00**

J. P. ALLEN & CO. 51-53 Whitehall

Seeds and Plants for This Week

Gardening operations have gone forward steadily the last few days, and Friday and Saturday gave us a touch of real summer weather.

With summer so close at hand, seeding and planting cannot be delayed much longer. If you have not already begun, this week is the right time. If you have gone part way—it's time to finish up.

It's now absolutely safe to sow all sorts of vegetables and flowers, even the most tender ones. It's now absolutely safe to plant out tomatoes, peppers and eggplant in the garden; geraniums, coleus, salvia, etc., in the flower beds.

Let's all help make Atlanta a city clean and beautiful in 1914, not only for the visiting Shriners, but for ourselves as well, who have to see Atlanta all the year.

This cleaning up, painting up and planting flowers and vegetables is really worth while, from not only the civic beauty standpoint but the health saving, money-saving standpoint as well. Do your share this week!

Geraniums

Best French and American sun and heat resisting varieties. Strong, healthy plants, for bedding out now. 15 cents; 2 for 25 cents.

Salvia

Beds of our Salvia Splendens make a perfect blaze of scarlet in late summer and fall. Good plants for use now. 5 cents each; 50 cents dozen.

Coleus

Most aptly termed the "gardener's paint box," with their splendid shades and variegations which increase in brilliancy during hot weather. 5 cents each; 50 cents dozen.

Moon Flower

Makes very quickly the densest of shade for the porches exposed to the sun. Immense pure white flowers; open all night. 10 cents each; 3 for 25 cents.

Tuberoses

Always popular, with their delicious fragrance. Large size, sure blooming bulbs of the Double Excelsior Pearl variety. 15 cents dozen.

Gladioli

A superb range of shades and coloring, in Hastings' Mixed Gladioli, all the old gladioli having been discarded. You will like them. Dozen, 20 cents.

Dahlias

Big, healthy field grown roots of the best double Decorative and Cactus varieties. White, red, pink, yellow, purple and variegated. 15 cents each; \$1.50 dozen.

Sago Palms

Fine bulbs for starting now, direct from Japan. Make fine decorative plants for the home. Bulbs 1 to 7 pounds each. Price 15 cents pound.

Tomato Plants

Fine, healthy greenhouse grown; in fresh twice a day. Planted now will make delicious, large, smooth tomatoes in June. Best varieties, 20 cents dozen.

Sweet Pepper

Most everybody wants a few plants of sweet peppers in their gardens, for salad use or stuffing with meat. 25 cents dozen.

Eggplant

Hastings' large Purple Thornless, the fine, large, smooth, purple variety, grown all over the South. Plant a few in your garden. 25 cents dozen.

Sheep Manure

With flowers, lawn and vegetable planting, comes the question of fertilizer. Dry sheep manure is fine for all of them, and weedless. 100 lb. bag, \$1.50.

Stringless Beans

Stringy snap beans are a nuisance. Our strains of the Red Valentine and Stringless Green Pod are practically stringless. Pt. 15 cents; Qt. 25 cents.

McCasland Bean

Of Georgia origin, and the finest of all pole snap beans. Plant them along fence or trellis and they last all summer. Pkts. 10c; pt. 20c; qt. 35c.

Sweet Corn

Easy to have on a rich or well fertilized piece of ground. Country Gentleman and Stowell's Evergreen, the standard sorts. Pt. 10 cents; qt. 20 cents.

Lawn Grass

Hastings' Evergreen Lawn Mixture, like the plots in front of the Massachusetts Bulletin. For "patching" old or making new lawns. 20c pound; 14 pounds \$2.50.

Spring Time is
Cleaning Time

Time to clean your fur and winter clothes before laying them away. Time to clean the curtains, portieres, couch covers and rugs. Time to clean—hot wash—the blankets.

An ounce of prevention is worth a pound of cure.

OUR FRENCH
DRY CLEANING

is the best insurance against the ravages of moth. Phone us now to call for everything you have which needs cleaning.

French Dry Cleaning Company

JOSEPH MAY & SONS

109 PEACHTREE STREET

PHONES ATLANTA 4246.

BEKA. IVY 6576-677-8870



DRY
CLEANING

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DRY
CLEANING

TALENTED YOUNG SINGER

TERMS TO SUIT YOU



The Haverty Convenient Payment Plan Is the Greatest Aid to Happy Home-Making

What HAVERTY Does

The Haverty Store furnishes houses complete from front porch to kitchen; furnishes them comfortably and attractively at lowest prices consistent with worthy quality, and on TERMS TO SUIT THE BUYER.

The Haverty Store presents an immense and widely varied stock to choose from, a collection that includes every good style in Furniture and Housefurnishings. Each individual taste can be pleased. The Haverty Guarantee of absolute satisfaction stands back of every sale and Haverty Service is assurance that every buyer is thoroughly pleased.

These are some of the reasons for the enormous and constantly increasing business of this establishment—reasons sufficiently good to influence wise buyers to bring every Furniture need to Haverty's.

YOU MUST BE PLEASED

MISS LALLA BRIGHT CANNON.

Miss Cannon is an Atlanta girl who possesses a very beautiful voice of unusual and bird-like sweetness. She recently appeared in a series of concerts given in Runford, which were among the very artistic events of the season. Miss Cannon has many friends in the city who will be delighted to learn of her success.

To Miss Hebert

Mr. and Mrs. Thomas H. Morgan will entertain at the dinner dance at the Piedmont Driving Club Tuesday of opera week, in compliment to Miss Dorothy Hebert, of New Orleans, La., who will be the attractive guest of Miss Elizabeth Morgan.

The invited guests are Miss Hebert, Miss Morgan, Mr. Palmer Johnson and Mr. Prince Webster.

O. S. E. Club Entertained

Mrs. Howard D. Barber entertained the members of the O. S. E. club Friday afternoon at her home on Augusta avenue.

The club presented the hostess with a hand painted plate. The members of the club present were Mrs. Scott, Mrs. Starr, Mrs. Lindsey, Mrs. Ashworth, Mrs. Roberts, Mrs. Black, Mrs. Lawshe, Mrs. Orphum, Mrs. Halle, Miss Caldwell. The visitors were Mrs. Aldman and Mrs. Robertson.

Mrs. Barber was assisted in entertaining by Miss Alva Barber.

Jubilee Union

The jubilee union of mission workers will meet Tuesday afternoon, April 21 at 2 o'clock, at the First Methodist church.

Mr. A. Sutherland, of the Battle Hill sanitarium, will give a talk on the children's ward.

Mrs. Ada Bell will speak on foreign missions and Miss Claxton, of the juvenile court, will also speak.

Mrs. Samuel Lumpkin, of the Atlanta Woman's Missionary association, will report on the work of the Travelers Aid, and Miss Alice Wingo will present the report of the Young Woman's Christian association.

Shiloh Day

Shiloh day will be observed by the Atlanta chapter, U. D. C., on Thursday afternoon, April 23, at 2:30 o'clock, in the Woman's club rooms on Baker street.

An elaborate program has been prepared. Prof. Joseph T. Berry will talk of Albert Sidney Johnson and the great conflict at Shiloh. Miss Margaret Carter will sing, and Mrs. Marion Jackson, decorated with Confederate flags and filled with the members of the Shiloh Jackson Chapter, Children of the Confederacy.

Club Entertained

Mrs. Ivy Cooke entertained the members of the W. A. S. D. club Thursday afternoon, at her home on Grant street.

A hand-made bodice cap was awarded high score.

The guests present were Mrs. John Allen, Mrs. J. H. Hooton, Mrs. W. Fuller, Mrs. Ed Nash, Mrs. J. F. Stewart, Mrs. A. G. Trout and Mrs. F. L. York.

The next meeting will be held May 6, with Mrs. W. Dixon, at her home on Brookline avenue.

Argentine Club Dance

The Argentine club gave a dance Friday evening which was one of the pleasant events of the week.

Those present were Miss Fannie Blanche Coleman, Miss Lorena Brotherton, Miss Minnie Goldstein, Miss Blanche Foster, Miss Dorothy Gregory, Miss Annie Louise Coleman, Miss Katharine Webster, Miss Mildred Harris, Miss Yolande Hall, Miss Pauline Hill, Miss Mammie Smith, Miss Allen, Mr. Roy L. Beavers, Mr. Gilbert Oge, Mr. J. W. Hill, Mr. Edwin Schare, Mr. James Coleman, Mr. Roy Manning, Mr. R. S. Cartledge, Mr. G. N. Beavers, Mr. Hugh E. Hill, Mr. Duane Barnett, Mr. G. R. Atkins, Mr. Roy L. Lewis.

The chapters for the evening were Mr. and Mrs. Brotherton, Mrs. Frank Stevens and Mrs. George Bricken.

On account of opera, Friday, May 1, the club will have its next dance Tuesday evening, April 28.

All officers are requested to be present Wednesday evening, April 22, at 8 o'clock.

Third Ward Civic Club

The first of a series of entertainments which will continue throughout the summer, was given by the Third Ward Civic club on Wednesday at the Elks' club.

The hostesses were Mrs. F. V. L. Smith, Mrs. John Justis, and Mrs. Truay.

The prizes of the afternoon were won by Mrs. McCann, Mrs. Stoddard, Mrs. Elrod, Mrs. John Justis, and Mrs. Hinchcliff.

Cooking School

The Atlanta Chapter, D. A. R., will conduct a cooking school, beginning May 4 at the chapter house, from 10 to 12 o'clock. Mrs. S. R. Drall will be teacher.

Tickets for the course of six lessons are \$1 and may be obtained from Mrs. Charles Davis or Mrs. T. J. Avery, who have charge of the arrangements, or any of the chapter members.

Non-members will be cordially welcomed.

Birthday Party

Mrs. J. T. Rogers entertained, Monday afternoon, at an Easter egg event, in celebration of the sixth birthday of her little daughter, Lella Mae.

Vases of pink carnations and potted plants were used in decoration and all details were carried out in pink and white.

The prize for finding the largest number of eggs was won by, Lehman Duke. Mrs. Rogers was assisted by Mrs. Ruth Wilson served punch.

Those present were Mrs. Frank Roughton, Miss Hope Wilder and Mrs. Prizel.

Those present were: Annie Lou Archer, Ruth Wilson, Louise Gay, Louise Banknight, Calvin Duke, Margaret Cochran, Evelyn Hannah, Dorothy Gonnell, Catharine Collier, Belle Bradford, Virginia Banknight, Elizabeth Kinnard, Pauline Rodgers, Clara Curtis, Bevie Gay, Jennie Beth Sheffield, Lillian Butt, Elizabeth De Saussure, Mae Alice Bennett, John Parkerson, Earl Bartlett, Jasper Bell, Frank Wilder, Charles Sangster, Carl Jones, Alex McNeill, Columbus Jones, Lehman Duke, Richard Butt, Mrs. Cochran and Mrs. Collier.

Embroidery Club Entertained

The members of the Inman Park Embroidery club on Friday afternoon.

Mrs. W. M. Fambrough, assisted in the entertainment of the guests.

The hostess presented with a gold and white dinner plate.

The next meeting will be held at the residence of Mrs. Harrie Branch, on McLendon avenue.

Candy Pulling

Friday afternoon at 2:30 o'clock the Julia Jackson Chapter, Children of the Confederacy, will give a candy pulling at Miss Hanna's school.

An enjoyable time is promised. The children's section, the auxiliary and their friends are cordially invited to be present.

Tickets will be 10 cents.

Tallyho in Memorial Parade

A conspicuous feature in the Memorial parade, April 27, was the Vesper club decorated with Confederate flags and filled with the members of the Julia Jackson Chapter, Children of the Confederacy.

A seat in this tallyho will be 25 cents, and all desiring seats will please come to the school as soon as possible with Miss Elizabeth Hanna or Miss Mary Griffith.

The Vesper Club Dance

One of the events of the week will be the dance to be given by the Vesper club at their club room in West End, on Friday evening. All members are cordially invited to attend.

Egg Hunt

Mrs. J. P. Trammell entertained at an Easter egg hunt Monday afternoon in celebration of her daughter Dorothy's ninth birthday at her home in Kirkwood.

After an afternoon of pleasant games and the little guests were ushered into the dining room where dainty refreshments were served.

Little Miss Dorothy Hill found the prize egg and was awarded a candy.

Master Henry Britton was the dinner guest. Those assisting in entertaining were Adams, Miss Mary Haygood and Miss Jewel Broderick.

Those present were Dorothy Trammell, Marjorie Trammell, Mary Lou Porter, Corinne River, Lillian Ashley, Alfred E. Eberly, Mrs. Burren, Harriet Niebel, Lucile Cassels, Dorothy Hill, Louise Laurie Cox, (Accompanied by Carolyn Clark, Lillian Milledge, Harriet Purs, Rosalie Bee, Jane Milledge, Jessica Lyons, Berrelle Browder, Richard Embry, Sherlie Hays, Jack Stovall, Richard Milledge, Harry Britton and Ned Killian).

Silver Tea

A silver tea will be given by Mrs. Mel R. Williams Tuesday afternoon, from 4 to 6, for the benefit of the Home for the Friendless.

A delightful musical will be given at 5 o'clock, in which the best talent of the city will participate.

The program will be as follows: Mrs. "Madame Butterfly," Puccini; Mrs. Jannigan.

"Grillen Schumann," "Svan," Sant Sacis—Miss Peeples.

"Romance," Cui; "Perpetual Mobile," Louis Laurie Cox. (Accompanied by Mr. Skibinsky).

\$80.00 Mahogany China Clock, half mirror back \$37.50.

Tea and sandwiches will be served, and cakes and home-made candy will be for sale.

The officers of the Home for the Friendless will act as hostesses, and the public is cordially invited.

Haverty "Comfort" Porch Rocker



\$1.95

Large, strong, comfortable, handsome, this natural Maple Porch Rocker is a real \$3.50 value; but, while present supply lasts, the price will be only \$1.95.

Dozens of other styles in Porch Rockers and Chairs at various prices—every one a splendid value. See the line.

Free



For "Clean-Up" Week

A big help for these "Clean Up" days — the famous Cedar Floor Mop given absolutely FREE this week, together with quart can of Cedar Compound Oil Polish, to every customer whose purchases amount to \$12.50 or more.

A Haverty Collapsible Go-Cart

\$6.50



All steel and leather with rubber-tired bicycle wheels—a handsome and splendidly serviceable cart and a real bargain at the price.

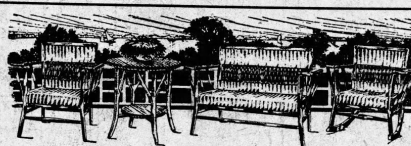
Many other styles in Haverty Go-Carts and Carriages, ranging in price from \$2.50 to \$45.00. Illustrated catalog free.

Rugs : Shades A Splendid Line

The Haverty Rug stock includes a fine showing of all grades from the inexpensive Ingrains to finest Royal and French Wiltons.

The new Orez Rugs for porch, hall or summer cottage are more attractive than ever. All sizes.

The Haverty Porch Shades let the air in but keep the glare out. Handsome and durable. Shown in various sizes.

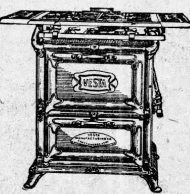


Summer Porch Furniture

The Haverty "Kaiser" Porch Furniture is in high favor with those who appreciate artistic beauty combined with sturdy durability. Frames are of solid oak; seats and backs of "Kaiser" Fibre.

But pictured above (settee, rocker and chair) is \$25.00; Table is \$25.50. Finished in green, brown or natural finish.

Gas Stoves and Ranges



To the convenience and economy of cooking with gas is added COMPACT—a feature that becomes more and more desirable as the weather grows warmer and the coal range hotter.

Make your kitchen comfortable for the summer with a Haverty Gas Range or Stove. Best made in many styles, priced from \$10 to \$20. INSTALLED AND CONNECTED FREE.

This Swing \$3.50



Lots of pleasure in a Porch Swing and every home should have one. Haverty's Porch Swings are the strong, well-made, comfortable kind. The style pictured above, in mission finish or natural oak, complete with chains and hooks, is \$25.00. Others at from \$3 to \$12.00.

Haverty's Kitchen Cabinets

More and more housewives are learning the advantages of a kitchen cabinet—the saving in time and labor, the convenience and cleanliness.



Haverty "Utility" Kitchen Cabinets represent all that's best in the modern cabinet. Thoroughly well made of selected materials and fitted with all latest improvements. Various styles, priced \$12.50 to \$20.00.

Basement Bargains

\$65.00 Mahogany Chiffonier reduced to \$39.50

\$42.50 Circassian Walnut Chiffonier; special \$32.50

\$67.50 Mahogany Dresser; this sale \$48.50

\$27.50 Quartered Golden Oak Dresser; only \$19.50

\$48.50 Birds-eye Maple Dresser; only \$39.50

\$65.00 Early English Buffet; this sale \$48.50

\$80.00 Mahogany China Clock, half mirror back \$37.50

THE HAVERTY Hygienic Refrigerator

Two fundamentals of a GOOD Refrigerator: Perfect Preservation of Foods Economical Consumption of Ice

And on these two points the Haverty Hygienic Refrigerator scores highest. Scientific construction creates constant circulation of cold, dry, pure air throughout the provision chamber and insures food preservation; thorough insulation from outside air causes ice to last longer.

Haverty Hygienic Refrigerators are made in many styles and assembled galvanneal steel linings.

Prices Range from \$7.50 to \$70 \$1.00 Down \$1.00 a Week

Basement Bargains

\$40.00 Quartered Golden Oak Buffet; only \$30.00

\$25.00 Baby Carriage; this sale only \$15.00

\$50.00 Mahogany Chiffonier; this sale \$37.50

\$40.00 Satin Finish Brass Bed; special \$27.50

\$55.00 Satin Finish Brass Bed; this sale \$35.00

\$48.00 Early English Dining Table; only \$27.50

\$50.00 Early English Pullman Dining Port \$28.00

13-15 Auburn Ave.



Just Off Peach-tree

Jackets Won
From Vandy in
Weird Contest

Commodores Score 4 in
First, and Tech Gets 5-
Winning Infield Blew Up
and Jackets Counted Ten in the
Eighth

Bu Innis Brown

After one of the weirdest exhibitions
of baseball ever seen on a local dia-
met, the Yellowjackets took sweet
vengeance on the Commodores Saturday
afternoon for the beating handed them on
Friday. The final score of the battle
was 10 to 5, with the Jackets hugging
the big end.

The wild-eyed work was perpetrated
chiefly by the Vanderbilt boys, and it
began in the first inning and lasted
on through the ninth. In their man-
agers the Commodores managed to
commit about every offense against
baseball that is known, and
there were boots, wild throws, free
passes and others too numerous to men-
tion. The infielders were the most
playing offenders. Pope at short led
the army with Davidson second. Every
other man on the team contributed at
least one error. Morrison in right, who
struck with a clean plate, and Sikes,
who pitched a part of the inning,
were the only ones who did not make
mistakes. After Tyler Montague singled
up one down, Polk fumbled Hurst's
grounder and both men were safe. With-
ington doubled past Turner and Mon-
tague scored. Polk made a foolish at-
tempt to catch Hurst at the plate on
Hurst's grounder, and threw wild, both
he and Withington scored. John-
son fled to covers with no advantage, but
he singled to right and found second
hill safe second, and scored when Lat-
imer lost a wild pitch.

VANDY SCORED FIRST.

Through the above events, the Com-
modores had shoved over four runs
in their half of the first inning. Morris-
on and Polk singled in succession and
Turner drew a base on balls, filling the
bases. C. Montague dropped Mon-
tague's line drive, and Morrison and
Sikes scored. Polk fumbled Hurst's
grounder and both men were safe. With-
ington doubled past Turner and Mon-
tague scored. Polk made a foolish at-
tempt to catch Hurst at the plate on
Hurst's grounder, and threw wild, both
he and Withington scored. John-
son fled to covers with no advantage, but
he singled to right and found second
hill safe second, and scored when Lat-
imer lost a wild pitch.

By the time Sikes reached the seat
of action, the Jackets were hit men
and they fell on his offering with a
vengeance. He was rather wild any-
way, and when he shot one over the
Jackets promptly straightened it out,
usually for extra bases. The Com-
modores made eight hits bunting them
in two innings sufficiently score all
runs which should have been enough
to win an ordinary game. However it
was anything but ordinary about that
game, several hundred spectators, who
thronged out to see it, filled the seats
when it was taking place.

The Jackets leave next week for a
series of two games with the Univer-
sity of Alabama in Tuscaloosa on Fri-
day and Saturday. They will play
again at Grant field on May 1 and
May 2 when the Alabama boys play a
return engagement here.

The box score:

TECH.	AB.	R.	H.	E.	PO.	A.	E.
McConnell, 2b.	5	1	1	2	3	0	0
Duggan, 1b.	4	1	1	1	2	0	0
Love, cf.	4	1	1	0	0	0	0
Stark, 3b.	4	1	1	0	0	0	0
Shanley, ss.	4	1	1	0	0	0	0
Mullen, 2b.	4	1	1	0	0	0	0
Dunckel, 1b.	4	1	1	0	0	0	0
Lynd, 3b.	4	1	1	0	0	0	0
Liehardt, p.	4	1	1	0	0	0	0
xxGould, 1b.	4	1	1	0	0	0	0
Totals	35	4	12	2	13	0	0

Box score by Innis Brown.

AB.	R.	H.	E.	PO.	A.	E.
McConnell, 2b.	5	1	1	2	3	0
Duggan, 1b.	4	1	1	1	2	0
Love, cf.	4	1	1	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	1	1	0	0	0
Mullen, 2b.	4	1	1	0	0	0
Dunckel, 1b.	4	1	1	0	0	0
Lynd, 3b.	4	1	1	0	0	0
Liehardt, p.	4	1	1	0	0	0
xxGould, 1b.	4	1	1	0	0	0
Totals	35	4	12	2	13	0

Box score by Innis Brown.

AB.	R.	H.	E.	PO.	A.	E.
McConnell, 2b.	5	1	1	2	3	0
Duggan, 1b.	4	1	1	1	2	0
Love, cf.	4	1	1	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	1	1	0	0	0
Mullen, 2b.	4	1	1	0	0	0
Dunckel, 1b.	4	1	1	0	0	0
Lynd, 3b.	4	1	1	0	0	0
Liehardt, p.	4	1	1	0	0	0
xxGould, 1b.	4	1	1	0	0	0
Totals	35	4	12	2	13	0

Box score by Innis Brown.

AB.	R.	H.	E.	PO.	A.	E.
McConnell, 2b.	5	1	1	2	3	0
Duggan, 1b.	4	1	1	1	2	0
Love, cf.	4	1	1	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	1	1	0	0	0
Mullen, 2b.	4	1	1	0	0	0
Dunckel, 1b.	4	1	1	0	0	0
Lynd, 3b.	4	1	1	0	0	0
Liehardt, p.	4	1	1	0	0	0
xxGould, 1b.	4	1	1	0	0	0
Totals	35	4	12	2	13	0

Box score by Innis Brown.

AB.	R.	H.	E.	PO.	A.	E.
McConnell, 2b.	5	1	1	2	3	0
Duggan, 1b.	4	1	1	1	2	0
Love, cf.	4	1	1	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	1	1	0	0	0
Mullen, 2b.	4	1	1	0	0	0
Dunckel, 1b.	4	1	1	0	0	0
Lynd, 3b.	4	1	1	0	0	0
Liehardt, p.	4	1	1	0	0	0
xxGould, 1b.	4	1	1	0	0	0
Totals	35	4	12	2	13	0

SHORTSTOP MORLEY JENNINGS WHO LOOKS LIKE MAKING
OF A WORTHY SUCCESSOR TO RIVINGTON BISLANDMORLEY
JENNINGSEastern Association Recruit
Shows Well in Games to Date

The Crackers' shortstop reached camp late,
but little room for doubt as to who would fill
the position has been left since he put in his
appearance. He came here direct from a job
of coaching a college team and was in shape
to jump right in on his arrival.

Jennings is a big, husky chap, who played
both football and baseball at Mississippi Agri-
cultural and Mechanical college a few years
back. He stands up to the plate well, hits 'em
square on the trade-mark, and runs bases well.
His fielding is brilliant. He is one of the best
men ever seen on going after a line drive
through his territory. He has handled two
difficult chances of this kind in the few games
played here, and the beauty about his work on
such plays is the fact that he puts both hands
on the ball—no one-handed stabs for him.
Manager Smith thinks he has a very valuable
player in this boy.

Jennings got his start in professional ball
in the Apalachian league two years ago. His
home is in Michigan.

Crackers Win
First Game
From Turtles

Crackers Defeat Memphis
Turtles in First Game on
Foreign Soil—Dooscher and
Liehardt Meet in Pitchers'
Duel

BY ELLIOTT DINT.

MEMPHIS, Tenn., April 18.—As the
Crackers stepped from the train this
morning they were greeted by a heavy
show of rain. The opening game was
weather continued until about noon. The
whole city of Memphis was in a stir
today in spite of the unsettled weather.
Baseball fans were waiting for the
Southern league, the city was excited
over the annual election of the officers
of the business men's club. The streets
were thronged with people and parade
floats. The opening game was to be
staged, the weather overhead was
ideal and the fans made an early start
to the park. When the game was called,
however, it was 1:15 P. M., before the
game, which goes to show that
Memphians don't come up to Atlanta
as a baseball city.

CRACKERS GET OVATION.

The Champion Crackers were given a
great ovation as they trotted on the
field for practice. Manager Finn shud-
dered in his corner as our little Negro
put his men through a stiff prac-
tice in lightning time. The very sight
of the Crackers recalled to Manager
Finn's memory the dead days of Sep-
tember, when Atlanta grabbed the pen-
nant out of his very hands.

Jack Dooscher took the mound against
the veteran Liehardt and to Jack must
go lots of credit for our victory for he
pitched wonderful ball. It was his last
control in the ninth, but the clutch
and determination that character-
ized his playing last fall was in evi-
dence again and the old Atlanta spirit,
first in everything related supreme and
we won the old game.

We were the first to score, putting
over three tallies in the first inning.
Jennings was safe when Shanley boot-
ed his grounder, and went to second
on Liehardt's single. Long hit
to Liehardt, who made an attempt to
head Jennings at third, the very sight
of the Crackers recalled to Manager
Finn's memory the dead days of Sep-
tember, when Atlanta grabbed the pen-
nant out of his very hands.

Finn's team pushed a run over on
first, and was sacrificed home by Dunckel.
Again in the eighth they tallied a run
on us. Dooscher hit Dunckel, the first
man to face him in this inning. Schell
followed with a single which was
Dunckel around to third. Liehardt
next up filed to Duggan, but
Finnigan followed with a single send-
ing Welchome and Long across the
plate.

Our bunch came back at them in
the ninth with another tally. Finnigan
was safe at first when Mullen filed his
grounder, and Schell on Liehardt out
at the plate. He scored a moment later
when Lynd hit a double to center
field.

Jack lost control for a while in the
ninth and the Vols scored a run before
he settled down. Stark, first up, was
walked. Dooscher then hit Shanley and
Mullen was safe on Dunn's error, fill-
ing the bags with runs. Dunckel
forced Mullen at second to Jennings
lightened up, and the rest were easy
outs.

Captain Welchome, as usual, came
across with a pinch wallop in the
fourth inning as did Steamer Finnigan,
the result being three Vols runs.
Red Lynch did the same stunt in the
tenth, Captain Mullen and enough
particular star for his club and enough
the scoring for them. Jack Erber
will pitch Sunday and we look for an-
other victory.

ATLANTA—	A. B. R. H. O. A. E.
McConnell, 2b.	4 0 0 4 3
Jennings, ss.	4 1 1 3 1
Welchome, cf.	4 1 1 5 0
Long, 1f.	4 1 0 1 0
Elbel, 1b.	4 0 0 6 0
Finnagan, rf.	4 1 1 3 0
Lynd, 3b.	4 0 1 1 2
Dunn, c.	4 0 1 3 1
Doesch, p.	3 0 0 1 0
Totals.....	35 4 12 2 13

Box score by Innis Brown.

MEMPHIS—	A.	B.	R.	H.	O.	A.	E.
Duggan, 1f.	5	0	0	3	0	0	
Coyle, rf.	4	0	0	0	0	0	
Love, cf.	4	0	0	0	0	0	
Stark, 3b.	3	1	1	0	0		
Shanley, ss.	3	0	0	1	2		
Mullen, 2b.	3	1	1	2	6		
Dunckel, 1b.	2	1	0	14	1		
Schlei, c.	4	0	1	6	0		

Box score by Innis Brown.

AB.	R.	H.	E.	PO.	A.	E.
McConnell, 2b.	4	0	0	1	2	0
Duggan, 1b.	4	0	0	1	2	0
Love, cf.	4	0	0	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	0	0	1	2	0
Mullen, 2b.	4	0	0	1	2	0
Dunckel, 1b.	4	0	0	1	2	0
Lynd, 3b.	4	0	0	1	2	0
Liehardt, p.	4	0	0	1	2	0
xxGould, 1b.	4	0	0	1	2	0
Totals	31	3	5	12	12	0

Box score by Innis Brown.

AB.	R.	H.	E.	PO.	A.	E.
McConnell, 2b.	4	0	0	1	2	0
Duggan, 1b.	4	0	0	1	2	0
Love, cf.	4	0	0	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	0	0	1	2	0
Mullen, 2b.	4	0	0	1	2	0
Dunckel, 1b.	4	0	0	1	2	0
Lynd, 3b.	4	0	0	1	2	0
Liehardt, p.	4	0	0	1	2	0
xxGould, 1b.	4	0	0	1	2	0
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Love, cf.	4	0	0	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	0	0	1	2	0
Mullen, 2b.	4	0	0	1	2	0
Dunckel, 1b.	4	0	0	1	2	0
Lynd, 3b.	4	0	0	1	2	0
Liehardt, p.	4	0	0	1	2	0
xxGould, 1b.	4	0	0	1	2	0
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Love, cf.	4	0	0	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	0	0	1	2	0
Mullen, 2b.	4	0	0	1	2	0
Dunckel, 1b.	4	0	0	1	2	0
Lynd, 3b.	4	0	0	1	2	0
Liehardt, p.	4	0	0	1	2	0
xxGould, 1b.	4	0	0	1	2	0
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Duggan, 1b.	4	0	0	1	2	0
Love, cf.	4	0	0	0	0	0
Stark, 3b.	4	1	1	0	0	0
Shanley, ss.	4	0	0	1	2	0
Mullen, 2b.	4	0	0	1	2	0
Dunckel, 1b.	4	0	0	1	2	0
Lynd, 3b.	4	0	0	1	2	0
Liehardt, p.	4	0	0	1	2	0
xxGould, 1b.	4	0	0	1	2	0
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Love, cf.	4	0	0	0	0	0
Stark, 3b.	4	1	1	0	0	0
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Mullen, 2b.	4	0	0	1	2	0
Dunckel, 1b.	4	0	0	1	2	0
Lynd, 3b.	4	0	0	1	2	0
Liehardt, p.	4	0	0	1	2	0
xxGould, 1b.	4	0	0	1	2	0
Totals	31	3	5	12	12	0

FIRST SERIES GAMES GO
ACCORDING TO THE DOPE

Atlanta, New Orleans and
Chattanooga Stand at Top
After First Round

BY INNIS BROWN.

The ever-predominant discussion of
athletic organizations, commonly re-
ferred to as "the dope," is just begin-
ning to draw its first in baseball, as
applied by the actual clash of con-
flicting forces, and as in usually the case,
some of the entrants in the various
events are running true to the form
they are running in, while others are
turning back flips, and cutting up various
antics not scheduled on the form sheet.
Here in the Southern league, the
opinion of a majority of experts has
been vindicated to a fair degree in
games of the first series. For instance,
Atlanta, New Orleans and Chattanooga
were allotted the best chances for on-
going three places in the fourteenth run-
ning of the Southern league series.
A perusal of the standing of the
four cities, shows that this trio was
monied at the same spot, each having
one, three and dropped one. However,
Monie, charged with being weaker
than had seemed, managed to wrangle
off three of the four games fought out
with the Braves.

Georgia State League

Americus Wins Two Games From Valdosta

AMERICAN, GA., April 18.—American
in a double-header from Valdosta
today by heavy slugging. Fifteen
eties in the first game netted the
“buckles” sixteen runs, while Valda
was getting four. In the second
the American team

College Games

gula 010 000 100-2
olina 000 000 000-0
urham, N. C.: University of
iversity of North Carolina, O. Virginia

Guilford College, 1.
Princeton 6; Brown 2.
LaFayette 9; Tufts 1.
Fairleigh Dickinson 5; Pennsylvania 6.
Columbia 9; Swarthmore 1.
Columbia, 6; Fordham, 2.
Cornell, 13; Niagara, 2.
Maryland Aggies, 11; Mount St. Joseph's college, 4.

[illegible]

City	W.	L.	P.	from
Philadelphia	3	0	1,000	from
Brooklyn	3	0	1,000	ty ne
Louis.	2	3	400	of ac

tsburg...	4	1,000	Geor
icago...	1	2,251	Little
incinnati...	1	2,251	Th
oston...	0	2,000	coup
ew York...	0	2,000	with
			calco
			turn
SOUTH ATLANTIC LEAGUE			
vannah...	7	5,500	a

[illegible]

distinction again, and serve notice on the Barons that they had better keep the hustle right on down the line.

the meantime, Atlanta extends its
cal baseball association
resident Baugh. Manager Molewars
and Birmingham fans hearty congrat-
ulations on beating a good baseball
own decisively.

[illegible]

...stolen bases, Parker. ...
...on balls off Morrow 2. South
...ft on bases Macon 10. Albany 6; ...
...pitched ball. Smith by Morrow. ...

South; Has off Villazon 1 in 5 innings; off Morrow 6 in 5 innings; struck out, Martin 5, Morrow 2, South 5; passed ball Bowden; wild pitch Martin. Time 1:10. Umpire Lauzon.

Whitney Says Polo Match Is Toss-Up Affair

Captain of Victorious Ameri- Tennis on His Return

Can Teams, on His Return From England, Can See Little Choice Between the Yankees and Britons

NEW YORK, April 18.—This year's international polo game should supply the sport thirsty public with all the food necessary for satiation. Not an essential will be missing. First of all there

is the absorption of international aspect of the series, then there is the knowledge that, stung by three defeats, the British are coming over with blood in their eyes, and lastly there is the element of chance which will enter

more largely into the matches this year than ever before.

Harry Payne Whitney, captain of the last three victorious polo teams, who has just returned from England with J. "Monte" Waterbury, the new captain, is the authority for the assertion that for

the present, at any rate, picking the winners and backing your judgement with hard cash is an exceedingly sporty and hazardous pastime.

'If I really thought I knew which team had the better prospects I wouldn't tell

you," said Mr. Whitney, "but I can truthfully say that at this state of the preparations the outcome is a very open question.

Neither the English team nor the Americans know yet who will make up their teams. With the exception of Mr.

Stoddard, who I am sure will not want to play this season on account of his bereavement, all of last year's foremost players will be available for the practice games, which I hope will commence soon at Lakewood."

Mr. Whitney professed to be ignorant of the doings of Lord Wimborne's team of challengers. As they were busy practicing in Madrid he knew, he said, as much about their progress as though they were buried in darkest Africa.

In England the polo men, men in common with the rest of the people, seemed a great deal more interested in politics than anything else," added Mr. Whitney.

CE ATTRACTS BEST SPRINTERS

Pennsylvania and Cornell will probably be the real contenders with Oxford. Both of these teams will be strong, and while it appears as if Oxford had much the better of the argu-

Many Enter 2-mile Run.
The two mile race has also a large entry list. The following teams are entered: Harvard, Cornell, Dartmouth.

Princeton, Pennsylvania, Illinois state, Colby, Kansas and Virginia. Michigan is expected to be in this event surely, and Yale will probably enter. Michigan won this championship last year, making a new record, and they will

be very strong again this season, as they have very good middle distance men at Ann Arbor. Harvard will also have a strong team in this event, while several of the other teams will be fast. In fact, were it not for the extra attention drawn to the four miles

The one mile championship has the following entries: Cornell, Chicago, Kansas, Illinois, Notre Dame, Harvard and Pennsylvania.

and Pennsylvania. Michigan may also enter this event. Illinois won this championship last year, and they will be a big factor in it this season, despite the strong teams from Pennsylvania and Harvard. All three of these teams are expected to beat the present

record, so that from the standpoint of class the one mile race shall not suffer in comparison with either of the other two relay championships.

Nelson Knocks Out Ed Collins

Terry Nelson knocked out Eddie Collins in the fourth round of a scheduled ten-round contest at the Columbia theater Saturday night. Collins, while game

Stump Goodwin put Battling Burke away in the fifth round of the semi-final. Goodwin carried the fight all the way and finally put his opponent away in the fifth stanza.

Battling Sheppard was given the decision over Kid Wonder, in the six-round preliminary. The card was opened with a Battle Royal between five husky dingies.

and put up a very exciting battle. They are said to bat, throw and run base well and the game, if arranged, should prove a good drawing card here.

E PURITY

ONE Whiskey 4 FULL QUARTS \$4 EXPRESS PREPAID

brand, so smooth
half a century has

R With order sent
in on attached
4 quarts or more of
icious Apricot Liqueur,
the trees of sunny

ON—This offer expires May 15,
Please ship the following: _____

Office _____

St. _____ State _____

10

Cylinder War Does Not Help Auto Business

George M. Dickson, of National Motor Vehicle Company, Says Battle Between "Sixes" and "Fours" Is Useless, and Really Means Nothing

Commercial conflicts have ever waged more determinedly than in the automobile industry. The strenuous promotion of the cylinder war today in the automobile business between manufacturers of the six-cylinder cars and the four-cylinder cars. On every hand are to be found evidences of this energetic competition. Newspapers and other publications carry a tremendous amount of advertising matter preaching the gospel of either the one or the other, and in each case at the expense of the other. This is called the "fight of the six" against the "four," and has enlisted a great many adherents to both causes.

Mr. Dickson, general manager of the National Motor Vehicle Company, in his opinion the "war" is needless, for it is a waste and a useless expenditure of energy and money. "ONLY HURT THEMSELVES," he said, "is directed against the six-cylinder car, and by implication, against the four-cylinder car. Another advertisement is strong in its statements for the six-cylinder car. If the four-cylinder car is the condition of affairs, he will see to it that the four-cylinder car is the condition of affairs."

He argued against the six-cylinder car, directly or by implication, as intended. Another advertisement is strong in its statements for the six-cylinder car. If the four-cylinder car is the condition of affairs, he will see to it that the four-cylinder car is the condition of affairs."

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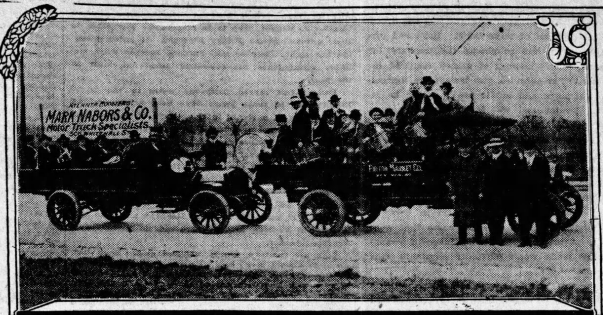
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TWO FEDERAL TRUCKS WHICH CARRIED MUSICIANS TO FIRST GAME OF SEASON



A big factor in turning fans out to see the opening baseball game of the season at Ponce de Leon Wednesday was the sight of the trucks. The above cars show them en route to the park in two federal trucks, the one furnished by the Fulton Market company and the other by Mark Nabors & Co.

Better Service Says Goodrich

Company Publication Outlines Plan for Helping Dealers in Aiding Consumers

The breadth of view of the men behind the automobile trade, as well as the solid foundation upon which the industry is building, is evidenced by the underlying idea of the latest number of "The Goodrich," a magazine published in the interest of \$5,000 dealers by the B. F. Goodrich company, Akron, Ohio.

Progressive manufacturing concerns have come to realize that the ultimate consumer must depend upon their local dealers to actually render the service the factory intends, simply because the dealer is the one who comes in actual contact with the user. So this "Better Service Movement" more than any other reflects the constructive forces at work in the industry today.

The most efficient manufacturing, distributing and selling plan is worthless, unless the dealer is taken in partnership and means supplied distributors so that they can easily give service, as well as sell a commodity.

"The Dealer's Help" number explains the various ways the Goodrich concern further the success of dealers, such as lending them the specialized services of their able ad writers to write local ads, movie slides, window displays show cases to carry the little tire accessories motorists need, booklets for the dealers to give motorists on the "Care of Tires," "Rules of the Road," all these, and many more methods are offered Goodrich dealers for the purpose of increasing the dealer's sales, furthering distribution and supplying motorists the service the company intends.

This Dealer's Help number is bound to be of interest to every manufacturer, automobile dealer and student of business, for it brings to a constructive idea that has spread throughout the automobile industry, and it also shows how substantial manufacturers are looking ahead, pointing up future trade, insuring against emergency, and endeavoring to serve the public on a firm, permanent basis.

BIG EASTERN ATHLETIC EVENTS DUE THIS WEEK

New York, April 18.—The present week will usher in the 1914 season of amateur athletics with events of unusual importance. Today will witness the running of the famous annual Boston A. A. marathon race and on Saturday the week will close with the yearly relay carnival of the University of Pennsylvania at Philadelphia, which assumes an international aspect due to the presence of the Oxford University four-mile relay team representing England in the premier event of the day's program. These games always attract a large gathering of athletic enthusiasts to Franklin Field, but the presence and personal of the Oxford team in such that the meet in of extraordinary interest this season.

In this race, which is for the four-mile college relay championship of America, ten colleges and universities have entered teams to run against Oxford, making a field of eleven teams for forty-four runners, each of whom will run one mile. Both east and west are represented since the list includes Harvard, Cornell, Chicago, Pennsylvania, Princeton, Colgate, Pennsylvania State, Ohio State and Boston college. Large as this field is, however, Oxford is the logical favorite, since by means of the Rhode scholarship system and unusual circumstances the English university has a team of remarkable mile runners gathered from several parts of the world.

The Oxford team, which consists of Arnold N. S. Jackson, winner of the 1,600 meter race at the Olympic games at Stockholm in 1912; Norman S. Faber, Rhodes scholar from University, Providence, U. S. A.; G. M. Sproule, Rhodes scholar from Australia; D. D. N. Jousen and G. S. Robinson, both young English athletes of note, is a combination of unusual. Every runner on the team including Robinson, who is substitute, has a record better than 4m. 30s. for the mile. This meet was held on track and field heavy with the rain of a storm which continued for several days previous to and during the game. Notwithstanding this handicap the Oxford runners showed remarkable form in the long run.

Johnson won the mile run in hollow fashion in 4m. 23 1/2s. without being pushed at any point in the race. Robinson, set the pace during the early laps but dropped out on the back stretch, and saw that Johnson was a sure winner. Sproule won the three mile race with Gagnon

Overland Band Will Take Trip

The Overland band, made up of fifty musicians from the plant of the Willys-Overland company, of Toledo, Ohio, is to have another "globe-trotting" tour, similar to the one they took two years ago as guests of President John W. Willys. The musicians, who are all recruited from various departments of the big automobile factory, will accompany the Toledo contingent to the fifth annual convention of the International Association of Rotary Clubs, which is

to be held in Houston, Tex., during the week of June 23. Nine of the principal cities of the Lone Star State will be visited and the band will give concerts in the public parks there, as well as in a dozen or more cities en route to and from Houston.

In the summer of 1912 the band was given a trip from Toledo to the Pacific coast and return, playing free concerts in twenty-seven of the principal cities. They traveled approximately 15,000 miles and played for nearly 50,000 people on the trip.

The Texas journey will be made in a special train of Pullman coaches and a second section of the train will carry the Rotary clubs of Toledo, Cleveland and Detroit, which have combined for the occasion.

Crane Takes on Thor Agency

L. S. Crane, known to the trade as "Lots of Service" Crane, has recently closed the agency for this territory for Thor motorcycles. H. M. Gilbert, former agent for the Thor, has been for some time past and is at present manager of the service department for Mr. Crane. Thor riders will find this new representation with delight, as Mr. Crane's reputation for giving service is such that motorcycles are shipped to him from a radius of 500 miles. This applies not only to Thor and Thor machines handled by Mr. Crane, but to machines of any make, as he gives impartial service to all.

Some Tires Cost \$5 to \$14 More

More Than Goodyear No-Rim-Cut Tires

Sixteen makes sell higher—up to one-half higher. Seven now ask as much for three tires as Goodyear asks for four. All because our matchless output has brought Goodyear costs way down.

Save This Extra Price

Remember that No-Rim-Cuts were for years the high-priced tires. They cost one-fifth more than others, because of costly features others never used.

Now their very popularity has brought down making cost. No-Rim-Cut prices last year dropped 28 per cent. Get this saving in the tires you buy this year.

Get These Things, Too

Get our No-Rim-Cut feature. No other satisfactory way has been found to end this fearful waste.

Get our "On-Air" cure. This extra process saves the blow-outs due to wrinkled fabric. We give it to you at an extra cost of \$1.50 daily.

Get our rubber rivets. We form hundreds in each tire, before vulcanization, to combat tread separation.

Get our All-Weather

GOOD YEAR
AKRON, OHIO
No-Rim-Cut Tires
With All-Weather Treads or Smooth

THE GOODYEAR TIRE & RUBBER COMPANY, Akron, Ohio
This Company has no connection whatever with any other rubber concern which uses the Goodyear name.

Any Dealer can supply you Goodyear Tires. If the wanted size is not in stock he will telephone our Local Branch.

Chalmers The Master "Sixes"

Ride Behind the Wheel of This "Six" and You Will Never Again Want to Drive a "Four"

The "Six" has long been supreme in the high priced field. For the first to recognize six-cylinder luxury were those who could pay any price for the demanded cars of highest efficiency. And they found the "Six" smoothest, most silent, and easiest for both car and passengers.

Our problem was to build a car with the silence, flexibility, luxury of the high priced "Sixes" to sell at a medium price. The 1915 Master "Light Six" is that car.

Building this new "Light Six" in thousands we are the first to be able to give the real quality of a high priced "Six" at a quantity price. It has what "Sixes" in the past have lacked; a low first cost which makes it easy to buy; a low operative cost which makes it easy to keep.

Six-Cylinder Value—At Less Than Four-Cylinder Price

Many have waited for this day to come. They want a car of low first cost; yet a car of generous size and ample power. A light car, but not a little one.

John M. Smith Company
Distributors
120-22-24 Auburn Ave., Phone Main 1521

Efficiency Machinery

Most strides have been made during the last year or two in machine tool building in American automobile factories. At the Studebaker plants are made the number of machine tools which have several long records of 100 per cent perfect efficiency in working day of nine hours each, or more.

The Car Owner Says:

"I'm strong for FIRESTONE TIRES and RIMS because they add to the pleasure and economy of motoring."

The Chauffeur Says:

"The change made by the FIRESTONE TIRES and RIMS is why I drive on FIRESTONE TIRES and RIMS."

Unanimous for FIRESTONE

From whatever viewpoint tire efficiency is judged, Firestone Non-Skids furnish the full answer

The packed-in merits of Firestone building satisfy alike the varied standards of progressive dealer, discriminating car owner and conscientious chauffeur. With superlatively good materials, the specialists of America's Largest Exclusive Tire and Rim Factory have produced for you this tire of supreme comfort and car protection, sure traction, maximum heat resistance—every merit for the summer tour, along with skid prevention.

Firestone Tire and Rubber Company
"America's Largest Exclusive Tire and Rim Makers"
253-255 Peachtree St., Atlanta, Ga.
Home Office and Factory: Akron, Ohio
Branches in all Large Cities

The Atlanta Journal.

ATLANTA, GEORGIA.
Journal Building, 4 North Forsyth Street.
Entered at the Postoffice at Atlanta as Mail Matter
of the Second Class.
Daily, Sunday, Semi-Weekly.

JAMES M. GRAY,
President and Editor.

TELEPHONE:
Circulation Department 40 and 3000
Local and News Departments 666
For all other departments ask for Journal's
exchange—Main 2000.

The average married man knows what home
rule is.

Indications are that Huerta will pass an unpleasant
Sunday.

Now that the ladies are interesting themselves in
the bond issue, it's ten to one we'll get it.

For the Sake of Human Lives.

THE all important purpose of the Grady hospital
bond issue is the relief of human suffering, the
care of human health, the saving of human
life.

Is there a citizen in Atlanta who would turn
differently from the cry of a child in pain, or refuse
to answer a woman's call for help, or let a fellow man
die for lack of timely aid? The appeal of Grady
hospital is an appeal in behalf of hundreds of men
and women and children in distress—a cry to the
heart and conscience of this community. A vote
for the bond issue will be a vote for humanity; a
vote against the bond issue will be a denial of piteous
and tragic needs.

On the night of April the sixth there were two
hundred and seventeen patients in the beds at Grady
hospital. The normal capacity of the institution is
for only one hundred and eighty-eight patients. Every
day of the year all the wards are crowded, and it
frequently happens that scores of sufferers must
be turned away, simply because there is not an avail-
able foot of room. This is one reason why a bond
issue for the enlargement of the hospital is required.

The emergency operating rooms of the hospital
are now taxed beyond their capacity. This means
that persons in a desperate condition cannot receive
the attention they need. It means that lives which
might be saved will be lost, unless the city provide
more adequate facilities. That is another reason why
the bond issue is required.

The hospital now cares for an average of two
hundred bed patients a day with a nursing force of
fewer than forty for the entire four-and-twenty
hours. These nurses work faithfully, heroically, but it
is impossible for them to serve the needs of so
many patients. It should be noted, moreover, that
the hospital has no living quarters for its nurses.
They are stored away in odd corners, with none of
the conveniences or comforts to which their self-
sacrificing labor entitles them. If the hospital is
to meet its responsibilities, it must have more
nurses, and a nurses' dormitory—another reason
why the bond issue is imperative.

The urgent needs of the institution may be sum-
marized as follows:

- For outdoor clinic facilities, laboratory fa-
cilities and emergency operating rooms—\$100,000.
- For a nurses' dormitory—\$75,000.
- For wards for contagious diseases—\$50,000.
- For additional wards for white patients—
\$125,000.
- For wards for colored patients—\$125,000.
- For maternity wards—\$50,000.
- For pay wards (the only source of revenue)
\$150,000.
- For equipment and machinery such as a
laundry, kitchen, refrigerator and boiler rooms
—\$50,000.

And for the purchase of the remainder of the
hospital block to secure needed space—\$25,000.

The total expenditure involved is \$750,000, every
penny of which this city must bear. The need of
pain, the cure of disease, and the protection of the
community's most vital interests. With the exception
of the one item for pay wards, every dollar of the
fund will go to the aid of people who need hospital
attention but who have no money to buy it. The
main purpose of the pay wards is to extend the
service of the free wards and to relieve the city of
additional burdens in carrying forward the enlarge-
ment plans. It is conservatively estimated that the
revenue from patients who can secure the service
for pay for such service will be sufficient to meet
the greater Grady hospital will ultimately be sufficient
to cover the cost of all the improvements. Thus
the bond issue will be a public investment, rather
than a liability.

It will be, most of all, an investment in health, in
civil welfare and human betterment. It has been
truly said that no city can keep itself intact, any
more than an army, without effectively caring for
its wounded and sick. Grady hospital is the means
whereby which this city can secure its vital need.
Atlanta's wondrous growth in population and wealth
brings new responsibilities. A big city must live up
to big obligations. The call for a Grady hospital
bond issue is a challenge to this community's ideals.
Let us meet it in a spirit of loyal and enlightened
citizenship, remembering that each voter in the ap-
proaching bond election will write the destiny of
human lives on his ballot.

Incidentally Wilson is showing Huerta that he is
not the only dictator.

The per capita of Georgia candidates continues
to be about three to one.

After the primary, however, most of the candi-
dates will be also rats.

The Crisis.

The Mexican situation seems at last to have
reached a crisis, but a very different crisis from that
which might have developed, had our Government
been less far-sighted and deliberate in its course.
The President has spoken his final word to Huerta;
full apology for the Tampico incident must be offered
unconditionally and within the next few hours, or
the United States will resort to force. There is no
predicting what Huerta's response will be, but the
probability is that he will continue to parley and
squirrel, and in that event he will be brought to a
definite reckoning without further talk.

There is a distinct difference, however, between
the blockade or seizure of Tampico ports held by
Huerta's spurious government, and the sort of armed
intervention for which jingoes have long been clam-
oring. The issue that is now sweeping to a climax
is clearly between the United States and Huerta; it
is not between the United States and the Constitution-
alist, nor between the United States and the Mexican
people. The effect of our present course will be
to hasten the end of the dictator's regime, and to
clear the way for the restoration of peace and true
government in the republic.

The Administration has acted at the opportune
moment at the moment when action is necessary
and justifiable and when it is likely to lead to useful
results. The crisis that has now arrived promises
to simplify rather than further entangle the Mexican
problem.

"Americans continue to emigrate to Canada,"
Well, maybe they intend to work for annexation.

It will take something more serious than a war
with Mexico to make the price of baseball go down.
further.

About the most the Wilson critics can do is to
discount possible mistakes he may make at some
time in the distant future.

Georgia's Vital Interest— In the Drainage Congress.

Few enterprises enlist so broad a variety of in-
terests as does the National Drainage Congress,
which meets this week at Savannah. It appeals
with equal force to the scientist and the business
man, the physician and the farmer, the engineer
and the investor, the government official who is
studying the needs of the common country, and the
individual citizen who is seeking to advance the
welfare of his particular community. All parts of
the Union, and especially the South, are concerned
in the work the Drainage Congress has undertaken.
The South meets will be attended by repre-
sentatives of many different industries and many
States, by Congressmen, Senators and other officials
in the federal government; and there is reason to
hope that there will be a notably large delegation
from Georgia itself.

The purpose of the National Drainage Congress
is to bring about the reclamation of those vast tracts
of swamp and wet lands which are now a hindrance
to progress and a menace to health, but which can
be transformed into sources of wonderful oppor-
tunity for development. It is estimated that there
are some seventy-five million such acres in the
United States, an area more than twice as great
as that on which the South produces a billion dollar
cotton crop each year. Fifty million acres, or about
two-thirds of this land, lie in the Southern States;
and two million, seven hundred thousand acres of
swamp and overflow land are in Georgia. That
amounts to one-fourteenth of Georgia's entire area,
and exceeds more than a third of the area of Hol-
land, a country which supports a population twice
as great as Georgia's.

It is thus evident that the South has peculiar
reason to be interested in drainage enterprises, and
that Georgia is vitally concerned. In discussing the
importance of the approaching Drainage Congress,
Mr. Richard H. Edmonds says that the fifty million
acres of wet land in the South is now worth not
more than ten dollars an acre, or in the aggregate
not more than five hundred million dollars; but, if
drained at a cost of ten to twenty dollars an acre,
this land would be worth from seventy-five to
hundred dollars an acre, "and would yield annually
probably fifty dollars or more per acre, whether in
corn, cotton or other crops." Thus its value would
be increased from five hundred million to five bil-
lion dollars, or more. "Some time ago," says the
same writer, "an English banker, who had just re-
turned from Egypt where his firm was heavily in-
terested, told me that he had been buying cotton land
in Egypt and paying from three hundred to four hun-
dred dollars an acre for it. He did not think the
price unduly high." And yet this Egyptian land is
not equal to what a very large part of the mil-
lions of acres of wet land in the South will be
"drained."

The economic benefits that would accrue to Georgia
from the reclamation of its swamp and over-
flow lands have been strikingly set forth by Mr.
S. W. McCallie, the State geologist.

"It is well known," he says, "that both
swamp and overflow lands are, as a rule, re-
markably fertile, and when properly drained
and cultivated yield luxuriant crops. Lands of
this character in Georgia, where favorably lo-
cated, should bring a low estimate of fifty dollars
or more per acre, or fifty times the present
assessed valuation, as shown by the tax re-
turns. In case these lands were drained, the
State, instead of receiving, as it now does, an

annual income in taxes to the amount of \$12,500,
should receive six hundred and seventy-five thou-
sand dollars."

From a business standpoint, therefore, the State
would be well warranted in making such appropri-
ations as would be necessary to encourage the drain-
age and development of these lands. Increased re-
venue would more than reimburse the treasury for
the relatively small amount of money required for
this purpose. Furthermore, the benefits to agricul-
ture and commerce and public health would be in-
calculable. Swamp and wet lands are not only a
detriment to the interests of individual property
owners; they are also a drawback and a menace to
the entire community. They are chiefly responsible
for malarial diseases. Investigation by the Public
Health Service at Washington has shown that be-
tween August and November of last year there were
nearly ten thousand cases of malaria in Georgia,
and this number includes only the cases that were
reported by physicians. Proper drainage of swamp
and overflow lands would virtually eliminate this
costly disease.

How true this is, the records of Indiana, Illinois
and Iowa clearly demonstrate. In 1870 the death
rate from malaria in those States was fifty-two and
two-tenths per thousand; that was before they had
given any serious attention to drainage. In 1890,
after thousands of acres of swamp land had been
reclaimed, the death rate from malaria in the same
States was only eight and six-tenths per thousand.
These figures become most impressive when com-
pared with records from the east coast lands of
Georgia, South Carolina and Florida. In those regions,
the death rate from malaria was sixty-six and
two-tenths per thousand in 1870 and sixty-one and
seven-tenths per thousand in 1890. The fact that the
group of western States almost eradicated the dis-
ease within twenty years, while a group of South-
eastern States made such scant progress in that
direction is due mainly to the adoption of drainage
methods in the one case and the neglect of them in
the other.

The National Drainage Congress affords Georgia
and all the South a great opportunity to uphold
and conserve their material interests. This organi-
zation represents potent influences and far-reaching
purposes. At the Savannah meeting it will consider
especially a plan to secure liberal aid from the fed-
eral government in reclaiming swamp lands. No
part of the country is so largely concerned in that
movement as is the South, and none will profit so
directly from its success. It is to be hoped, there-
fore, that Georgia and her neighbor States will be
well represented at the Congress, and that they will
join earnestly in the work the Congress seeks to do.

Every time a wise man makes a mistake he learns
something.

We naturally prefer to believe that people who
praise us are liars.

Cultivate the habit of listening, young man. It
will come in handy if you ever acquire a wife.

Experts are guided in their judgment of liquor
by their sense of smell—those who taste are more
or less misguided.

European science says that ultra violet rays will
purify water. American experience shows that they
have made many a bachelor swear off all of his vices
but have not been able to get rid of his appetite for
proven adequate for a lean man.—*Courier-Journal.*

Now let us watch the men who have been cursing
the "ill-bred Mexican policy" of the Administration
play the game of their life and see if they can
set out for Tampico. If they are as good at
fighting as at oratory, no trouble could last long.
New York World.

An item in the Globe yesterday contained no
name, gave no street number, described no person,
but simply said there was a crook in Athens, and
five minutes after the paper was off the press Jude
Johnson was driven to whip the first reporter he
met.—*Athens Globe.*

"I have invested \$4,000 in my home," a man re-
marked to a friend the other day as they reached
his house. "It's a comfortable little house and I
will always be able to get my money out if I want
to. Don't you think it was a good investment?"
"Fine," the friend replied. "You have a mighty
attractive house. But you have neglected just one
thing, and that is to wait until you can get your
body that saw it. The house looks bare. By spend-
ing a few dollars for shrubbery around it you would
give it a setting that would be great."

Yule idyls of the April sky
That wander in your pathless world, and out
Alone as they best of care and doubt;
How glad you are to wait, how glad you are to
The merry hedge that blooms, serene, about
The middle ways? Dear April clouds, I see
Your silent love of gray beauty
And the chief suffering of the new discipline
Nor where, your twilight camp shall be
—H. B. MARSH.

Two Admirals at Tampico

BY HERBERT CORRY.

Two men will be in the spotlight when the North
Atlantic fleet reaches Tampico, one Rear Admiral
Charles J. Badger, who is in command. The other is
Rear Admiral Frank Friday Fletcher. If naval guess-
ers are right, Fletcher will succeed Badger when the
latter relinquishes his command somewhat later in
the month.

Badger has served forty-one years in the navy.
Twenty-four of those years have been at sea—which
is something of a record in these days of half-burning
coastal waters. He was a member of the United States
Navy during the Mexican revolution. He has served
thirty-nine years. The first comes from a family
which is naval by tradition. His father was a
commodore, and his son is a lieutenant. The second
comes from the Iowa prairies. In the matter of
naval service, he is about even with Badger, has been dis-
tinguished as an executive. Fletcher is a specialist in
driftage. If his folks had not decanted him into the
navy when he was fifteen years old he would have
been an inventor.

Both are tactful, kindly, efficient men. Each has
served in almost every sea. Badger was a member of
the Greatly relieved expedition in 1884, and with several
other officers was sent to the coast of Mexico. He was
in the Maryland legislature when the expedition returned.
He was a member of the United States Navy during the
Spanish American war. For months he wallowed
through marshes and forested rivers and climbed moun-
tains. He was a member of the United States Navy during
some sort of a country for some purpose or other. He
fought on board the Chindwin during the Spanish war.
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BRIGANDS ROB AND
FIRE ON AMERICANS

American college were attacked and robbed by brigands and one of them slightly wounded by a bullet while they were on an excursion yesterday to the Sea of Galilee (Lake Tiberias). The Syrian Protestant college, founded by Rev. Daniel Bliss an

The American ambassador called the attention of the Turkish authorities to the outrage and was assured that the property of the American teachers would be recovered and the brigands punished.

-The burglar's best friend.
The time—Do it now!



THIRD NATIONAL BANK.
Saturday, Oct. 2

appoint the burglars for a
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pennies.
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he grasp of every person. Store

Savings Department until it be-
 accomplish your desires. An inter-
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National Bank
 plus \$1,800,000.00

THOS. C. ERWIN, Cashier.



the Best

gloriously well-
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Newest shades
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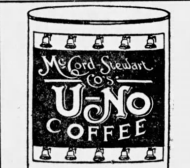
\$15 to \$50
George Muse Clothing Co.



Save Side Panel Showing
Net Weight.
1-8 lb. 100 Votes
1-4 lb. 150 Votes
1-2 lb. 200 Votes
1 lb. 300 Votes
W. S. RINGER CO., Distributors.



12-lb. Sacks 500 Votes
24-lb. Sacks 1,000 Votes
48-lb. Sacks 1,500 Votes
WALKER BROS., Distributors.



"U-No" Brand good for 250 Votes.
Save Label.
"Stonewall" Brand good for 300 Votes.
"Breakfast" Brand good for 300 Votes.
Save Empty Cartons.



SAVE OUTSIDE WRAPPER
Good for 400 Votes.
Red Diamond Brand Eggs
Save Carton. Good for 10
Votes for Each Cent Paid.
WM. F. DONOVAN, Atlanta
Distributors



Save Entire Wrapper
Block's Kennesaw Biscuit,
Block's Graham Wafers,
Block's Lemon Snaps,
Any wrappers from Block &
Co.'s Crackers Good for
50 Votes



Save Front of Carton. 500 Votes
Small size 100 Votes
Large size 200 Votes

-- IN --
CASH
-- AND --
PRIZES

\$5,000.00

For Labels and Sale Slips in Journal's Merchants' & Manufacturers'

VOTING CAMPAIGN PRIZES FOR ORGANIZATIONS

First Prize, \$1,500 Cash. Second Prize, \$1,000 Cash. Third Prize, \$500 Cash.
Fourth Prize, Kranich & Bach \$300 Baby Grand Piano. Fifth Prize, XVI Victrola, valued at \$200.

CHILDREN'S PRIZES.

First Prize, Pony Cart and Harness.
Second Prize, Pony Bridge and Saddle.
Other Prizes for Children announced later.

RETAIL CLERKS' PRIZES

First Prize, Twin Cylinder Flying Mercedes Motor-cycle.
Second Prize, Single Cylinder Motor-cycle.

Prizes are awarded, irrespective of districts, to contestants standing highest in their respective classes in Greater Atlanta (Atlanta and adjacent suburbs).

Enterprising Merchants Whose Sale Slips are good for 1 vote for each cent paid

E. H. CONE, Inc.
"A GOOD DRUG STORE"
60 WHITEHALL—19 N. PRYOR
Cash Register Checks and Receipts
Bills Good for Votes.

A. L. CURTIS, DRUGS.
35 West Mitchell St.
Cor. Peters and Haynes Sts.
Cor. Peters and Tremblay Sts.
Cash Register Checks on Sale
Slips good for votes.

JAMES PHARMACY
Cor. W. Peachtree and North Ave.
Sale slips Good for Votes
JAMES DRUG CO.
Peachtree, Pryor and Houston Store
Cash Register Checks Good for Votes.

BYRD PRINTING CO.
46-48-50 W. Alabama Street.
Lithographers, Printers, Binders,
Electrotypers, Steel and Copper
Plate Engravers.
Receipted Bills Good for Votes.

ELYEA-AUSTELL CO.
35 N. PRYOR
Automobile Supplies, Bicycles and
Supplies, Motorcycles and Supplies.
Save Receipted Bill or Cash Register
Check.

I. M. & R. D. BAME
64 Peachtree St.
VICTROLAS AND GRAMOPHONES
RECORDS
Ask for Voting Certificates.

GOLDEN EGG PRODUCTS
Golden Egg Noodles
Golden Egg Macaroni
Golden Egg Spaghetti
Golden Egg Souffles
Golden Egg Ready Cut
Save serial number on end of
package. Good for 50 and 100
Votes.
RAY & TIPTON, Brokers.



Save Front Panel.
50 Votes Each.



Save Cartons. 50 Votes
Each



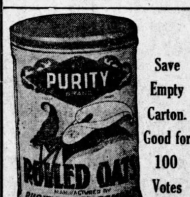
SILVER LEAF LARD.
Save Guarantee. Label Inside of
Can.
Good for 500, 750, 1,500 and
6,400 Votes.
JEWELL COMPOUND
Good for 50 Votes for each cent paid.
SWIFT & CO.
Whitcomb & Burke Co., Brokers



Save Empty Can. Good for
100—600—1,400 and 5,500 votes
WHITCOMB & BURKE CO.
Brokers



At all grocers. Save top of
carton having name of
Sauer's. Small size good
for 100 votes. Larger size
good for 250 votes.



Save
Empty
Carton.
Good for
100
Votes

HOMER S. PRATER
Distributor.

"Look for the Tile Front Store"
J. E. HUNNICUTT & CO.
38-40 North Broad St.
Tile Floor, Tile Wainscote, Mantels,
Grates, Lighting Fixtures,
Receipted Bills Good for Votes.

STEINHEIMER CIGAR CO.
19 PEACHTREE ST.
Save Cash Register Checks.

CRUICKSHANK CIGAR CO.
Peachtree and Pryor; Forsyth Bldg.
Whitcomb and Mitchell Sts.
Ask for Voting Certificates.



SAVE CARTON
Good for 100 Votes. All Grocers.
RAY & TIPTON, Brokers.



Packed in Cleanly Waxed Cartons.
Highest Quality You Can Buy.
SAVE WHOLE CARTONS
10c Size Count for 100 Votes.
25c Size Count for 250 Votes.
RAY & TIPTON, Brokers.

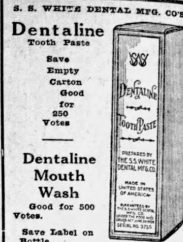


H. B. CIGARS
Save Bands. Good for 50 Votes.
Save Box Lids. Good for 1,250
and 2,500 Votes.
W. F. MILLS, Agt.,
255 Simpson St.



12 lb. sacks 500 Votes
24 lb. sacks 1,000 Votes
48 lb. sacks 1,500 Votes
WALKER BROS., Distributors.

-- IN --
CASH
-- AND --
PRIZES



Sold Only at CONE'S DRUG STORE.



All Sweet Violet Brands of Vegetables Good
for 10 Votes for Each Cent Paid.
Save Label.
H. L. RINGER CO.,
Wholesale Distributors.

Randall Bros. COAL
Votes Given on
Action Jellies, Blue Gem, Anthracite
and Furnace Coals for

Domestic Use Only
Voting certificates will be issued
on purchase of coal for domestic
use only, and issued only on cash
payments or receipted bills.
W. B. Coal purchased for factory,
office buildings and steam coals not
good votes.

Main Office, Peters
Building

Voting certificates given with Re-
ceipted Bills. Bill to be retained by
customer when stamped.



STONE'S FAMOUS WRAPPED CAKES
Sold only in waxed paper pack-
ages.
GOLDEN SUNBEAM
SILVER SLICE
SPANISH CAKE
CHOCOLATE FRUIT
RAISIN POUND
Save the Wrapper—Good for 100
Votes.
STONE, the Cake Specialist
27 Highland Avenue, City.



H. L. SINGER CO.,
Wholesale Distributors



Save Bands—Good for 100 Votes.
Save Box Lids—Good for 2,500 and
5,000 Votes.
Oppenheim Cigar Co.
Distributors.



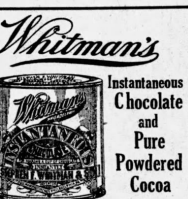
Save Cartons—50 Votes Each



A Varnish Applied with a Cloth
In bottles and cans. Save empty
carton. Good for 200 and 500 votes.
Label on can good for 1,000, 2,000,
3,500 and 6,000 votes.



The Powerful Disinfectant and
Detergent 3 times stronger than Car-
bolic Acid. Use safe to use. All drug-
stores. 10c size, 100 votes; 20c size,
200 votes; 50c size, 500 votes; \$1.00
size, 1,000 votes.
Zarger size good for 10 votes
for each cent paid.
West Manufacturing Company, At-
lanta, Ga.
S. S. Selig, Gen. Agent

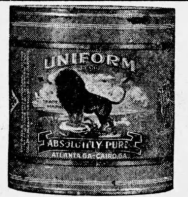


Save Labels on Cans
Good for 250 Votes & 500 Votes
Sold at Cone's Drug Store

Deposit At
Empire State Bank
19 So. Broad St.
(One door from Alabama Street.)

1,000
Votes
for
\$1.00
Deposited

1,000 Votes for every \$1 deposited
in our Savings Department to be
left 6 months and to earn 4 per
cent interest. Amount not to ex-
ceed \$1,000 by close of contest
for any one depositor.

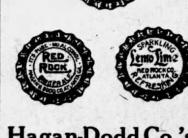


"Uniform" and "Bontia" Brands
Georgia Cane Syrup
Good for 100 votes—300 votes—500
votes and 650 votes. Save Label
D. B. WILDER MFG. CO., Atlanta.



Uncle Sam Bread
The Best Bread
Save Trade Mark Label.
Good for 50 Votes.

WANT ADS
In The Journal, when paid
for at the time of inser-
tion, can be voted at the
rate of ten votes for each
cent paid.
Any Classification
Ask for Coupon when
you insert ad.



Save Front of Carton. 500 Votes
Small size 100 Votes
Large size 200 Votes

All Votes Counted on Burroughs Adding Machines—the Most Accurate Known
Contest opens January 19 and closes May 15 at 10 p. m.
For further information call or phone M. & M. Campaign Department of Atlanta Journal, Bell
Main 2000 or Atlanta 862.
A. D. GRANT, Campaign Manager. C. B. ACKER, Associate Manager.

NAT. T. P. A. OFFICERS DELIGHTED WITH NEW GA. MILEAGE SYSTEM

National Director Tomlinson
Writes That Happy Solution
of Question Is Aiding T. P.
A. Work in N. C.

"IT MEETS VIEWS OF THE TRAVELING MEN"

Secretary Andrews Says He's
Heard From All Sides—Finds
New Plan Most Acceptable
Solution of Problem

Editor Piring Line:
Permit me to express through the col-
umns of your valuable paper what I
believe to be the sentiment of a very
large percentage of the traveling men
of Georgia in regard to the recent ad-
justment of the mileage question. The
manner in which this operates was
made set forth in your last Sunday's
edition and it is not necessary for me
to attempt any further explanation of
the same.

Inasmuch as the mileage question has
been one that has probably been fore-
most in the minds of the active travel-
ing men for a long time, from the ex-
pression that I have heard from all
sides since this adjustment was reached,
it appears to be a solution that meets in
every practical way the views of travel-
ing men and the traveling public gen-
erally. In fact, I have already received
communications from high officials of
the T. P. A. expressing their grati-
tude and pleasure at what they regard
as the "Happy Solution" to a complex
question.

Mr. C. F. Tomlinson, of High Point,
N. C., and a member of the national
board of directors of the T. P. A., and
a man who will unquestionably be elect-
ed president at the Houston convention,
wrote me in June, advising me that
the result of this work on the mileage
question is being already materially felt
in North Carolina, in securing new ap-
plications for membership to the or-
ganization, and further states that it ought
to be commensurate with the work ac-
complished in Georgia in this respect
anywhere else in the union.

I refer to these because it shows
that the present effort of this adjust-
ment is being felt all over the section
covered by the Southeastern Passenger
association, and the work was accom-
plished through the efforts of our own
officials in Georgia, having this particu-
lar work in hand.

Yours very truly,
J. H. ANDREWS,
Secretary Post R.
Atlanta, Ga., April 17, 1914.

PIPE IN SEALED PACKAGE NEW HIRSCHBERG NOVELTY

A new one has been added to the
list which has resulted in recent years
from the cry for things sanitary.
This is the pipe in a sealed package.
This line of pipe is being put out by
the Wolf Pipe Company, of Detroit.
The Hirschberg company, the Atlanta
blowing house, took the agency last
week for this section.

The idea is to have a display case
containing samples of various vari-
eties of pipes from which the customer
may select. He then receives a
sealed, galvanized window box a
size of that kind, and assures him
that no one else has fingered or mouth-
ed the pipe he receives.

Use The Mails Telegraph or Telephone

Get Your Order to Us Now for

Terrell Heel Scrapes
Spring Tooth Cultivators
Noxist Distributors
Cotton Planters
Little Joe Harrows
Steel Shapes, Etc.

The Day We Get Your Order Is
The Day We Make the Shipment

Atlanta Agricultural Works

ATLANTA

We Manufacture Them Right Here--Home Industry

Try Us Out

LIFE ON THE ROAD



AVERY & SONS HAVING GOOD BUSINESS

Julius Feibelman, Manager,
Returns From Visit to
Factories

Julius Feibelman, manager of the
southern branch of R. P. Avery & Sons,
farm implement manufacturers, returned
last week from a visit to the fac-
tories at Louisville with a fund of op-
timism that should last him through
the year.

"Our Louisville factories are running
straight on through the spring months
this year instead of closing down for a
short time as is the usual practice in
this line of manufacture," said Mr.
Feibelman.

"Our Atlanta office territory has been
showing sales far ahead of last year,
and we are running behind in filling our
orders now. We expect to get back
into our building on Whitehall street
early in May with better facilities than
we had before the fire."

Rains by Carload And Delivery Auto New Stone Stunts

Rains in carload lots for a bakery is
not an everyday occurrence in Atlanta
or any other city.
This is the quantity in which the F. O.
Stone Baking company, cake bakers, are
ordering raisins for their Atlanta plant
after three months in this field. The car
first arrived last week. The contents
totalled nearly 40,000 pounds of
raisins.

Another evidence the concern points
to showing they are getting a grip on
trade in Atlanta is the addition of an
auto delivery wagon to their string of
delivery wagons. The auto will be used
between the bakery and the wagons in
the field for resupplying them.

"The company states their sales from
the Atlanta plant showed a one-third
increase last month. The plant here is
only three months old but the concern
has been established for many years in
Cincinnati.

F. O. Stone, who has been giving his
attention mainly to the establishing of a
bakery at Cincinnati office.

HARRY I. MALSBY MADE HEAD OF MILL CO. BRANCH

American Saw Mill Machinery
Co. Moves Branch Here,
Supplies Six States

The American Saw Mill Machinery
company of Hackettstown, N. J., has
removed its southern branch from Bal-
timore to Atlanta and Harry I. Malsby,
the popular machinery man of this city,
has been made manager of the branch.
Mr. Malsby was recently district manager
in supplying the people of this section
with the company's high-grade products.



CLOAKS ADDED TO LINE OF A. M. ROBINSON CO.

Famous Atlanta Wholesale
Firm Inaugurates New De-
partment to Business

The A. M. Robinson company have
added to their line ladies' and misses'
cloaks.
The first of the stock was received
last week and samples are being for-
warded the salesmen who will start pre-
senting them to the trade this week.

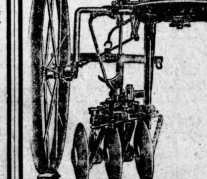
This is the first time in ten years
this concern has handled cloaks. Ten
years ago they had a small line. The
new line is claimed to be complete and
of the latest styles and the company
expect to make some of the competitors
bustle for cloak business this fall.

'KANT-SUK' WEANERS MAKE HIT WITH CATTLE OWNERS

Since the advertisements they have
been running in the Piring Line for the
past two or three weeks, E. D. Crane
& Co. have been having big sales of
'Kant-Suk' calf and cow weaners. The
customer said that he had put out all
his calves and turned the young
animals loose with their mothers in the
same pasture, thus saving him the cost
of a fence for setting apart a separate
pasture."

"I am receiving a number of letters
from customers praising the merits of
the 'Kant-Suk' calf and cow weaners. The
customer said that he had put out all
his calves and turned the young
animals loose with their mothers in the
same pasture, thus saving him the cost
of a fence for setting apart a separate
pasture."

JOHN DEERE J. A. DISC CULTIVATOR



The Latest Disc Cultivator on the market. Among its
special advantages are: Automatic horse lift, easy rig ad-
justments, low pivotal point of gangs, Oscillating Scraper and Auto-
matic Seat Shift.
The J. A. may be converted into a Shovel Cultivator.
Write, John Deere Plow Co., Atlanta, Ga.

INDUSTRIAL BUILDING IS NEEDED HERE FOR SMALL MFG. FIRMS

W. H. Leahy Outlines the Ad-
vantages That Would Ac-
cruer to Atlanta From Posses-
sion of Such a Structure

RELATES SUCCESS OF BALTIMORE'S BUILDING

Would Permit Small Manu-
facturers to Get Cheap Rent,
Light, Power and Pleasant
Surroundings for Employees

BY W. H. LEAHY,
Secretary of Industrial Bureau of
the Chamber of Commerce

The industrial and statistical bureau
committee of the Atlanta chamber of
commerce have under consideration a
proposition to build an industrial build-
ing.

The construction has been based upon
the construction and successful opera-
tion of buildings of this class in other
cities successfully and the committee
has been favorably impressed with the
proposition.

I have been investigating the matter
particularly with reference to the con-
struction and operation of Baltimore's
big industrial building.

The city of Atlanta has a more varied
line of manufacturing industries than
any city in the south. A large number
of them are housed in different parts
of the city in buildings holding five or
six plants and a number are prospective.

In other words, the proposition is
to build a building designed to house
small manufacturers in one place.

It is with a view of economically hous-
ing the smaller manufacturing concern
in a building constructed especial-
ly for the purpose that the proposition
is being considered.

Modern buildings designed to house
small industries are an economic
proposition. They are the germ of a
class between the small and the large
rental where modern and economical
manufacturing conditions were want-
ed.

A building of this kind offers cheap
rent, abundant light, absolute fire pro-
tection, low insurance rates, efficient
service and healthful surroundings for
employees.

It would provide every facility re-
quired for low cost production and the
small manufacturer enjoys every ad-
vantage in this regard that may be ob-
tained by the larger manufacturer.

Placing him on a basis on which he
successfully compete without the neces-
sity of large capital expenditure.

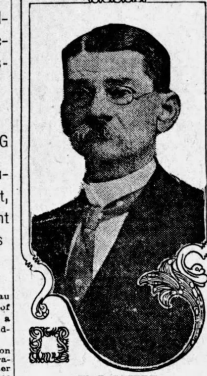
THE RATES FOR ELECTRIC POWER IN AT-
LANTA are the lowest of any city in the
larger cities in the south and the industrial
building by contracting for the power
would obtain wholesale rates by which
every tenant would benefit as each
would have his individual meter and
would be billed for the consumption of
current as shown by it at a rate of one
cent per kilowatt hour.

Abundant light and air would be pro-
vided insuring illumination and venti-
lation to parts of the building. It
would be planned to use no wood in the
construction of the house. The entire
building would be equipped with sprink-
lers and water damage resulting from
fire or otherwise would be obviated by
graded floors and scupper openings. Be-
cause of all of these features the in-
surance companies, both factory, mutual
and the stock companies would accord
rates to tenants which are exceedingly
hard to secure under other conditions.

Every successful manufacturer ap-
preciates the advantages of sanitary
surroundings and the factory employ-
ment conditions are more efficient from the
fact that the cost of the building is not
only the quality of the product im-
proved, but the quantity of the output
increased where a factory enjoys the
advantage of abundant light, air and
clean, healthful surroundings.

The building would provide for heavy
as well as light manufacturing, the
floors being so constructed as to carry

First Traveling Man of Atlanta Tells of First Trip and Pioneer Days



WIDE TIRES RECOMMENDED FOR ROAD CONSERVATION

Wagon Manufacturers Notice
Great Increase in Demand
for Such Wheels

The increasing use of wide tire
wheels is the most striking tendency in
the wagon business, according to the
"Auto Hickory Wagon Manufacturing
company."

"Seventy per cent of the wagons we
market now are equipped with the wide
tired wheels," says H. B. Ferguson, sales
manager for this concern. "This is a
great increase over previous years."

"Many county officials throughout the
south have had this matter up for at-
tention and recommended to the farm-
ers the use of wide tired wheels for the
conservation of the roads. I think it
is only a question of time before the
state legislature will take up the ques-
tion."

"We are having a heavy demand for
the wide tired wheels to replace the nar-
row tired wheels on wagons already in
use. A wagon wheel with less than a
three-inch tire will be a rarity on
country road in the south within a few
years."

J. R. PICKENS TO WED MISS VESTA KELLEY

Of interest to Atlanta travelers is
the announcement of the marriage to-
day of J. R. Pickens and Miss Vesta
Kelley at the home of the bride's pa-
rents, Mr. and Mrs. O. T. Kelley, at
Lithonia, Ga.

Mr. Pickens is a member of the
house force of the Rixson-Malone com-
pany, was formerly with the "Ware-
Truitt" company, and is popular among
the many acquaintances he has made
Atlanta jobbing circles.

Miss Kelley is a daughter of the
late Mr. and Mrs. J. A. Kelley.

The wedding will be held at 11 o'clock
at the home of the bride's parents.

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There Were Few Railroads and
Banks--Travelers Were Col-
lectors and Often Had Large
Sums of Money With Them.
Spent Many Sleepless Hours
Guarding Cash Bags

Editor Piring Line:
I have read with great interest your
sketches of Atlanta's Pioneer Salesmen
one of which I have the honor to be
and I am sure I made the first trip out
of Atlanta with samples to sell goods.
It was in the year 1857. My father
was running the Atlanta Flouring mill,
located on the grounds where the Ter-
minal station now stands. I was sev-
enteen years of age. We had an accumu-
lation of stock and he sent me down
the "Lost Point" road. I went as far
as Cusseta, Ala. on my maiden trip. I
did so well that I continued to travel
in the flour business from Atlanta un-
til 1890.

In 1870 I began traveling for Bowie
& Choate, dealers in grain and flour.
After seven years with them Major
Bowie drew out and Mr. Louis Oho-
stin bought the Atlanta mill. I took
an interest with him. I would like to
say just here that Atlanta has not and
never had a more public-spirited and
devoted citizen than my old partner,
Louis Oholstin, who now operates the
Oholstin Flouring mill.

There are many people in Atlanta and
in every portion of the state who re-
member the celebrated "Roll of Geor-
gia" flour that made Atlanta famous
which was introduced and intro-
duced by us.

First when the old state road
passed into control of other lines, the
road was in the hands of the "Roll of
Georgia" and our seven flour mills were
put out of business as they could not
compete with points west of us that em-
ployed those privileges.

After three months after I went on
the road several other men were put
on, as I now remember John Powell by
Glen Wright & Carr, dealers in grain
and flour, Charles Hinkle by Kennew
mills; Tom Wood by Cox & Hill; H. L.
Arwater and Herman Rogers by Lewis
Wright & Carr; and J. B. Block Cane
factory; Philip Harrison by Haralson
mills; and J. C. J. Richmond by
got it.

The above are the pioneers that
started the old road and the business
that Atlanta is doing today. In the
early days the road was very rough
and few railroads most of the traveling
done by private conveyance,
through all kinds of weather and the
worst kind of roads. In very few
places we had accommodations,
often being obliged to get lodging in
private homes. I was very tired and
ability rested upon the pioneer sales-
men that had to do most of the
collecting and with but few banks in
the country we frequently carried large
sums of money until we could get to an
express office.

Our recall time when I have had
from \$2,000 to \$4,000 in a small hotel
in the worst of weather, and would
have to stay there for several days
and have to sleep on the floor for
weeks for fear of its being
stolen.

In December, 1881, the first central
brotherhood was organized in At-
lanta. The hold the old certificate of
membership and write it very highly
this old "order" was of the same order
as is our present-day United Commen-
dation. The old certificate of the
Atlanta, traveling for the E. E. Low-
my, and the old certificate of the
different states. My interests are iden-
tified personally with Atlanta since
the day we were in the city.

The one sad feature of recalling the
old days on the road is that not a
single one of my contemporaries are liv-
ing. I am sad and left a very
lonely man.

Yours very truly,
W. I. SACKEY.

Farmington, Ga., April 13, 1914.

WE BUY FOR NET CASH

SELL THE SAME WAY

We found out long since that it PAYS. It
pays us, pays the merchant, pays the consumer.
When you go into market with your hand on
your wad, you get the BEST of everything.
CASH gives you a preference. You get jobs
and specials and bargains. You get the closest
consideration.

We buy for cash--that's the way we sell.

That's why we are able to give you the very
best VALUES that you can buy from any
Wholesale Grocery concern in this community.

Let's talk with you this week--salesman,
visit, 'phone or letter.

McCORD-STEWART CO.

Importers, Coffee Roasters, Wholesale Grocers
Manufacturers of the famous "Farm Bell" lines
ATLANTA

THE FIRING LINE WITH THE COMMERCIAL TRAVELERS

JENKINS WRITES ON HUMAN KINDNESS

Tells How Fine Is This Quality, but How Rarely Found

Editor Firing Line: In company with a friend and one of the "modern reformers" looking up an opportunity to do good, said he: "How can humanity be served?"

"By getting down off the high horse and coming directly in contact with it," said I.

Just at that moment we met on Peachtree street, a man who had seen better days, who had lost out, that is had lost wealth, position and influence, no doubt some of it through this form of tyranny that I now speak of. How easy for you to get your consent to recognize the man in prosperous circumstances, but how hard it is to see the man who is lost or losing. Your eyes refuse to see. Should he speak, your ears refuse to hear.

We dropped in at the Savoy theater. The patron of last week to that theater will remember the picture "Magdalena" how the Christians threw stones and worked vengeance trying to get her, the only home she had. I admitted that picture because there was one praiser there, regardless of public opinion, who stood as Christ would have done by the woman.

In leaving, I said to my friend: "If the Bible is true, and your religion is good, you need repentance. You did not speak to the man we met because as you said he was not worthy of notice. The truth of it is, sinking people in a little notice, you need a little human kindness to bring them back to life and love. You would save a little, drowning man if you could, but you will not speak to one on the streets. The hypocrisy of it, such religion, is not sin deep."

The memory of it takes me back to the scene in "Faust" where poor Marguerite, without one chance in a thousand against the wiles of Mephisto, succumbs as we all know she would. The sympathy of all the good, the good and vice leaguers seated around in front of the stage, and in the boxes, who would not have one human thought for the fall of a poor Marguerite in real life, more than to run her away from home, as some have done, out into the streets and brand her as an agent of the devil, yet all around sobbing, wiping wet eyes when Marguerite the stage goes down, then leave the theater, pass on the streets the real Marguerite who needs sympathy, with scorn, eyes, nose and head turned windward without even a side glance unless it be one of hate and revenge—the revenge. I say: "We will not know you because society does not know you."

What a strange conception of Christ, then standards that are less before the gods, the gods of the marketplace, standards of spectacular meaningless play. If that article religion was done away with and the warm heart of human love substituted, life could and would pull forward and the whole class as friends stop pulling backwards. If the sympathy displayed in the drama could be brought into every-

With 'Reveron of Atlanta'



A. F. REVSON, energetic young assistant manager of the bottlers and dairymen's supply business of Frank Revson. The concern is so far showing nearly a 50 per cent increase for this year over 1913. The business is the only one of the kind between Louisville and New Orleans.

GEORGE R. WALKER NOW WITH HUGULEY OIL CO.

George R. Walker, of Gainesville, Ga., will begin Monday with the Huguley Oil company, and will cover northeast Georgia and a portion of South Carolina. He is thoroughly familiar with this territory and will prove a valuable man to his new firm.

day use on the real stage of life what a happy and glorious thing it would be. But these are sensational days, days in which others must be made good, but you will not be good enough yourself to speak even to one of these lone sufferers. Who can have confidence in a pump, show, bluff and bluster? Big church, big show, big people, big everything. No wonder Tom Moore cried out in one of his poems, "There is nothing true but heaven."

God can never put a soul in hell that he ever put in. That which everybody loves everybody, but which everybody well, nor says one that thinks everybody is wrong but himself, and a certain other new, Man's work matters not how popular, is not always right, and man's work though unpopular is not always wrong. We have no right to punish crime and do our duty towards these of this city by unity, to righteousness, to truth, to brotherly love, and to God.

Yours truly,
W. M. JENKINS.

Atlanta, Ga., April 15, 1914.

CIGARETTE SALES HAD BIG INCREASE 1913

This Department of Tobacco Trade Was Most Active, Little Cigars Decline

A greater increase in the sales of cigarettes was registered in 1913 than in any other branch of the tobacco business, according to the figures showing the total cigar and tobacco business of the United States.

Compared to the trade in these articles in the internal revenue stamps, the 1913 business showed up as follows: Cigarettes, increase of 19 per cent; cigars, increase of 4 per cent; pipe smoking and chewing tobacco, increase of 1 per cent; snuff, increase of 3 per cent; Little cigars, decrease of 9 per cent.

Next to the remarkable jump in the sales of cigarettes, the loss of popularity of little cigars is the most marked feature shown by the government figures. Snuff showing three times the increase shown by smoking and chewing tobacco is another interesting comparison.

That the southern states have certainly taken their share of the increased consumption of smokeables, etc., is attested by the comparative figures of the Capital City Tobacco company, one of the leading jobbing houses. This house had an increase in 1913 over 1912 in total business of almost an even 33 per cent.

INDUSTRIAL BUILDING IS NEEDED HERE FOR SMALL MFG. FIRMS

(Continued from preceding page.)

a sufficient load for every work. Vibration, odors and smoke would be prevented. Tenants would pay only for the space needed. Every facility for all kinds of manufacturing would be provided which should be installed in a building of this character.

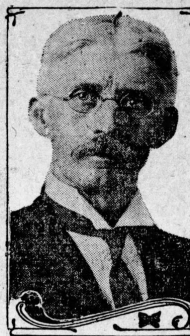
The plan has been worked out very successfully in the city of Baltimore. The success of the project, its manifest advantages to tenants and the facilities offered, resulting in attracting immediate manufacturing to the building. In a year's time the entire space of Baltimore's building, 117,788 square feet, was rented. The directors having met with this favorable result in the working out of a project new to Baltimore, the tenants having expressed themselves as satisfied with their locations and the facilities offered by the industrial building, several having made known their desire to increase the space leased, the attention of the board was directed to the erection of an additional unit upon a lot adjoining the ground owned by the company. It was decided to build the additional unit and it is now in course of construction.

The many advantages of such an institution as outlined to the city of Atlanta, in the erection of an industrial unit upon a lot adjoining the ground owned by the company. It was decided to build the additional unit and it is now in course of construction.

Atlanta, Ga., April 15, 1914.

Heads Travelers' Com. Of Commerce Chamber

Who tells of the plans of his committee.



J. H. ANDREWS, chairman of the new committee of the Commerce Chamber.

CHAIRMAN ANDREWS TELLS OF NEW COMMITTEE WORK

Explains How Chamber of Commerce Wishes to Co-operate With Travelers

Editor Firing Line: Replying to your inquiry as to what the committee appointed by the Chamber of Commerce, and the traveling men, to build up closer and more effective co-operation between the Chamber of Commerce and the traveling men of Georgia, I beg to say that the work of this committee is present in a tentative state, the Chamber of Commerce not having quite completed their plans for the successful consummation of the highest possible results that can be obtained thru a channel of this sort.

Permit me to say, however, that an arrangement of this sort has been under consideration for more than a year, and I have every reason to believe that we are going to get ideal results when this committee is thoroughly in working order.

This however would be only the natural expectation when it is known that the Chamber of Commerce is organized and maintained for the purpose of building up the commercial and manufacturing interests of this city.

In this section in particular, and the funds they accumulate from dues and other sources are used for this purpose only, and in as much as it is the greatest agencies in the city for the promotion of the public sentiment, it is the easiest and most economical plan that could be devised to secure their close cooperation with the Chamber of Commerce in order that every line of business and every interest in the entire city may get the benefit in the effects of the combined strength of these two elements that are probably looked upon as the source from which new life, energy and thought may be infused into what might otherwise be dormant in our section.

With these general ideas as a suggestion, knowing the traveling men as I do from long association, I am naturally optimistic as to the fruitful results from the work along these lines.

Yours very truly,
J. H. ANDREWS.
Atlanta, Ga., April 15, 1914.

Jenkins Re-Elected Press Chairman of Post B., T. P. A.

W. M. Jenkins has been re-elected chairman of the press committee of Post B., T. P. A. In appointing him to his re-election J. H. Andrews, secretary of Post B., wrote: "You have been selected for this office because of your fitness to fill same with credit to yourself and benefit to the post."

Mr. Jenkins is also chairman of the press committee of the state division. His interesting letters are a weekly feature of the Firing Line.

Alcohol Blamed for Tuberculosis

PARIS—An official report on tuberculosis has just been published by Amnolles Rendu. He notes the death from the disease in 1910 of 16,000 persons, or 217 per 100,000 of the inhabitants.

These deaths were mostly among young men. A curious fact is that the disease tends to diminish in Paris and increase in the suburbs. This is explained by the absence in the suburbs of establishments to fight it. In a discussion of the report in the municipal council, alcohol was cited as the cause of the spread of the disease. The council adopted a resolution advocating a tax on pure alcohol to help pay the cost of dispensaries and sanatoriums.

Radium Hosiery for Men

EVERY dealer in Georgia should sell Radium Half Hose, because they always give perfect satisfaction. We are CLOSE TO YOU where you can get prompt and satisfactory service.

MARIETTA KNITTING CO., Marietta, Ga.

GREX RUGS AND CARPETS. Stenciled, Woven and China MATTING AND LATTING RUGS. Refrigerators and Collapsible G-Carts. Air specialties for Spring.

ROSENFELD COMPANY
106-108 MADISON AVE. ATLANTA.

W. G. MOORE CONTINUES DISCUSSION OF 'KNOCKERS'

Tells of the "Ego Knocker" and All His Puffed Up Pride

Editor Firing Line: Several weeks ago I discussed the knocker in a general way but not in a manner which was decided to clarify them. I promised to discuss the "Ego Knocker" this time. It occurs to me that it would be very proper to illustrate in some degree at least—of course I am not going to tell you that you have a certain picture before you while I discuss this marvelous character, that you may appreciate more fully with what admiration the Knocker or Kicker is held by all with whom he is associated.

Now just before we use the illustration, it might be well to say that it is probable we will have to apologize to the illustration but positively not to the "Ego." I will use one of my friends' ideas of the Knocker for my illustration. He said the disposition and appreciation of the Ego could be more truthfully illustrated as the maddest and most evil brute of the decaying of the Jewish Jesus.

Suppose for a minute that you think of this beautiful soul we are discussing and what wonderful traits he is no doubt the happy possessor of—a winsome disposition but only to himself. However, it would be a wise prediction that if he would at any time condescend to be acquainted, he would then likely have the decency of the despised Jesus.

Somebody says: "If he is to be added to join with the people for progress, for betterment of general conditions, that would not only benefit a great majority of our people, but would be a great benefit to himself. His answer is to the effect that he does not join anything, that he supposed we have custom of uniting or pulling together and the word of God or His command to love thy brother as thyself is all farce; that he himself alone is the greatest discoverer and really the only explorer; that he is so smart that he is not to be deceived. He is really the only mortal with any brain and honesty and naturally everything anybody else does or attempts in any way is prompted by the desire for graft, and of course he cannot condescend himself to do anything but to knock everything in creation.

Isn't it a pity that there should be such a sharp of a high class man surrounded with excellent environment and then be devoid of any charity? Patience is his only virtue. However, such is the ways of the "Ego Knocker." Certainly it must be amusing to so many good people to know that this class of men are the ones who have created all things that are good and for himself alone. Don't you suppose that those philanthropists, heroes and all those who have made unlimited sacrifice for the progress and betterment of us all would say to the "Ego," "God pity you!"

This age is very fortunate not to have any larger number of these fellows who do not think that man and renders of the Firing Line have at last found a way to deal with them. But I hope they will all be gone very soon and I shall be able to get good work, though impossible to come to pass.

A great writer was discussing the ways of the "Ego Knocker" and said: "Some here on earth, namely, the human kind, are just as the tiger of the field which only looks out for self and away with everything but self-interest—nothing more and nothing less."

Which is the life of the "Ego Knocker" was represented in the illustration of the former of the getting of great pleasure by giving others pleasure and the working for the eleven and the twelve of mankind. We all can comprehend the logic in his illustration of the "Ego Knocker" the human and animal kingdom and the definition of the great writer mentioned, the classifying of the "Ego Knocker" at the beginning of this article is absolutely justified.

With these general ideas as a suggestion, knowing the traveling men as I do from long association, I am naturally optimistic as to the fruitful results from the work along these lines.

Yours very truly,
W. G. MOORE.

Atlanta, Ga., April 15, 1914.

Some Prisoners I Have Known

BY BAK DULZ.
I've talked with high-class prisoners, And low-browed burglars, who Have talked with banker prisoners. And know just how they do. I've sympathized with murderers. Because their plight is sad. They're shunned by all good people And know as all that's had. But there's one kind of prisoner Of whom we often hear. Whose plight is something awful. The worst of all, I fear.

And that's the Traveling Salesman Though full of fun he's found. His prison is a Sunday In some Jay, Jirk-Water town.

Death Duel Protest

Special Cable to The Journal.
BRIEF notice of a question dealing in the army was recently raised in the magazine on a question with regard to the duel between Lieutenant Haage and Von Lavaleite St. George, which ended fatally for the former officer, whose wife Lieutenant Lavaleite is also mentioned. It would be a mistake to ask for a remedy in a special prohibition of dueling in the army. There was already no compulsion to fight.

Gholstin Mattresses and Spring Beds

Guaranteed the Best Possible to Produce. Gholstin-Cunningham Spring Bed Co. Manufacturers. Atlanta, Ga.

Watch Your Stock of JAMS, JELLIES and PICKLES. Our line fills every requirement.

Dixie Pickle & Preserving Co. ATLANTA

Gholstin Mattresses and Spring Beds. Guaranteed the Best Possible to Produce. Gholstin-Cunningham Spring Bed Co. Manufacturers. Atlanta, Ga.

ROSENFELD COMPANY
106-108 MADISON AVE. ATLANTA.

BUSTER BROWN and MILK MAID

The Bread Your Customers Are Asking For

Perfectly baked of finest materials—in Sanitary Plant—Delicious—Nutritious—Satisfying. Let us have your orders.

Atlanta Baking Co. "The Never Close Bakery"

The TWIN LOAF

When writing say Firing Line.

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Coats and Cloaks

We have just put in the finest and most complete stock of ladies', misses' and infants' cloaks and coats in the entire South. This stock is absolutely new and clean and strictly up to the minute.

We intend that this new department of our business shall be absolutely first class and complete in every particular. Each garment we show is especially designed and built to meet southern conditions.

Our salesmen are now out on the road with this complete line, but be sure that you see our stock before buying your season's bill. If necessary, wire for a salesman to call with samples.

A. M. ROBINSON & CO.

Atlanta, Georgia

ON THE FIRM LINE WITH THE COMMERCIAL TRAVELERS

R. W. W. CO.'S MAIL
ORDER TRADE INCREASES

Firm Conducts Campaign to Show Value of Frequent Mail Orders

A campaign to increase their mail order business is being made by the Ridley-Williamson-Wyatt company, the Atlanta dry goods and notions jobbers.

"Our mail order business is already increasing faster than any part of our business," said P. D. Yates, vice president of the company, who has been writing the house's customers urging them to consider the advantages of frequent mail orders.

"The most successful merchants all have this common trait of making frequent mail orders for fill-in stock to keep their stock up to the minute and are trying to impress the value of such buying on all our customers. Because anything that helps toward their success helps cure are asking the merchants to think along this line and make frequent mail orders a regular policy. It doesn't mean more business for us in the long run but it is a good habit for us all."

Atlanta Baking Co.
Enjoys Large Mail
Order Business

The mail order business of the Atlanta Baking Company, "The Never Fails Bakery," has attained more than recently that mail the heads of this progressive company smile the smile of satisfaction.

Recently the company has been putting out trial orders to its customers. Responses began to pour in immediately, the volume of which shows steady increase day by day.

"The best part of it is the repeat orders," says also Brock, of this company. "The satisfactory qualities of our products have been shown in many ways call for more. The individually wrapped loaves of the Golden Harvest are particularly pleasing to our city-town customers. Our city trade likewise keeps us running at full capacity."

HORSEBACK RIDING
REGAINING POPULARITY

Harness Firm Has Big Demand for Saddles, but Not Side-Saddles

Horseback riding must be regarded as one of the lost popularity of this country. The Golden Harvest factory in Atlanta.

"Twenty-five more saddles sold locally during the last sixty days than for any two months during the last year is the record of this concern that indicates the return of the horse to favor for riding. If the auto has not been displaced by the limbo."

"The Texas type of saddle is the one in demand," says Mr. Golden. "We are getting very few of the English type saddle that was formerly in demand by these high-walled Texas or cowboy kind."

Other styles the western motion pictures have had something to do with this demand though it is partly due to the fact that I believe this is the best type of saddle and therefore push its sale."

The experience of this firm on side saddles indicates they are gone for good. They haven't sold one in many months.

IF---
(Splitting it "Fifty and Fifty" with Rudy Kipling.)

The following poem was furnished the Firing Line by H. C. McCord, Jr., of the McCord-Stewart company, appeared in a recent bulletin of the Rotary Club of Atlanta. It is by George Lockhart Davis and presents the creed of persistence which every salesman will appreciate. It follows:

If you can Sense a Sale
When All about you
Are Quitting Cold,
and say It Can't be Done--
If you can Land Big Order
Or getting Hard Turn-down
Can keep the Same Expression
For the two;

If you are Mad, and yet
Can Smile withal
Rejoice with Lucky Guy
Without a sigh;
Or standing Pat you
Will not Cut a price,
But close your Kit and
Never bat an eye;

If you can Lose and
Never talk Postmortem,
Or "Writing In" leave
Weather reports Alone;
Or Selling Big don't howl
Out what You've done--
Believe me, then, you'll
Be a Real Live Salesman,
and what is More
You'll be the Boss, some day, My Son!

SKETCHES OF ATLANTA'S
PIONEER CITY SALESMEN
NO. 5—C. H. BURGE.

Full of Electric Fire and Energy, This Pioneer Makes Happen Like a Youngster, Relates Amusing Incident in the Life of His Friend, Jim Rankin

One of the veterans among the city salesman Atlanta is C. H. Burge, who has now been with the McCord-Stewart company for many years, and whose name seems to be indelibly connected with the city coffee, which is one of the pioneers, perhaps there is no young salesman on Atlanta streets who is more chock full of energy and electric fire than Mr. Burge. Not only is he a first rank salesman, but he is a first rank raconteur, and in which he has been engaged for nearly thirty years. He is president of the Atlanta city salesmen's association. He was born in LaGrange, Ga., coming to Atlanta in June, 1882. He began his career as a city salesman in 1888 and has therefore been working the city trade for twenty-six years.

"I began selling groceries," said Mr. Burge, "the business has been revolutionized since I began. Many goods that are now on the market and were not known. Such, for instance, as canned hominy, package crackers, cooking oil, grape juice, self-heating flour, and many more were much lower on all articles of food. For example, common bottled milk sold then for 10 cents per peck, and now it sells for 10 cents per peck."

"Just to give you some idea of the growth of Atlanta since I came here, I will call attention to the fact that one man could then work the entire city trade, and now it takes from four to six men."

"City trade was a small factor in Atlanta when I began working the city trade, and now it is one of the most important elements in the upbuilding and progress of Atlanta. Every city drummer rode horseback in the days of pioneer work."

"Since I began drumming the city trade thousands of other drummers have dropped out of the game. I can show that the average salesmanship life of a drummer is about eight and a half years. I can show, too, that the average drummer, like Will Mills, Will McLaughlin, Jim Reeves, John Baker, Bartow Morgan and myself have to keep in line to help sustain the average."

"By the way, I want to tell a good story to you, my friend, Jim Rankin, about when he first came to Atlanta. This is too good to keep. My friend, Frank McCord, of the firm of C. A. Tappin & Co., on Highland avenue, was a witness to this. When Jim first landed in Atlanta from a little town in Tennessee, Frank met him at the then temporary passenger station of the old E. V. & G. railroad, near the Broad street bridge. I will give you Frank's words:

"I was jumped off the train with a grip that would hold about four biscuits and a couple of apples. It was dressed in a short, bottled coat. About the time that Jim hit the ground a fire engine ran on his head. Jim hit me and I had to catch Jim to keep him from running away. He was so frightened, I led him up to a street car and put him in. Jim has never forgotten this."

"I had to tell this on Jim, for it is too good to keep."

"Unlike many of the pioneer salesmen who have been writing in the Firing Line, I do not find it any harder now to sell goods than I did twenty-five years ago. The principle of right is the same and still prevails. Men want to get rich quick and have never made a success by his questionable means to make a sale, and never will."

CULVERT PIPE SALESMEN
MEET AT WAYCROSS

There was some lively doing at Waycross, Ga., on March 10, when the matter of purchasing metal culvert pipe came before the board of county commissioners.

Twelve firms manufacturing pipe were represented, and the bidding was made open. Representatives of the different concerns were on the ground, making one of the largest gatherings of salesman selling culvert pipe ever held in the South. R. H. Cunningham of Mobile, Ala., representing the New Orleans Metal and Roofing works.

EABLE STAMP WORKS
MULTIGRAPHING CO.

203-204 AUSTELL BLDG., Street Floor
In Corridor--No Climbing of Stairs--No Elevator Necessary

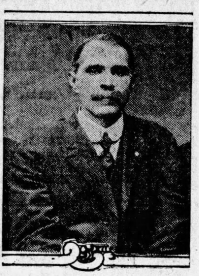
PHONE MAIN 1158
LETTERS MULTIGRAPHED
Filled in to Match
Envelopes Addressed

We Manufacture Rubber Stamps
Seals--Stencils

See Our
Ladies' and children's cloaks, sweaters, gloves, underwear
and ready-to-wear.

The cream of all the best manufacturers is represented.
Styles and prices guaranteed.
Salesmen will call soon.

Ridley-Williamson-Wyatt Co. Wholesale Dry Goods
And Notions



C. H. BURGE.

LADIES' CLOAKS TO BE
CHEAPER NEXT FALL

Will Be Shorter and Designs
Plainer--Jobbers Discuss
Tendency of Trade

An early advance tip on styles in ladies' cloaks for next fall that may be more welcome to the public than to the dealer is that the prices on this article will range 10 to 25 per cent cheaper than last year.

This will be due partly to the fact that the new style cloaks are shorter, and partly to their plain design. The average length of the new styles, in material only, is expected to be 48 inches instead of the 54 inches of last year.

The selling agents of the dry goods manufacturing interests are getting a far better trade this season than they did last year. The country, compared to other sections of the country, is expected to be a little lamb, an imported cloth.

SOUTH SHOWS GREATEST
DRY GOODS ACTIVITY

Big Mills Looking to This
Section for Business More
Than Ever

The south seems to have the liveliest section of the country this year with the dry goods trade.

The selling agents of the dry goods manufacturing interests are getting a far better trade this season than they did last year. The country, compared to other sections of the country, is expected to be a little lamb, an imported cloth.

"I find the big mills are looking to the south for trade more than ever before," said Mr. Rankin. "This year they have had a particularly good demand from this section, but that is only the tendency that the trade has shown nearly every year during recent years because of the south's rapid development."

John Silvey & Co. have bought heavily for next season. One of their heavy buyers is a broadcloth which are expected to be unusually popular.

larded the order for his firms were a hair's breadth. On the other hand the Galton Iron Works and Manufacturing company of Dalton, Ohio, by J. C. Lidge; Good Roads Machinery company, by W. P. Brooks; Salisbury Metal works, by H. C. Tuglies; Florida Metal Products company, by J. W. Sargent and R. A. Cunningham; Harry Brooks Metal Products company, by J. A. Bell; Finley Brick company, by J. A. Porter.

THE HIRSBERG CO.
QUALITY ALWAYS

CELEBRATED
GLENDALE
FOUND HERE
Stationery and Drug Sundries
10-12-14 WELDON ST.
ATLANTA

A Free Trip

to Atlanta is available to the merchant who buys an adequate bill from the members of the Merchants' Association.

Write to
H. T. MOORE, Secretary
Rhodes Building Atlanta

ROSENFELD CO. TELLS OF
INGRAIN CARPET TRADE

Receives Many Inquiries
Through Dealers--Tells Also
of Brussels and Velvets

Editor Firing Line:
Referring to the "Firing Line" of your issue of April 12 taking interest in our numerous inquiries concerning Ingrain carpeting, we wish to state there are several matters which we do not think are very clearly brought to the attention of the trade, and which we desire corrected.

You state as follows: "Many of the sales of this class of goods are to churches and other institutions, with only occasional calls from private individuals." This is confusing, for the fact is that the merchants of the south to believe we are selling to the churches and individuals direct. This is not the case, but these inquiries come through merchants, who either send a representative of the church committee to us for the selection of the carpet and which is to be charged to the particular merchant's account, or the request comes from the merchant to send samples of Ingrain carpet in patterns suitable for church use, as we have all styles of patterns, and we can send samples to any merchant requiring same.

We wish to state not only are we prepared to supply the demand for all grain carpets, but we also have Brussels and velvets and other grades of carpeting which may be required and can give orders for cut quantities, large or small, at our best attention.

"Thanking you in advance for giving these letters space, we are glad to say that the merchants may be set right as to the above facts."

Yours truly,
ROSENFELD CO.
Atlanta, Ga., April 16, 1914.

RICE & HUTCHINS HAD
BIG EASTER TRADE

All Salesmen Now Out on the
Road Looking After Fill-In
Business

"All our expectations for the Easter trade were far exceeded," said E. G. Thomas, of the Rice & Hutchins Atlanta company, manufacturers and wholesalers of shoes. "A good way to express our surprise is to say that it could not have been better."

"Our entire force was on the road last week, looking after the fill-in business, and from all reports, stocks throughout the territory covered by our men are pretty light and will need a great deal of replenishing."

"Reports from many towns show that the Easter trade has been a real breaker."

E. D. CRANE DISCUSSES
GOOD ADVERTISING

In commenting on a reminiscence of his recently published in the Firing Line about seeing a number of years ago a lengthy inscription on a tombstone in Cheraw, S. C., with no name attached, E. D. Crane, of E. D. Crane & Co., is of the opinion that that policy would not do in advertising, especially present-day advertising.

"People are so busy these days they wouldn't have time to look up the source of an advertisement without any name attached to it," said Mr. Crane. "Modern advertising must have immediate pulling power, must make the name of the firm prominent and keep it constantly before the public. The firm will soon forget the existence of the firm."

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The
S. P. Richards
Company

Established 1848
Wholesale
Paper, Stationery,
Drug Sundries
90-92-94 Central Ave.
Atlanta, Ga.

THE HIRSBERG CO.
QUALITY ALWAYS

CELEBRATED
GLENDALE
FOUND HERE
Stationery and Drug Sundries
10-12-14 WELDON ST.
ATLANTA

A Free Trip

to Atlanta is available to the merchant who buys an adequate bill from the members of the Merchants' Association.

Write to
H. T. MOORE, Secretary
Rhodes Building Atlanta

Here Is a True Story of Quality
One of Georgia's Leading Merchants
Develops a Phenomenal Business
Through Quality Goods
READS LIKE A FAIRY TALE
BUT IT'S ALL TRUE

THE BEGINNING:
(Please note he had to be coaxed--but he knew what quality would do.)

MACON TEA & COFFEE COMPANY
Quality Teas, Coffees and Spices. Meadow Cream Butter
Fancy and Staple Groceries

Macon, Ga., Jan. 15, 1914.
The F. O. Stone Baking Co., Atlanta, Ga.
Gentlemen: Your letter of the 14th is at hand. We would not entertain the proposition contained therein until we had an opportunity of seeing the size, style and quality of the cakes mentioned.

When you begin baking you might send us a sample of each kind of cake and we would be in better position to give the matter consideration. The margin of profit on bakery products is very small and unless it is possible for us to handle sufficient to make it worth while for us to give them any space in our store, we would not care to touch them. After we see samples, we will gladly give you a definite reply.

Very truly yours,
MACON TEA & COFFEE CO.
By H. W. Elkins.

In Letter No. 2 he recognizes the quality and places an order--but still cautious.

MACON TEA & COFFEE COMPANY
Quality Teas, Coffees and Spices. Meadow Cream Butter
Fancy and Staple Groceries

Macon, Ga., Jan. 26, 1914.
The F. O. Stone Baking Co., Atlanta, Ga.
Gentlemen: Your letter of the 24th is at hand. The box of cakes was also received on Friday, and as far as we can judge are satisfactory in every way.

We believe that to begin with that we could handle about 40 to 50 cakes daily, and you may ship us accordingly the balance of this week. We will give them a trial and will advise you on next Saturday relative to making shipments for next week.

Yours truly,
MACON TEA & COFFEE CO.
By H. W. Elkins.

In Letter No. 3 the qualities of our goods begin to speak for themselves.

MACON TEA & COFFEE COMPANY
Quality Teas, Coffees and Spices. Meadow Cream Butter
Fancy and Staple Groceries

Macon, Ga., Feb. 11, 1914.
The F. O. Stone Baking Co., Atlanta, Ga.
Gentlemen: Please increase our standing order to about 180 cakes daily, until further advised. Make shipment Friday afternoon about 400 cakes.

Yours truly,
MACON TEA & COFFEE CO.
By H. W. Elkins.

Letter No. 4 shows what real quality will do. January 26 he expected to sell 300 cakes per week.

MACON TEA & COFFEE COMPANY
Quality Teas, Coffees and Spices. Meadow Cream Butter
Fancy and Staple Groceries

Macon, Ga., March 27, 1914.
The F. O. Stone Baking Co., Atlanta, Ga.
Gentlemen: Please increase our standing order for cakes to 210 each day, and on Fridays ship 1,000 cakes. The latter, of course, is intended to be shipped Friday nights for Saturday's business.

In about three weeks we will open up the largest and best tea and coffee store in Georgia and will not doubt be able to increase the daily sales of your cakes considerably when our new store is completed. We have been fortunate enough to get most of the desirable business of Macon in our line coming our way, and the quality of your cakes pleases the clientele of this store very much. This may be considered as a strong recommendation of Stone's Cakes.

Yours very truly,
MACON TEA & COFFEE CO.
By H. W. Elkins.

Stone's Cakes are shipped direct to but one dealer in each town.

The F. O. Stone Baking Co.

57 Highland Ave., Atlanta, Ga.

ON THE FIRING LINE WITH THE COMMERCIAL TRAVELERS

SAMPLES AND SHIPMENTS

Sam Hanes, Zack Daniel and W. W. Scott are Hagan-Malone travelers who came in for the week end. All of this country's travelers are devoting most of their time now to special cloak trips.

W. A. Quarles, of Fain & Stamps, had a good run last week on his company's line of fancy groceries.

J. R. England, traveler, and J. A. Mearns, city salesman of the E. L. Adams company, were off their respective territories part of last week, due to the fact that they were taking the Southern train to Georgia, Florida, Alabama and Mississippi.

Chris Irby, Claude Smith, L. B. Robinson, J. L. White and W. P. Sewell are the A. M. Robinson company salesmen who are here over Sunday. W. P. Sewell is among those reported to be having an excellent business recently.

That Ridley-Williamson-Wyatt company cloak sale race between J. S. Cheek and Dave Lassiter last week decided. Cheek came in yesterday confident the \$5 was his, but Lassiter failed to show up and the final count could not be made.

L. C. Wade was the big order man yesterday at the M. C. Kiser company. He turned in some of the largest business of the house has had recently, and business has been heavy with them, too.

J. G. Addy and W. V. Benson both finished the week on the road, going after business up to last night.

C. D. Dickinson and J. Oscar Chambers were the only Brown, Ferryman & Co. travelers at headquarters yesterday, and both were much occupied with some new samples just received.

I. R. Banks, of the H. L. Singer company, was in the city yesterday, and he expects to take this summer. No automobile for him. He wants to go by slower method so that he may pick out the mule and is now looking for a suitable one to compose his traveling outfit. The Singer force intend to give him a round send-off on the day of his departure.

Among the leaders in getting the full business down John Silvey & Co. is ranked R. C. Jones, Frank Corry and George Smith. Each of these travelers has been having an excellent business during the last two weeks.

O. M. Davis, new salesman with the John Deere Plow company, is making good in his Tennessee territory. He is working that field with A. J. Fotts and has made a good start in the two months he has been on the Deere selling staff.

J. M. Alexander, who travels in South Carolina for the White Ironworks Manufacturing company, is reported by a pine salesman to have turned in some business recently.

W. H. Stents, general manager, and T. K. Johnson, sales manager, of the John Deere Plow company, are at Atlanta Friday on one of their occasional special trips for the John Deere Plow company. This trip takes them to Knoxville, and they will be there for several days.

J. R. Lybbeck, district sales manager for the John Deere Plow company, is on a special trip to southern Alabama.

J. L. Hildick, the John Deere Plow company traveler, has been making a good run last week on his company's line of fancy groceries.

W. A. Latham, who joined the selling staff of the Hagan-Malone company about April 1, has been very successful in his new territory for this company, and is reported to have turned in some business recently.

Nat U. Genter has been doing a bit of road work and getting away with it in fine shape. He has been the leading horse salesman for the Hagan-Malone company for several years. He came in yesterday from a week in northeast Georgia.

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Credit Men's Official

Next July House of Shield Brand Will Be 20 Years Old



Trust officer of the adjustment bureau of the Atlanta association, who in his new quarters is now starting on a third successful year in handling the affairs of the bureau.

ASSN. OF CREDIT MEN NOW IN NEW QUARTERS

Adjustment Bureau and Exchange Bureau in New Chamber Building

The Atlanta Association of Credit Men offices are now in the new chamber of commerce building at North Pryor street and Auburn avenue, rooms 312-3-4.

Activities of both the exchange bureau and the adjustment bureau are being carried on from the new building.

Under the management of H. A. Feris as trust officer the local association's adjustment bureau, operating on the same plan as those in other cities throughout the country, has been quite successful during the two years it has been established and the new exchange bureau is proving highly successful.

H. T. Moore, secretary of the association, is delighted with the new quarters and predicts greater efficiency and progress in all lines of the association's activity.

Day of several days in Atlanta. He is still going strong on sales of business.

T. A. Lovelace, the red-headed war horse of the McCord-Stewart company, who covers the territory along the West coast, is now in the city, and it was volume of orders on his company's entire line. That's nothing new for Mr. Lovelace but his work for the past month or so has caused comment at headquarters.

E. M. Hudson of the McCord-Stewart company, states that A. McDonald, otherwise known as "Reddy," has been confined to him that not all the attractive widows in his territory run boarding houses but that there are others.

J. L. LeMay, head of the factory department of the John White company of Mount Morris, N. Y., packers of the famous "White" brand of canned fruits and vegetables, was a visitor last week at the H. L. Singer company, who are Atlanta distributors of the Sweet Violet line.

Ben Jones, traveler of the McCord-Stewart company, who has been suffering with indigestion for several weeks, is all right again and is now able to get out with his usual heartiness. The order he has been turning in are concrete evidence that he has regained his old fighting form.

Frank Singer is the baseball fan of the H. L. Singer company. He has already picked the pennant winner after witnessing the first game. He is an ardent advocate of the early closing movement on Saturday afternoons.

H. Y. McCord, Jr., of the McCord-Stewart company, was away from his desk last week on a sales trip down the Central and Southern railroads.

MR. MELVIN NIX WEDS MISS RUBY HODEAUX

Of interest to the Firing Line circle was the wedding last week of Melvin Nix and Miss Ruby Hodeaux. Mr. Nix is credit man for Montague Brothers and has been with this firm for several years; He and his wife are at home to their friends at 75 Hume street.

Mr. Merchant: Why don't you buy your Coffee direct from the Roaster and save money? Also get fresher goods? Write us for prices. We can save you the middle man's profit. Coffee Roasted same day shipped.

ATLANTA COFFEE MILLS CO. ATLANTA, GA.

GOLDEN EGG MACARONI "The only macaroni made clean enough to eat."

Medicine Bred. That means cleanliness that is absolute. Through All Dealers.

RAY-TIPTON COMPANY Distributors for Atlanta.

KISER CO. TO CELEBRATE ITS 20TH ANNIVERSARY

Next July House of Shield Brand Will Be 20 Years Old

Next July the M. C. Kiser company, wholesalers of Shield brand shoes, will celebrate their twentieth anniversary. The score of years the house has been in existence have been marked with constantly growing business and an enlarging number of satisfied customers throughout the southern territory.

The house of the Shield brand was organized by Gordon P. Kiser, its president, in 1894. It started out, of course, with its business practically nothing until each year has shown an increase until now it does an annual business of approximately \$2,000,000.

The following are its present officers: Gordon P. Kiser, president; W. H. Kiser, treasurer; C. J. Sullivan, secretary; S. P. Leonard, sales manager.

"To give better service," said President Kiser, "I attribute our continued growth and the splendid increase of business which we have employed during the past twenty years. We have a host of loyal patrons throughout the south and to them and their loyalty we are indebted for the great proportions to which our business has attained."

"Uncle Sam" Bread Has Auto Service For Suburb Trade

The Schlesinger-Meyer Baking company has improved their suburban delivery of Uncle Sam bread to dealers by adding an automobile service.

The additional service was necessitated by the big increase in the demand for Uncle Sam bread among the dealers in the thriving suburbs that surround Atlanta.

The new facility is in line with the policy of the Schlesinger-Meyer company of always giving its customers the best in the way, both of produce and of service. They are to be commended. They are justly proud of the speed and effectiveness not only of their suburban and city delivery but also of their quick facilities for shipping Uncle Sam bread to out-of-town customers.

HEAVY SALES OF BINDERS AT JOHN DEERE PLOW CO. They Show Hundred Per Cent Increase Over Last Year

A hundred per cent increase in the sales of binders is one of the most striking things found in the latest records of the Southern branch of the John Deere Plow company.

This is only the second year the company has attempted to sell binders in the south. When the limited allotment allowed the branch here last year proved inadequate, it was decided to make a surprise to the company. This year

The company point to this as some evidence of a diversifying of crops in the south as well as a tendency to make more use of modern farm machinery. Many Deere companies are being sold for use on oats and barley as well as wheat.

Deere company is also having a good sale in this territory of their engine cutters.

EAGLE STAMP WORKS NOW IN NEW QUARTERS Stamp and Multigraphing Concern Moves to 203-4 Austell Building

The Eagle Multigraphing company, for several years located at 4 North Forsyth street, is now firmly established in new quarters at 203-4 Austell building.

This concern is one of the successful Atlanta businesses operated by a woman. Miss Jacqueline VanHaden became proprietor when the business about six years ago and under her direction the concern has built up an established patronage of considerable size. She was one of the first women to enter this line of business in Atlanta.

Besides multigraphing, the concern does a large business in the manufacture of rubber stamps, stencils and seals.

Fain & Stamps last week received the Atlanta distributing agency for the famous Texas grown preserved fruit, which are packed by Carpenter & Co., of Houston, Tex.

"These figs are the only ones that can be successfully grown in the United States," said W. W. Quisenberry, of this firm. "And so delicious and of such high quality are they that the Carpenter company ships them all over this country and even to European countries that are the home of the fig."

The securing of the Carpenter agency by Fain & Stamps will permit the retailers of Atlanta to get the Carpenter figs direct instead of having to get them from New York firms as has been the case heretofore.

To Every Loyal Lover of Georgia

This is especially to people who eat, and wear clothes, and have to provide the necessities of life for their families.

Had you ever thought that what makes your community better off helps to make YOU better off?

Did it ever occur to you that every factory and every commercial enterprise that flourishes in your state is making a direct contribution to YOUR welfare?

A factory employs workmen. The workmen are paid. They spend their earnings. They must feed and clothe their families. The merchants profit by the trade. The farmers profit by selling the foodstuffs.

A factory must have material. It buys from field and farm. It buys from mine and forest. It puts money in circulation. It gives labor to the producers of material and it makes business for those who own and develop these resources.

All this means that the more HOME ENTERPRISES of this kind we have, the more the people are benefited.

The money is circulated and turned over AT HOME and the people of the community are the gainers in every way.

Now, factories and manufacturers cannot grow and thrive and expand and give the largest benefits to their communities and states unless they have the support of their communities and states.

If you want Georgia manufacturers to prosper, you must patronize them.

If you want more factories, you must buy the wares of those you have.

If you want YOUR share of the prosperity, you must do something to make prosperity permanent.

Now then, you just look at the list at the end of this piece.

You'll see in it the names of concerns that manufacture all sorts of wares that YOU need.

You'll see that we make Bread, Stoves, Stock Feed, Shoes, Farm Implements, Shirts, Candies, Roast Coffees, School Supplies.

If YOU would insist that your dealer should carry in his stock these goods—you'll find their brands listed below—you would be doing a patriotic job.

If YOU, the Consumer, would just say to your dealer—"See here, Mr. Storekeeper, I'm going to join the HOME PROSPERITY crowd and I want HOME MANUFACTURED GOODS."

There would be something doing sure enough.

Our goods are as good as any in America. Why not? Isn't Georgia brain and brawn and experience and honesty just as splendid as that of other places 'way off yonder?

We wouldn't want to sell you our goods if you could buy better.

You might call your dealer's attention to the fact that unless YOU take a hand in this campaign for HOME PROSPERITY, there won't be any such thing as home prosperity.

Why should you put your good money into the pockets of the remote manufacturer who lives and labors far from this section of the country, and who, in turn, circulates his profits in his own distant community?

Keeping the money at home is the thing the South needs—it's the thing to do.

Every farmer and every householder and every provider ought to think seriously about this. It's well worth your best consideration.

It's an economic proposition as well as one that involves Loyalty and Home Pride.

Every woman in Georgia should patronize HOME MANUFACTURES. She is the purchasing agent in thousands of homes. She can do untold good to her section if she will buy our stuff and insist that her men-folks do the same.

Let's ALL pitch in and take a hand in bringing HOME PROSPERITY.

Atlanta Stove Works Stove and Range Manufacturers. The Celebrated BARRETT RANGE

Our Leader. Edwin and Krog St.

Robinson Shirt Co. Manufacturers of the Famous "Aragon" Brand Shirts. 65 N. Pryor St.

New South Bakery Manufacturers of the Celebrated Tip-Top Bread—"The Joseph Rogers Bread" Murphy and Glenn Sts.

Atlanta Agricultural Works Manufacturers of all Kinds of Farm Implements

Montag Brothers Manufacturers of Tablets, Box Papers, Envelopes and School Supplies 10 Watson St.

McCord-Stewart Company "Uno Coffee" A. B. & A. Freight Terminal

J. D. Frazier Co. Manufacturers of all grades of the famous MOLASSES STOCK FEED. Samples and Prices on Application. 222 Marietta St.

J. K. Orr Shoe Co. "RED SEAL SHOES" 30 Auburn Ave.

Frank E. Block Crackers and Candies Millott St.

START SOMETHING IN MAY

We Have The STARTERS

Semi-Annual Inventory Soon

John Silvey & Co.

114 Marietta St.

DAIRYMEN...HARDWARE DEALERS

Write us for prices on Dairy Supplies and "Traveler Extra Strong" Milk "The Bottle Without a Peer."

FRANK REVSON, Revson's Drive, Atlanta, Ga.

If it's of Leather, We Make It!

Our Harness Everywhere

GOLDIN HARNESS FACTORY 80 Marietta Street, Atlanta

R. B. CIGARS

Our campaign with this new brand is going to make it a heavy seller.

Put some on your counter.

LAMAR & RANKIN DRUG CO. ATLANTA.

E. L. ADAMS CO. WHOLESALE GROCERS

OUR MOTTO: First Quality Merchandise and Prompt Service.

Galison
We ship on 30 days' credit. If you have your merchant or bank write us
an approved account, No. C-1, **Full Quarts Bottles of 3.00** per hour.
expressed prepaid in plain boxes, either 4 for \$3.00, 8 for \$6.00, or 12 for
FREE—miniature bottles of Selected Florida with every Galison
6 with 3.00 expressed by H. O. Galison, 112 N. 1st St., St. Louis, Mo.
Returns: And, if paid for, all your money will be refunded by first mail.
MYERS & COMPANY, Inc. Warehouse No.
C-1, 112 N. 1st St., St. Louis, Mo.
Send Orders to St. Louis, Mo. Don't write to New York, Etc. Orders from Kent, Wyo., Colo., N. Mex. and W. Texas, no
refuse 30 full cents. Write for our price list. Write for express rates.
Write for our book, **A Fair, Complete, and prices list needed.**

